

APICS Sacramento

The Educational Society for Resource Management

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January, 1999

"Implementing Enterprise Resource Planning (ERP): What You Need To Know"

Tuesday, January 19, 1999

Mike BeDell CPIM, Ken Iritani, Ted Selback

Enterprise Resource Planning is the latest in the wave of systems applications sweeping industry. This presentation is intended to help attendees gain additional insight into this dynamic market by learning about: the latest product offerings; the major industry players; trends in the market; how products fit together; and ERP system evaluation criteria. Our panel of experts will also focus on the importance of system implementation by discussing various methodologies which can help ensure that implementation efforts are effective and successful. Additionally, this presentation will feature a *live* demonstration of ERP functions and features.

If your company is contemplating a move to ERP, don't miss this opportunity to learn about the latest industry happenings!

Mike BeDell CPIM is the Vice President of Sales Consulting with the Oracle Applications Dealer group. Mr. BeDell has 10 years experience in pre and post sales consulting and has been involved in over 50 ERP implementations.

President's Message

Hope you all had a good holiday season. There are some changes at APICS Society in 1999.

"APICS - The Performance Advantage" will have a new publisher, Stratton Publishing and Marketing, Inc. You should notice the change but the magazine will continue to provide resource management professionals with practical case studies in technology and training and leading edge theory.

You can now shop online from the 1999 Educational Materials Catalog with the convenience of 24 hour online shopping. Visit the APICS website at

Ted Selbach is an Application Sales Representative with the Oracle Applications Dealer group. Mr. Selbach has 10 years experience in the information technology industry and is responsible for sales to middle market manufacturing companies.

Ken Iritani is a Practice Manager with Oracle Consulting. Mr. Iritani has 16 years of experience in building and implementing technology solutions for clients and is responsible for implementation consulting for commercial clients in the Sacramento Valley and Northern Nevada.

Must RSVP by Friday, January 15, 1999

Red Lion Inn, 1401 Arden Way, Sacramento

For directions, call the Red Lion Inn at (916) 922-8041.

To RSVP for a dinner meeting, call (916) 650-8660 or fax/email the attendee's name, company and telephone number(s) to: Brenda Marsh fax: (916) 455-5795 email: brcben@aol.com

Registration starts at 5:30, dinner at 6:00 and the presentation will begin at 7:20. Cost is \$22 for members, \$25 for non-members, \$15 for students and \$5 for the presentation only.

www.apics.org/catalog2/catalog.htm.

APICS headquarters is relocating in January or February. The buildings at 500 West Annandale Road were sold in October. APICS signed a lease for new facilities located at 5301 Shawnee Road in Alexandria, Virginia.

I wish to welcome our newest members Elsie Bloom, John Freitas, and Shahid Khan, our newest corporate member Greenheck Fan Corp Sacramento and our newest student member Charles Norris. WELCOME!!! Hope to see you all at our next meeting. If I, or any of the board can be of assistance, don't hesitate to call.

Beverly Paul, CPIM - President

APICS Sacramento Calendar

January

- 5 Board meeting at Lyons on I-5 & Richards Blvd.
- 19 DINNER MEETING. Messrs. M. BeDell, K. Iritani and T. Selbach present, "Implementing Enterprise Resource Planning (ERP): What You Need To Know."

February

- 2 Board meeting at Lyons on I-5 & Richards Blvd.
- 23 DINNER MEETING. Mr. Ben Schluskel presents, "World Class Purchasing: What Is It And Where Are You?"

March

- 2 Board meeting at Lyons on I-5 & Richards Blvd.
- 23 Professional development meeting. Presenter and topic to be announced.

CSUS Materials Management Certification Class Schedules

The Spring and Summer classes for the Certificate program are as follows:

- ◆ Master Planning – Jan. 4 – Feb. 3
- ◆ Inventory Management – Feb. 24 – March 24
- ◆ Production Activity Control – April 12 – May 5
- ◆ Just In Time – May 24 – June 21
- ◆ Systems & Technologies – July 7 – Aug. 2
- ◆ Purchasing – Aug. 16 – Sept. 13

For more information, please contact Jackie Branch at (916) 278-4433 ext. 115.

1999 Examination Schedules

Basics of Supply Chain Management:

- ◆ Dec. 5th 1998 – Jan. 16th 1999
- ◆ April 3rd - May 15th 1999
- ◆ Aug. 21st – Oct. 2nd 1999
- ◆ Nov. 22nd – Dec. 30th 1999

All other CPIM modules are offered throughout the year.

CIRM exam schedules (excluding IEM) are:

- ◆ March 6th – April 2nd 1999
- ◆ July 17th – Aug. 14th 1999
- ◆ Oct. 4th – Oct. 30th 1999

IEM schedule:

- ◆ May 21nd – May 22nd 1999
- ◆ Nov. 19th – Nov. 20th 1999

All CPIM exams are offered on demand at Sylvan Technology Centers (see inset).

