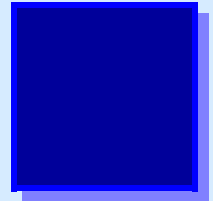




*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



— PDM Dinner Meeting —

– Effective Strategic Planning –

Tuesday, March 4, 2008

Our Speaker: Steve Novak

Founder and President of PPR Management Services, LLC

(See Bio on page 2)

If you want to improve your organization’s performance and profits, you need some powerful tools. Strategic Planning is one of the most valuable tools in your Business Toolkit, and one you should understand and know how to use. When done right, Strategic Planning can boost your organizations performance and pump up your profits.

This presentation will introduce you to the three phases of Effective Strategic Planning; Development, Deployment, and Infusion. We’ll also discuss the four dimensions of Strategic Planning; Products & Services, Markets, Financial, and Structure, and even add a fifth dimension for entrepreneurs.

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse,
450 Bercut Dr, Sacramento.
Please call (916) 650-8660, or
email Ed Mercado at
edmercado@msn.com and
provide the attendee’s name,
company, telephone number,
fax or email address. \$29-per
person for dinner and speaker.

Volume 24 Issue 9

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Speaker's Bio: Steve Novak

Steve is the founder and president of PPR Management Services, LLC. He has held management positions in a variety of industries, with responsibility for operations, purchasing, inventory management, planning, production scheduling, warehousing & distribution, safety, sanitation, and facilities. He has over 20 years of process improvement experience, 15 years of manufacturing experience, and 12 years of management experience. Steve has performed process improvement activities throughout his career, has worked to develop quality systems and Lean processes, and has held key positions with multiple ERP system implementations. He has earned the Certified in Production and Inventory Management (CPIM), Certified in Integrated Resource Management (CIRM), Certified Quality Manager (CQMgr), and Certified Six Sigma Black Belt (CSSBB) designations. He earned his BBA with Accounting Concentration from the University of New Mexico, and is currently pursuing his MBA from Baker College.

Steve is the author of *The Small Manufacturer's Toolkit: A Guide to Selecting the Techniques and Systems to Help You Win* (Taylor & Francis), and published the article *Micro and Macro* in *APICS Magazine*. He authored the *Inventory Essentials for Small Manufacturers* seminar for APICS The Association of Operations Management, and is a respected speaker and seminar leader.

Steve is a long time member of APICS – The Association for Operations Management. He has served the Association as a member of the 2007 Strategic Direction Committee, the 2004 and 2005 Nominating Committees, served on the Region 10 Staff as Director of Education, and is a Past President of the Hawaii Chapter. He is a member of ASQ, and served as an examiner for the Hawaii Award of Excellence in 2004.

APICS Sacramento Calendar

March, 2008

- | | |
|-----|---|
| TBA | Board of Directors meeting |
| 4 | Professional Development Meeting—
Please note meeting change. |
| 12 | Webinar: How Delta Used TOC to Decrease Turnaround Times in its MRO Operations; 2:00 PM EST; Melissa R. Bowers, Ph.D. Associate Professor, College of Business, University of Tennessee and Chris Fay, Master Black Belt, Delta Air Lines; Level: Intermediate. |

April, 2008

- | | |
|-----|----------------------------------|
| TBA | Board of Directors meeting |
| 15 | Professional Development Meeting |

Online APICS CPIM Review Courses



**For more information go to:
[http://www.fvtc.edu/public/
content.aspx?ID=1398&PID=3](http://www.fvtc.edu/public/content.aspx?ID=1398&PID=3)**

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

President's Message

Dear Members,

It is with GREAT enthusiasm that I write to let you know of some of our upcoming events.

In March we will be holding the PDM two weeks early. March 4th to be exact, This is to allow us to have Steve Novak speak to us. Steve is visiting the mainland (from Hawaii) and has generously offered to be the guest speaker for our dinner meeting. For those of you have never had the opportunity to listen to Steve, I encourage you to come out and see and listen to this HIGHLY energetic and entertaining speaker.

Sacramento APICS is also holding a (6 hour) workshop in March entitled Basic Principles of Inventory Management. The workshop will be held in (2) two, three hour sessions on March 12, and 19th. It is being taught by Ed Mercado.

