

Note that the February Dinner Meeting will be a Networking Mixer with the Sacramento Institute of Supply Management. See article below for details....

## APICS Joint Networking Mixer With the Institute of Supply Management (ISM)



Feb 2003

Volume 18 Issue 6

**Wednesday, February 12, 2003**

Please join us for our annual networking mixer, an APICS joint affair with ISM, the Institute for Supply Management - formerly NAPM, National Association of Purchasing Management. Enjoy hors d'oeuvre while you exchange ideas, intermingle, and network with fellow professionals. APICS and ISM members both come from many various companies in manufacturing, food processing, bio-tech, wood products, healthcare, electronics, re-manufacturing, consulting, distribution, and logistics. There will be no speaker for this event, just wholesome, unmitigated networking fun. And by the way, there will be some nice "stuff" raffled out! Register in advance to ensure your name is on the pre-printed guest list - and you can get in free.

### Registration Information:

**RSVP by noon Monday February 10, 2003**

To RSVP for this meeting, please call (916) 650-8660 or e-mail Ed Mercado at [edmercado@email.msn.com](mailto:edmercado@email.msn.com) and provide the attendee's name, company and telephone number or FAX/e-mail address.

**Location:** El Torito, 1212 Howe Ave at Hurley, Sacramento. Phone: 916-924-1000.

**RSVP by Monday, February 10, 2003**

To RSVP for this dinner meeting, please call 916.650.8660 or email [edmercado@msn.com](mailto:edmercado@msn.com) and provide the attendee's name, company, telephone number, fax or e-mail address.

**Next CoCo Meeting is Scheduled...**

The next meeting of the APICSacramento chapter's Company Coordinators will take place at 6pm on Tuesday, February 25th, at the Round Table Pizza Restaurant, 3327 Watt Avenue in Sacramento. For more information, contact CoCo Manager JT Smith at [JTSmith411@yahoo.com](mailto:JTSmith411@yahoo.com)

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## You May Be a Dinosaur If....

...You can't type reasonably fast. You don't know what QWERTY is. So, you insist on doing all office work manually. And you have a gazillion excuses for not using a computer. And have lots of examples of how computers mess up the universe. *[Many years ago someone was asked how long he's been working with computers, he said 6 years. Then he realized that he had lied. The first 3 were actually spent learning how to type reasonably fast.]*

...You spend more time staring at the computer screen instead of trying out different keys to find out what makes sense and what may work. *[Most computers just stare back at users who don't know what to do next. It generally does not hurt to keep pecking at different keys to see what works. It's not like the computer will blow up in your face.]*

...You don't know how to create a file (letter, spreadsheet, drawing), save it, then retrieve it, print it or send it to someone by email. *[This should be on top of the list. Everyone should learn how to do this.]*

...You spend time drafting letters by hand. And have someone else type it out on a computer. And have copies made and distribute it to people's pigeonholes. *[Either you're lazy or crazy or a dinosaur.]*

...You prefer to make spreadsheets and add figures by hand instead of using an electronic spreadsheet like Excel, 1-2-3 or Quattro Pro. Partly because you can't enter a simple formula into a cell. Heck, you're not even sure what a cell is ! *[The learning curve may be steep, but once one sees the possibilities, it'll all be worth it.]*

...You don't even try to learn how to find information you most frequently need from your company's large computer system. *[It is admittedly not easy because most companies have elaborate procedures for data entry and don't pay enough attention to having the most commonly needed info easily available to those who need them.]*

— Ed Mercado, VP Programs

## APICSacramento Calendar



### February 2003

- |    |                                                                                               |
|----|-----------------------------------------------------------------------------------------------|
| 12 | Networking Mixer with Institute of Supply Management. 5:30pm; El Torito Restaurant            |
| 18 | Board of Directors Meeting. 6pm. Memphis Bar-B-Q, Bercut Rd, just off of Richards Rd and I-5. |
| 25 | Company Coordinators Meeting. 6pm. Round Table Pizza at 3327 Watt Avenue in Sacramento.       |

### March 2003

- |    |                                                                                                                                                           |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| 13 | Professional Development Meeting. Co-Sponsored with Project Management Institute—Sacramento Valley Chapter 5:30pm. Hilton Hotel at Business 80 and Arden. |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------|

## Course Scheduled in "Inventory Essentials for Small Business"

This course is brought to you by a partnership with the Sacramento chapter of APICS-The Education Society for Resource Management. Inventory is one of your key assets. Treat it like one! Learn the fundamentals of inventory control, including classifications, costing, record accuracy, and transaction techniques for small retail and manufacturing companies. Discover proven methods for defining, planning, and ordering your products and materials to minimize your investment and maximize your revenues.

This six-hour class will enable you to define your goals for inventory management, use proven tools for inventory control, and develop action plans for improved accuracy and lower inventory levels with higher levels of order fulfillment and customer satisfaction. Instructor: Ed Mercado, CPIM. Rocklin Campus. Cost is \$76 per student. Two evenings; 6:30pm-9:30pm; 4/28/2003 4/30/2003. Register at [www.sccommed.org](http://www.sccommed.org) or phone (916) 781-0590.

## Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

[http://www.apics.org/CareerCenter/careercenter\\_gateway.htm](http://www.apics.org/CareerCenter/careercenter_gateway.htm)

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information. A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

*Carol Thompson  
VP Job Opportunities*

## Upcoming APICS Webinar

APICS has introduced a new series of webinars. The next one is on "Organizational Change Management: The Other Side of Project Management," presented by Herman Zwirn, CIRM, on February 12, 2003, at 2:00 pm **Eastern Standard Time**. Visit <http://www.apics.org/webinars/> for the top five learning objectives of the Webinar and registration information.

