

Professional Development Meeting

Linking 5S, Lean Manufacturing and Six Sigma

Tuesday, February 19, 2002

Presenter: Bill Clawson, Siemens Transportation Systems

Too often, success in a company only comes from those employees who understand how to manipulate the informal system within their company: they know who and where to go in order to get the work done in a timely manner. However, their knowledge of processes does not always extend to knowledge of how the procedures that form the system are documented. In fact, the formal system of a company is often obscured because of excess waste that surrounds those steps that actually add value to the process. Using 5S, Lean and Six Sigma techniques, waste can be removed to reveal the value-added steps to the product. These techniques apply both to physical product processes and to information processes. Informational processes can actually waste more company resources because they are hard to measure or have never been measured at all.

About Our Speaker:

Bill Clawson has worked for Siemens Transportation Systems, Inc., Vehicle Division (STS VD), in Sacramento and Carson, California, since December 2000, improving both their production and informational processes and systems. Specifically, his assignment is to eliminate and/or reduce Non-Value Added steps as well as change processes that impede profitability.

Additionally, Bill Clawson has 16 years of manufacturing experience with progressive responsibility in the aerospace industry. Throughout his career, Bill has been involved in process improvement and has successfully demonstrated an ability to discover improved processes so as to create additional value. Bill was trained in Six Sigma Blackbelt in 1996 and has been practicing that technique ever since.

Bill has been a member of the Society of Manufacturing Engineers since 1982 and served as Sacramento's Chapter Charter Chairman in 1988. In 1984, he received a B.S. from Cal Poly SLO in Engineering Technology Manufacturing Processes/Mechanize Agriculture.

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RSVP by Friday, February 15, 2002

To RSVP for this dinner meeting, please call 916.650.8660 or e-mail Ed Mercado at edmercado@email.msn.com and provide the attendee's name, company, telephone number, fax or e-mail address.

5:30 Registration	\$21.00 Member	Presentation will be held at the Sudwerk Brewery & Grill, 1375 Exposition Boulevard, Sacramento. Please call Sudwerk at 916-925-6623 for directions. Check our Web site www.apicsacramento.com for maps of the area. All times are approximate.
6:00 Dinner	\$24.00 Non-member	
7:00 Announcements	\$18.00 Full-time student	
7:10 Presentation	\$5.00 Speaker only	

Message from the Board

I would like to invite all of you who do not attend the Professional Development Meetings (PDM) to start. It is a great way to meet fellow Materials Management professionals, the speakers are always interesting, and the dinners are delicious. The networking is also great. I had recently been laid off due to downsizing, and just happened to sit down next to a gentleman who was looking for someone of my expertise. Now I can't say I received a job offer from this, but he did ask that I send my resume for his review. So you can see the possibilities are there for exciting things.

I would also suggest to all of you who are not Certified, to consider doing so. I did. I simply enrolled in the RCE Materials Management program at CSUS. The format is such that it guides you through all the modules to become Certified and helps prepare you for the APICS tests on each module. Now that I am in the job market, you can't believe how many jobs say "CPIM a plus" or even "CPIM required". It was a lot of work for 9 months, but now I can proudly say "Yes, I am APICS certified" In this downturn economy, this may well be an order winner, or to say a job winner.

Geary Huss
VP Membership ☐

APICS Sacramento Newsletter Moving Towards Electronic Delivery

As mentioned in a recent newsletter, the APICS Sacramento newsletter is migrating towards an electronic format. The Board of Directors feels that this makes for a win/win situation for the membership.

Electronic distribution will mean a more timely newsletter, delivered to your email inbox in Adobe Acrobat (pdf) format. This will be a very quick means to deliver the newsletter. One of the other advantages of offering the newsletter in electronic format will be navigation — you'll now be able to click on hypertext links to go to websites or send email! (Such as this [link to the APICS Sacramento website](#).)

The hurdle in sending out the newsletter electronically is that we need each member's contact email address. If you are already receiving the newsletter via email, then we have your address. If you haven't been receiving the newsletter by email, then please send your email address to Geary Huss (VP Membership) at gwhuss@hotmail.com so it can be added to the database. ☐

APICS Sacramento Calendar



February

- 19 Professional Development Meeting held at Sudwerk Brewery & grill. 5:30pm. Topic and speaker TBD.
- 26 Board of Directors Meeting at Lyon's Restaurant, I-5 & Richards Road). 6pm

March

- 7 Company Coordinator Meeting (details below). 6pm
- 19 Professional Development Meeting held at Sudwerk Brewery & grill. 5:30pm. Topic and speaker TBD.



REMI NDER:

The Next Company Coordinator Meeting is slated for Thursday, March 7, 2002 — 6 'til 9 pm — at Round Table Pizza, 3327 Watt Avenue, Sacramento. For more info, contact JT Smith at jtsmith411@yahoo.com

Testimonials for APICS Training

Please tell us why you are taking the APICS classes and what you are getting out of the classes:

Thomas E. Samborski –Applied Aerospace Structures Corporation: I am taking the courses to broaden my knowledge of the entire supply chain management system. I am also attending to refine what skills I currently have and to stay abreast of new changes in the field. The course content was very informative.

