

## PDM Meeting Details

### An Introduction to the APICS Body of Knowledge

March 16, 2010

Speaker: John Newlyn

This interactive presentation is for both the experienced operations management professional and those new to the field of study. Beginning with a short history of the organization, the discussion will then shift to introduce a few of the core topics that make up the APICS body of knowledge.

If you invite a coworker to only one PDM event this year, this should be the one!



## Inside this Issue ...

President's Message	2
Calendar	2
New Members	3
Featured Business	3
Post Your Resume	4
BOD Nominations	4
National News	4
Board Members	5
Organizational Directory	6

### Agenda

- 5:30 Registration
- 6:00 Dinner
- 7:00 Membership Meeting
- 7:10 Presentation

### Location

**Lions Gate Hotel**  
3410 Westover Street  
Sacramento(McClellan), CA 95652

Please RSVP **by 3/12/10** with Tim Kott at [pdm@apicsacramento.com](mailto:pdm@apicsacramento.com)

\* Please provide attendees name, company, telephone number, fax or email address. \$5 per person, or \$30 per person for dinner and speaker.

### Speaker's Biography

John Newlyn, CSCP, CFPIM, CIRM has over 20 years of production experience, including assignments in warehousing, inventory control, production planning, purchasing, master scheduling, quality management, and project management. He has taught APICS Basics, CPIM and CIRM courses and seminars for several different APICS chapters during the last fourteen years. John was a contributing author to the operations management body of knowledge (OMBOK) resource, and currently holds the Lead CPIM Instructor credential. A past president of the San Joaquin Valley Chapter of APICS, John is the current the APICS Pacific Western District Manager.

---

---

# Calendar

---

## President's Message

Dear Members,

We are 2/3rds through the year, and we are working to get everything accomplished that we set out to do in July.

We are on track to hold a joint meeting with ISM in May. This meeting will be a plant tour and networking event. Details will be coming out in the next week and I cannot stress to you enough that if you are interested get your reservations in early!

We are again working with Sierra College, through their adult education program, to provide the CPIM course. During this session, we will be holding a Lean Management series at Tesco Controls. This will be a seven week instructional, one afternoon / evening a week. At this time, we are unable to open this particular session up to the public, but certainly hope that the next session will be available to all.

My plea for help... ***The board elections will be held in April and we need to fill several positions.*** We are always looking for people with fresh ideas that are willing to contribute six to eight hours a month. This is your opportunity to make a difference in your chapter. It is very important to the growth and sustainability of the chapter that new and creative ideas are put in place, and that means new people with new direction. ***PLEASE consider getting involved!***

You can contact any current board member to express interest and get more details. You can also send an email to: [pdm@apicsacramento.com](mailto:pdm@apicsacramento.com)

The Professional Development meetings will be held at the Lions Gate hotel this coming month, the speaker is John Newlyn, our newly elected District Manager. I encourage all of you to come and listen to John and ask questions regarding the direction that APICS is going, and what the District leaders are doing to help YOUR Chapter.

Thank You,  
Pat McCarty



---

## March, 2010

- 2 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
  - 16 Professional Development Meeting  
Location: Lion's Gate Hotel
- 

## April, 2010

- 6 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
  - 14 Professional Development Meeting  
Location: TBD  
*Joint Meeting with ISM*
- 

## May, 2010

- 4 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
  - 18 Professional Development Meeting  
Location: TBD  
*Joint Meeting with ISM*
-

---

---

## New Member Welcome

Apics Sacramento would like to extend a warm welcome to our newest members.

Abdul Pash from Intel;  
Kevin Leach from Genetech  
Nicole Barnato, CPIM, Genetech  
Charles Beehner

Thanks for joining us!



## Contribute to Apics

**Newsletter Feature:** If you would like to have your company featured in our monthly business feature, please send us an e-mail at [pdm@apicsacramento.com](mailto:pdm@apicsacramento.com).

**Newsletter Contributions:** Apics Sacramento is seeking a newsletter editor. If you are interested in helping shape our chapter's outreach, please contact us for details.

**New Board Members:** If you are interested in participating in APICS, but are not sure where your contribution can be best utilized, contact us. There are several positions coming available, let us help you figure out which is best for you!

## Featured Business

### **Tesco Controls** *Sacramento, CA*

Tesco Controls has been in Sacramento since 1972 and is a controls systems integrator and manufacturer for water / wastewater, traffic and electrical utility industries. They are an employee owned company with an APICS Sacramento Chapter Board Member among their staff.

Their product offerings include Motor Systems with a variety of custom size low voltage motor and pump control panels, Liquitronic Programmable Logic Controllers and electronics to monitor water and wastewater systems.

In addition to products, Tesco offers service which are specific to the water and wastewater industry, from programming control panels, project engineering, simple controls to systemwide integration.

Tesco has made a commitment to the environment with their "Going Green" initiative which sets standards for not only their company, but also for their customers and suppliers. Some of their initiatives include:

- Requiring metals suppliers to include recycled metals in their parts
- Installing efficient lighting in manufacturing facilities to reduce carbon emissions and electricity usage
- Using alternative paint products to reduce employee and environmental exposure to VOCs (volatile organic compounds)

To learn more about the company, visit their website at [www.tescocontrols.com](http://www.tescocontrols.com), or speak with Tim Kott at the next PDM dinner meeting.