The cost for each Webinar is only \$99 USD. As an added benefit, registrants of each live Webinar will receive a CD-ROM of the presentation after the event. Space is limited. Reference campaign code ZJB13G when registering.

*Karen Hess  
Asst. VP Education*

You can now find local and national job listings online at the APICSacramento website: [www.apicsacramento.com/jobs/](http://www.apicsacramento.com/jobs/). Currently on the site we have information on the following local positions:

- **Production Planner**
- **Materials Manager (Food Industry) - \$90k / Yr.**
- **Production Manager**

## APICS Training Testimonials

These quotes came from the "Introduction to Materials Management" class held in October 2002:

*"I needed to know more about detailed planning and scheduling. From there, I decided that the subject matter was interesting enough that I would continue on and complete my certification." - Antonio Fisher-SMUD October 21, 2002*

*"I am taking these classes to get a better understanding of materials management. I was under the impression that these classes would be teaching me more about inventory and inventory control. I am not in manufacturing or production. I really enjoyed the first class and received a good understanding of materials management."*

## Turn In Your Certification Maintenance Application Before It's Too Late

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification in 2003. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your points, send an email to [karen.hess@hp.com](mailto:karen.hess@hp.com) and put "certification maintenance" in the subject.

Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

## APICSacramento Board Sets Electronic Newsletter Start

The APICSacramento Board of Directors has voted to move the monthly newsletter to a fully electronic delivery *only* starting in July 2003. We currently deliver the newsletter electronically to about 70% of our chapter membership, along with any other interested parties that request it.

Starting with the January newsletter, we are no longer sending out both electronic **and** paper copies of the newsletter to individual members.

If you're not receiving this newsletter via email, it's because we **don't have your email address**. You can provide or update your email address right at the chapter website: [www.apicsacramento.com](http://www.apicsacramento.com). Make sure you do this by June 2003!



## CSUS/College of Continuing Education Materials Management Certification Class Schedule

Prepare for APICS CPIM exams and apply toward the Materials Management Certificate from the CSUS College of Continuing Education/RCE. Call Lisa Sbragia or Jenni Helfrich at CSUS/CCE at (916) 278-4805 (Email: [sbragial@csus.edu](mailto:sbragial@csus.edu) & [jhelfrich@csus.edu](mailto:jhelfrich@csus.edu)) for more information or visit their Web site at [www.cce.csus.edu](http://www.cce.csus.edu) and follow the links:

- \* Certificate and Professional Development Programs
- \* Certificate Programs
- \* Certificate Programs (button)
- \* Materials Management Certificate Program.

Call (916) 278-4433 ext 0 to register ☞

APICS

Weber State University Online



## Weber State University On-line APICS Certification Courses

WSU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- \* Basics of Supply Chain Management
- \* Master Planning of Resources
- \* Detail Scheduling and Planning
- \* Execution and Control of Operations
- \* Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu> ☞

### Materials Management

Held at Pride Industries in Roseville on Tuesdays & Thursdays 6pm—9pm (dates / times subject to change)

When	Class & Course Code	Instructor
Sept 16—Oct 21 * Closed *	Introduction to Materials Management	Melanie Hoots / Terrell Thruston
Nov 4—27 * Closed *	Master Planning of Resources	Karen Hess
Jan 6—Feb 5, 2003 * Closed *	Detailed Scheduling and Planning	Karen Hess
Feb 24—Mar 24, 2003	Execution and Control of Operations	Kelly Southerland
Apr 21—May 19, 2003	Strategic Management of Resources	Terrell Thruston
June 2—23, 2003	Purchasing	Scott Hillis

# APICSacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Melanie Hoots at (916) 785-1186 or JT Smith at (916) 359-2289. □

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## Update Your Knowledge Through College Open Enrollment

Feeling a little short on your qualifications? Is your industry advancing and you feel like you're being left behind? Have you ever wanted to take a class just to expand your knowledge? Need certification maintenance points?

If you answered "yes" to any of these questions, open enrollment might be for you. Many colleges that offer graduate and undergraduate degrees also open their classes to members of the community who don't want to formally enroll as a candidate for a degree. CSUS does. UC Davis does. Golden Gate University does. And there are probably more. Imagine being able to take an operations management course, or an international business course. If you're in a specialized industry such as pharmaceuticals, bio-engineering, or agriculture, you would be able to take classes specific to your industry.

You can also finish up your degree or take pre-requisites for another degree program. And as long as the course meets the criteria outlined in the certification maintenance program, you can claim 1 point for each instructional hour. That means 24-30 points for most classes. If you're thirsty for a college level course, check out local colleges to find out more about their open enrollment programs. Here's a partial list:

- [Http://www.cce.csus.edu](http://www.cce.csus.edu) to go through the College of Continuing Education to enroll in CSUS Open Enrollment;
- <http://universityextension.ucdavis.edu/opencampus/> to go through the UCD Extended Education program;
- [http://www.ggu.edu/info/info\\_Admissions.html#Anchor10](http://www.ggu.edu/info/info_Admissions.html#Anchor10) to learn more about the Golden Gate University program.

— Karen Hess, Asst. VP Education

We're on the Web!

[www.apicsacramento.com](http://www.apicsacramento.com)

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