



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



— PDM Dinner Meeting —

– Are We Prepared? –

Tuesday, February 19, 2007

Our Speaker: Philip H. “Phil” Jordan
Retired Vallejo Police Officer
(See Bio on page 2)

The terrorist attack of September 11, 2001 changed the lives of the American public and showed the vulnerability of our country’s infrastructure. The possibility of another attack still looms and we must be prepared in all areas of our lives to meet the challenge. We must prepare ourselves to meet an unseen enemy, whose sole purpose is to destroy us. The speaker will share some thoughts and stimulate some discussion on how vulnerable our water, food, utilities and transportation systems are to attack. We will also ask ourselves, are we as prepared as we should be, can we do more, and are we committed enough to stop the next incident?

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse,
450 Bercut Dr, Sacramento.
Please call (916) 650-8660, or
email Ed Mercado at
edmercado@msn.com and
provide the attendee’s name,
company, telephone number,
fax or email address. \$29-per
person for dinner and speaker.



Volume 24 Issue 8

Inside this
Issue ...

Calendar [2](#)

Speaker Bio [2](#)

APICS Supply Chain
Against Hunger [3](#)

Company
Coordinators [4](#)

APICS Career Center [4](#)

Notable Quotes [4](#)

Certification
Maintenance [5](#)

APICS Sacramento Job
Opportunities Notes [5](#)

2007-2008 Board
Members [6](#)

APICS Consultants
Directory [6](#)

Upcoming Webinar [6](#)

Inventory Management
Workshops [3, 7, 8](#)

Speaker's Bio: Philip H. "Phil" Jordan

Phil is a retired police officer from the Vallejo Police Department. He served over 30 years in law enforcement including the US Army, Military Police Corps and the California Department of Corrections. He has a Bachelors Degree in Administration of Justice from Sacramento State and a Masters in Public Administration from Golden Gate University in San Francisco. He is a graduate of the Professional Safety Institute at Safety Center Inc. in Sacramento and was awarded a Safety Specialist Certificate in 2003.

Phil is an adjunct professor with Los Rios Community College District and has taught safety and security courses through the Sacramento Regional Public Safety Training Center. He has also taught the basic security officer course at the California Security Training Academy in Sacramento and has worked in the security field in a variety of positions. Phil is a lifelong learner and is happily married to Maggie McLaughlin-Jordan and lives in Sacramento.

APICSacramento Calendar

February, 2008

- | | |
|----|---|
| 5 | Board of Directors meeting |
| 19 | Professional Development Meeting |
| 20 | Webinar: Win-Win Negotiation, Critical Link of the Supply Chain; 2:00 PM EST; Level: Basic to Intermediate. |
| 25 | Webinar: Sales & Operations Planning—The Executive Role; 1:00 PM EST; Tom Wallace and Bob Stahl; Level: Intermediate. |
| 27 | Webinar: Unleash Your Supply Chain by Breaking Policy Constraints; 2:00 PM EST; Charles Gauthier, CFPIM, CIRM, Jonah; Level: High-level overview. |

March, 2008

- | | |
|-----|--|
| TBA | Board of Directors meeting |
| 4 | Professional Development Meeting—
Please note meeting change. |

Online APICS CPIM Review Courses



For more information go to:
[http://www.fvtc.edu/public/
content.aspx?ID=1398&PID=3](http://www.fvtc.edu/public/content.aspx?ID=1398&PID=3)

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

Inventory Management Workshops

- › Basics of Inventory Management (6-hour)
(See page 7 and 8 for flyer and more information)
- › Effective Cycle Counting (6-hour)
- › Physical Inventory (6-hour)

Currently forming classes for these very popular seminar/workshops for Feb-Apr 2008 period.

We can also hold any one of these at your site for as little as 8 students, flexible two or three session formats. \$199 per student for each workshop

Contact:
edmercado@msn.com for more details or any of our board members at www.apicsacramento.com



APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

Aerojet

Joe Kammerer
(916) 355-3083
joe.kammerer@aerojet.com

Blue Rose Company

Brenda Marsh
(916)-261-3161
blurosecompany@sbcglobal.net

Motion Control Engineering

James Gines
(916) 463-9354 Direct Line
jamesg@mceinc.com

Agilent Technologies

Chris J. Nelson
(916) 788-5629
chris_j_nelson@agilent.com

California State University Sacramento

Herb Blake
(916) 278-7106
blakeh@csus.edu

NEC

Bill Myers
(916) 786-3900 x 4666
Bill_Myers@necelam.com

Ames Company

Alan Holst
(530) 666-2493
holstam@watts.com

CV Logistics

Kevin Moynihan
kmoynihn@cvlogistics.com

Output Technology Solutions

John Sapp
(916) 939-5964
john_sapp@billing.com

Apple Computer

Sandy Madruga
smadruga@apple.com

CSUS

Linda McElroy
(916) 278-4297
lmcelroy@csus.edu

Pasco Scientific

Michael Reeve
reeve@pasco.com

Applied Aerospace Structures Corp.