Sylvan Technology Center

11715 Fair Oaks Blvd.

Fair Oaks, CA

(916) 961-7323

CPIM Certification Corner: 3rd of a Series

By Ed C Mercado CPIM

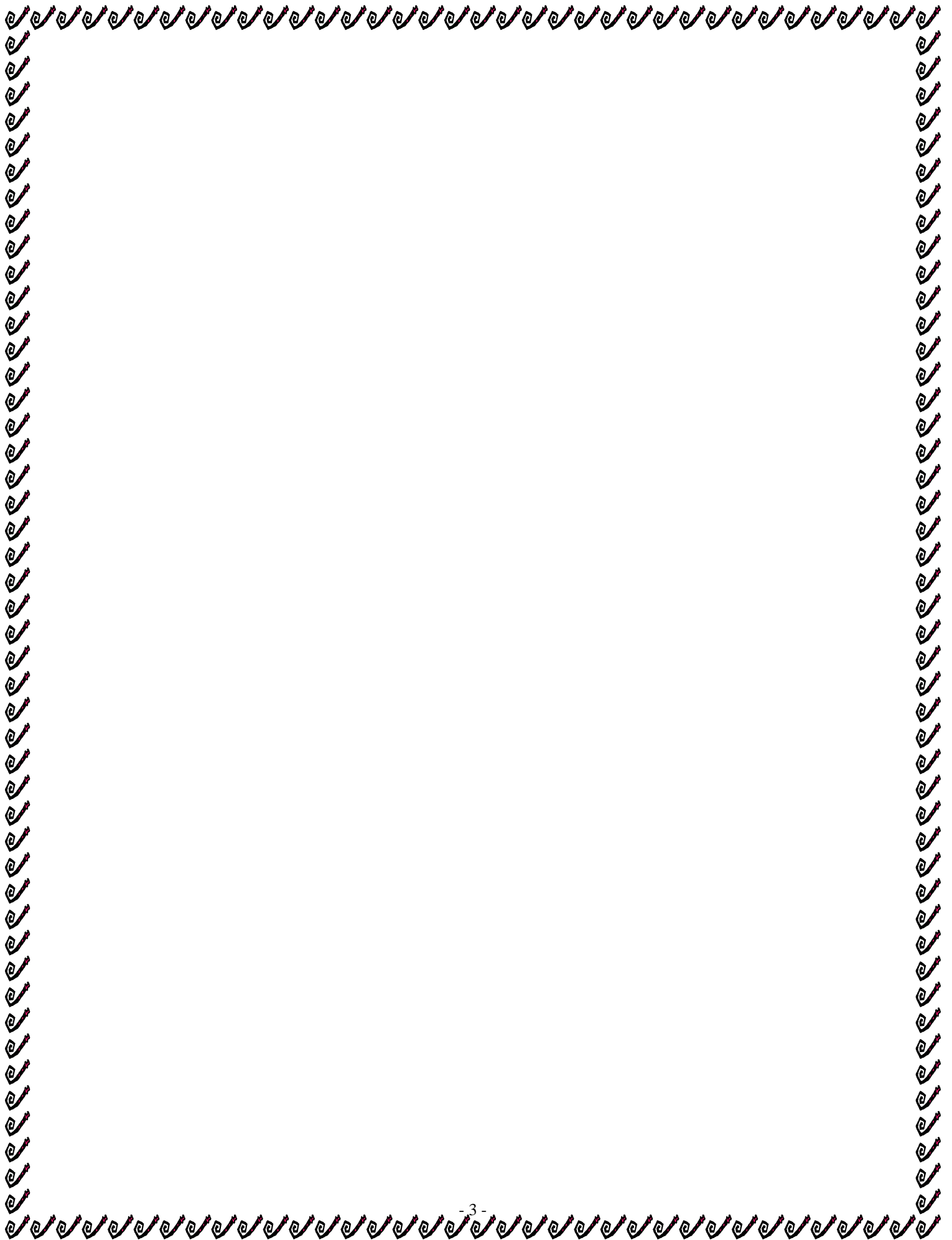
The following are some helpful ideas for taking the CPIM certification exams:

- Set a target completion date. You can do this for the entire set of 6 exams or one exam at a time, according to your desired pace.
- Attend review classes and obtain reference materials. It has been said that the most difficult challenge with pursuing a fitness program is getting to the gym for the first time. The same challenge exists with the exams. Do whatever it takes to get started and you will feel the motivation to continue all the way through.
- Finding a companion(s) in your quest can also help. Select a comrade(s) who complements your temperament and can align schedules for informal review sessions.
- A good starting point when studying the subject matter is to learn all of the points in the Curriculum Outline and understand all terms in the Key Terminology section of the Exam Content Manual. The blue Student Guide used in review classes is somewhat abbreviated since it is used to supplement the instructor's discussion. Because of this, I recommend that you augment your studies with the APICS Dictionary and other materials as appropriate.

The test center in the Sacramento area is Sylvan Technology Centers at Almond Orchard on Madison at Fair Oaks. Except for Basics, all subjects can be taken on demand, with as little as two day's advance notice.

More information and tips in the next issue. In the meantime, if you need any other information before the next issue, contact me at: emercado@wr1000.mbg.com. We'll endeavor to give you an answer or point you in the right direction within 24 hours.

Newsletter Editor: Adam Thomas CPIM, CIRM



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