Our Speaker for April PDM is well known to most of you, Bill Ludholz, from AMES Industries in Woodland. Bill is a past president of the Sacramento Apics Chapter and has done several interesting and informative presentations over the past several years. Bill's topic for April is entitled Going Wireless, and promises to be very useful for any of you that are anticipating the use of this new technology. April meeting is on April 15th.

In May, we once again have the privilege of Jeff Heickenbottom presence. Jeff has also spoken to us many times over the past few years, and is always a very interactive speaker. The audience plays a very active part with questions and answers throughout when Jeff is facilitating....This meeting will be held May20th.

And for the Finale in June....we have arranged to have the GREAT.... MEL NELSON speak to us. As you all know (or hopefully know) Mel is the new Pacific Western District Director. He is our representation to National headquarters. We feel very fortunate to have Mel and Sue joining us and hope that you all will make plans to come and chat with both of them. Please set aside June 17th so that you can hear this highly energetic speaker...and feel free to bring any questions regarding the changes in APICS, this is your opportunity to ask and get immediate answers.....

Pat McCarty

APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

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Notable Quotes

Spring weather is life a child's face, changing three times a day.—Chinese Proverb.

If you watch a game, it s fun. If you play it, it s recreation. If you work at it, it s golf.—Bob Hope.

The best strategy in life is diligence.—Chinese Proverb.

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!
<http://www.apics.org/Resources/careercenter>

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information. A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/certification/maintenance>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$99 per viewing for APICS members or \$139 for non-members. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

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Chapter mailing address:	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

APICS Consultants Directory

When you need reliable operations management information to help make business decisions, the APICS Online Consultants Directory connects you with the consultant, professor, interim manager, freelance specialist, or researcher you need to achieve your project goals. Find more information at <http://www.apics.org/Resources/Consultants/>.

Upcoming APICS Webinar

How Delta Used TOC to Decrease Turnaround Times in its MRO Operations

March 12, 2008, 2:00 PM EST

Presented by Melissa R. Bowers, Ph.D. Associate Professor, College of Business, University of Tennessee and Chris Fay, Master Black Belt Delta Air Lines

Level: Intermediate.

Workshop for February 2008

Basic Principles of Inventory Management

6 Hours (*Two 3-hour sessions*)

This 6-hour practical idea-packed, practical workshop will introduce you to the basic principles of inventory management including

- * Balancing inventory levels with customer needs
- * Inventory records accuracy
- * Lean and efficient storage and control
- * Replenishment methods for different types of material

WORKSHOP FEE: \$199 PER PERSON

Groups of 10 or over: \$179 per person

ENROLL NOW!

Email your enrollment to: bpaul@apicsacramento.com

CLASS SIZE LIMITED TO MAXIMIZE EFFECTIVENESS

Workshop details on page 8

www.apicsacramento.com

Basic Principles of Inventory Management (6 hours)

Two 3-hour sessions

Who Should Attend:

Materials Planners, Buyers, Materials Controllers, Warehouse Personnel, Receiving Personnel, Accounting Analysts, Engineering Drafters, Customer Service, Materials Managers

Scope:

This class is not for you if you believe your inventory management at your firm is perfect and meets all your customers' needs. However, if you think you can use ideas for immediate use to improve your inventory management to save money and service your customers better, this is just the class for you.

This 6-hour practical idea-packed lecture/workshop will introduce you to the basic principles of inventory management including

- › Balancing inventory levels with customer needs
- › Inventory records accuracy
- › Lean and efficient storage and control
- › Various replenishment methods for different types of material.

You will learn about current developments in supply chain management and approaches for continuous improvement.

For those who want, you can submit real-life situations *in advance* to the facilitator. These situations will be presented to the class for discussion and the facilitator will point out possibilities for improvement.

1. Introduction
2. Types of Inventory
3. Inventory Transactions
4. Bills of Materials
5. Planning & Replenishment
6. Storage and Physical Control
7. Supply Chain Management
8. Continuous Improvement Processes
9. Participants' Examples from Real-Life