Tom Samborski
(209) 983-3202
tsamborski@aascworld.com

Dade Behring

Pat McCarty
Pat_McCarty@DadeBehring.com

Sacramento Bee

Stephanie Reid
loverofchristxx@aol.com

Baxter Planning Systems

Kris Anderson, CSCP
916-660-1540 x205
kanderson@bybaxter.com

Hubbert Booze

Industrial Engineering Consultant
hbooze@attbi.com

Tesco Controls

Tim Kotts
tkott@tescocontrols.com

Hewlett Packard
Tom Leard
(916) 748-8308
tom_leard@hp.com

Varian

Chris Mathiot
(916) 632-3456 x373
chris.mathiot@varianinc.com

Notable Quotes

Courage is not simply one of the virtues, but the form of every virtue at the testing point.—C. S. Lewis.

Hence to fight and conquer in all your battles is not supreme excellence; supreme excellence consists in breaking the enemy's resistance without fighting.—Lao Tzu.

Politics is the art of the possible.—
Otto Von Bismarck.

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!
<http://www.apics.org/Resources/careercenter>

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information. A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/certification/maintenance>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$99 per viewing for APICS members or \$139 for non-members. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

APICS Sacramento Board Members

President	Pat McCarty, CPIM	916/374-3157	Pat_McCarty@DadeBehring.com
VP Marketing	Ed Mercado, CPIM	209/727-5504 ext 5159	Ed.Mercado@StarBuildings.net edmercado@msn.com
VP Education	Melanie Hoots, CPIM	916/785-1186	melanie.hoots@hp.com
Assistant VP Education	Herbert Blake, CPIM	916/278-7106	blakeh@csus.edu
Secretary / Treasurer	Beverly Paul, CPIM		Bpaul@apicsacramento.com
VP Programs	Tim Kott	916/395-8800 ext.2713	tkott@tescocontrols.com
Director of Technology	Randy Beck	916/788-2412	rbeck@prideindustries.com rbeck@apicsacramento.com
Newsletter Editor	Alan Holst	530/666-2493	holstam@wattsind.com
Director of Company Coordinators	Joe Kammerer	916/355-3083	Joe.Kammerer@aerojet.com
Past President	Bill Lodholz	530/666-2493	lodholz@wattsind.com
Director at Large	Casey Fallon	916-373-6673	cfallon @cswg.com
Director at Large	Glen Lewis	530/752-7135	galewis@ucdavis.edu
Director at Large	Brenda Marsh	916/261-3161	brcben@sbcglobal.net
Student Chapter Advisor, Chico	Tom Wilder	530/898-5376	twilder@csuchico.edu
Student Chp President, Chico	J. Koury		jkoury@mail.csuchico.edu
APICS Society		800/444-APIC	Web site: www.apics.org
Chapter Voice Mail:	916/650-8660	Chapter Website:	www.apicsacramento.com
Chapter mailing address:	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

APICS Consultants Directory

When you need reliable operations management information to help make business decisions, the APICS Online Consultants Directory connects you with the consultant, professor, interim manager, freelance specialist, or researcher you need to achieve your project goals. Find more information at <http://www.apics.org/Resources/Consultants/>.

Upcoming APICS Webinar

Unleash Your Supply Chain by Breaking Policy Constraints

February 27, 2008, 2:00 PM EST

Presented by Charles Gauthier, CFPIIM, CIRM, Jonah

Level: High-level overview.

Workshop for February 2008

Basic Principles of Inventory Management

6 Hours (*Two 3-hour sessions*)

This 6-hour practical idea-packed, practical workshop will introduce you to the basic principles of inventory management including

- * Balancing inventory levels with customer needs
- * Inventory records accuracy
- * Lean and efficient storage and control
- * Replenishment methods for different types of material

WORKSHOP FEE: \$199 PER PERSON

Groups of 10 or over: \$179 per person

ENROLL NOW!

Email your enrollment to: bpaul@apicsacramento.com

CLASS SIZE LIMITED TO MAXIMIZE EFFECTIVENESS

Workshop details on page 8

www.apicsacramento.com

Basic Principles of Inventory Management (6 hours)

Two 3-hour sessions

Who Should Attend:

Materials Planners, Buyers, Materials Controllers, Warehouse Personnel, Receiving Personnel, Accounting Analysts, Engineering Drafters, Customer Service, Materials Managers

Scope:

This class is not for you if you believe your inventory management at your firm is perfect and meets all your customers' needs. However, if you think you can use ideas for immediate use to improve your inventory management to save money and service your customers better, this is just the class for you.

This 6-hour practical idea-packed lecture/workshop will introduce you to the basic principles of inventory management including

- Balancing inventory levels with customer needs
- Inventory records accuracy
- Lean and efficient storage and control
- Various replenishment methods for different types of material.

You will learn about current developments in supply chain management and approaches for continuous improvement.

For those who want, you can submit real-life situations *in advance* to the facilitator. These situations will be presented to the class for discussion and the facilitator will point out possibilities for improvement.

1. Introduction
2. Types of Inventory
3. Inventory Transactions
4. Bills of Materials
5. Planning & Replenishment
6. Storage and Physical Control
7. Supply Chain Management
8. Continuous Improvement Processes
9. Participants' Examples from Real-Life