Pat McCarty –Dade Berhing MicroScan Divison: I am taking APICS classes for career development in the supply chain management. The class has given me more insight and empathy towards areas in the over-all process which I am not directly involved with. The class has been very enlightening. I would recommend the class to others. ☐

2002 APICS International Conference and Exposition Call for Presentations

Share your expertise at the 2002 APICS International Conference and Exposition in Nashville Tennessee, October 27-30, 2002. Your best practices to improve workplace performance, streamline processes, and increase profitability will empower resource management professionals to positively affect the future success of their companies. Join other industry leaders as we fuse knowledge and people to explore proven solutions that lead to greater cost savings in the following categories.

- Collaboration
- Demand Pipeline Management
- Supplier Relationship Management
- Customer Relationship Management
- Global Business Strategies
- Exploring Emerging Trends and Issues in Business
- Professional Development Management

For more information, contact Alesia Coles at (800) 444-2742 or (703) 354-8996, ext.2268. ✉

Resolve the conflict: Business Software vs. Lean Manufacturing

Offered by Manex & SMUD

What: There are significant conflicts between current Enterprise Resources Planning (ERP) software and your need to apply World Class Manufacturing. Most software was designed to support traditional manufacturing in batches and report costs by department. In a lean manufacturing environment, flow is more important but difficult to track with traditional software. At this seminar, learn how to integrate your systems to increase productivity and profits.

When: Wednesday, February 27th

Where: Sacramento Municipal Utility District —
6301 S Street, Sacramento, CA

Time: 8:30 a.m. to 12:00 Noon

Cost: \$99 per person *(Plus a 15% discount to current APICS members)*

Contact: SMUD Energy & Technology Center --
(916) 732-6738 or Manex, Roseville -- (916) 772-1006 ✉

APICS Certification: *Experience the Power of Knowledge*

APICS' internationally recognized certification programs, Certified in Integrated Resource Management (CIRM) and Certified in Production and Inventory Management (CPIM), are known globally as standards of competence in business and manufacturing. The CIRM and CPIM programs each consist of five exam modules for which you can prepare with a number of APICS study materials, text and multimedia references, and instructor-led courses and workshops.

Why Choose APICS Certification Programs?

APICS certification programs open the door to job opportunities and your career advancement. According to a recent APICS Salary Survey, respondents with CPIM or CIRM credentials earned 15 percent to 23 percent more than noncertified professionals. In addition, more Internet-savvy manufacturing companies are demanding APICS certification on applicant resumes. On the Monsterboard.com site, more than 61 percent of manufacturing jobs request APICS certification! The CPIM and CIRM programs specialize in results-oriented education, which means that you will walk away with more than the professional credentials that you have earned. You will learn to apply what you have learned in your own job, giving you enhanced credibility and recognition as a valued resource within your company.

The APICS Certification Maintenance program prepares you for the challenges ahead by preserving the currency of your hard-earned certification credentials. For more information visit the APICS website at www.APICS.org, or contact Terrell Thruston, Sacramento Chapter VP of Education at Terrell.Thruston@hp.com.



APICS

Weber State University Online



CSUS/RCE Materials Management Certification Class Schedule

Prepare for APICS CPIM exams and apply toward the Materials Management Certificate from CSUS/RCE. Call Jenny Helfrich at CSUS/RCE at (916) 278-4266 (Email: helfrichj@csus.edu) for more information or visit their Web site at www.rce.csus.edu and follow the links:

- * Certificate and Professional Development Programs
- * Certificate Programs
- * Certificate Programs (button)
- * Materials Management Certificate Program.

Call (916) 278-4433 ext 0 to register ☒

Weber State University On-line APICS Certification Courses

WSU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>☒

Materials Management		
Held at Pride Industries in Roseville on Tuesdays & Thursdays 6pm—9pm*		
When	Class & Course Code	Instructor
9/18—10/18 *** CLOSED ***	Introduction to Materials Management	Melanie Hoots
10/23—11/15 *** CLOSED ***	Master Planning of Resources	Karen Hess
1/15—2/12 *** CLOSED ***	Detailed Scheduling and Planning	Karen Hess / Herbert Blake
2/19—3/19	Execution and Control of Operations	Kelly Southerland
3/26—4/23	Strategic Management of Resources	Staff

**All Dates are subject to change.*

APICSacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any

kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Melanie Hoots at (916) 785-1186.✉

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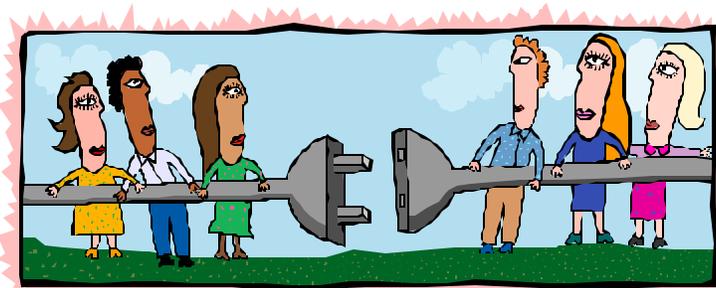
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We're on the Web!

www.apicsacramento.com

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