---

---

## APICS National

**Now Available:** *APICS Operations Management Body of Knowledge (OMBOK) Framework*, Second Edition.

APICS members receive a complimentary electronic copy of the latest edition of the [APICS OMBOK Framework](#), including two new appendices and an easy-to-use index.

## Employment Outlook

### APICS Releases the Latest Operations Management Employment Outlook Report

The Association for Operations Management and the Cameron School of Business at the University of North Carolina Wilmington collaborated to develop an ongoing survey of APICS members and customers that forecasts hiring in the operations management profession. APICS members receive complimentary access to the extended report at [www.apics.org](http://www.apics.org).

## Post Your Resume

### Expand the Reach of your Resume at Apics Sacramento

Many of us spend a considerable amount of time polishing our resumes until they shine. The real questions, once you've got the resume you want, is how to get it into the hands of the right person.

Apics Sacramento Chapter would like to be one more outlet for our members to use to give your resume a chance to shine. It just takes that one right person seeing your resume to launch you one step closer to your goals.

If you would like to have your resume featured on our website, just send it to us at [apicsacramento.com](http://apicsacramento.com) and we will post it for 90 days.

## APICS Board Nominations

### APICS Sacramento Seeks Nominations

If you, or someone you know, are interested in becoming a Board Member for the APICS Sacramento Chapter, now is the time to make it known! To discuss Board Membership responsibilities and benefits, please contact Pat McCarty at [pmmccarty14@comcast.net](mailto:pmmccarty14@comcast.net). As a Board Member, you will be able to make a direct impact on the chapter while receiving many benefits, including:

- ✓ **Unmatched Education and Training** leading to improved job performance and achieve career success - APICS BOD members may participate in chapter training programs for material costs only.
- ✓ **World-Renowned APICS Certifications** - Validate your knowledge and enhance your earning potential. As an APICS BOD member you get to work with a lot of people who have achieved all of APICS certifications – a great way to network and learn.
- ✓ **Award-Winning Publications and Resources** - Gain a competitive advantage through industry knowledge. BOD members are part of the editorial team for the local chapter newsletter – get your name out there as a published contributor.
- ✓ **International APICS Community** - Draw on the experience of experts in the field. BOD members get more exposure to the experts through local, regional, and national participation in seminars and conferences.
- ✓ **Local Chapter Network** – Through BOD involvement, Board members have the opportunity to interact with leading corporations and their professionals involved in APICS activities.
- ✓ **Professional Development** - Develop leadership skills through APICS chapter participation. BOD members learn life skills and have a nice addition to show on their resume –volunteerism.

---

---

## APICSacramento Board Members and Contact Details

President	Pat McCarty, CPIM	916-374-3157	<a href="mailto:patricia.l.mccarty@siemens.com">patricia.l.mccarty@siemens.com</a>
Secretary	Andre Alves, CSCP		<a href="mailto:andre.alves@vsp.com">andre.alves@vsp.com</a>
VP Marketing	Charles Withrow, CSCP		<a href="mailto:charles.withrow@atkearney.com">charles.withrow@atkearney.com</a>
VP Education	Herbert Blake, CPIM, PhD	916-278-7106	<a href="mailto:blakeh@csus.edu">blakeh@csus.edu</a>
Treasurer	Kevin Moynihan		<a href="mailto:kevin.moynihan@tasq.com">kevin.moynihan@tasq.com</a>
VP Programs	Tim Kott	916-395-8800 ext. 2713	<a href="mailto:tkott@tescocontrols.com">tkott@tescocontrols.com</a>
VP Membership	Esther Odufuwa	916-276-8535	<a href="mailto:t_estherelim@yahoo.com">t_estherelim@yahoo.com</a>
Director of Technology	Randy Beck	916-788-2412	<a href="mailto:rbeck@prideindustries.com">rbeck@prideindustries.com</a>
Past President	Bill Lodholz	530-666-2493	<a href="mailto:lodholz@wattsind.com">lodholz@wattsind.com</a>
Director at Large	Melanie Hoots, CPIM		<a href="mailto:melanie.hoots@hp.com">melanie.hoots@hp.com</a>
Director at Large	Glen Lewis, CPIM, CSCP	530-752-7135	<a href="mailto:galewis@ucdavis.edu">galewis@ucdavis.edu</a>

---

APICS Society      <http://www.apics.org>      800-444-APIC

Chapter Website/  
E-Mail      <http://www.apicsacramento.com>      [info@apicsacramento.com](mailto:info@apicsacramento.com)

Chapter Mailing  
Address      APICS Sacramento Chapter  
PO Box 13249  
Sacramento, CA 95813

---

## Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network.

And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

---

---

## APICS Sacramento Organization Directory

The listing below represents a sample of the companies and organizations represented by the Sacramento Chapter of APICS. If you are employed or affiliated with an organization not listed, please contact us. As a way of increasing our reach, we ask that each of you “spread the word” of your membership affiliation with APICS. And, if you are interested in becoming a member or attending a PDM dinner meeting, please feel free to reach us for more information at [info@apicsacramento.com](mailto:info@apicsacramento.com).

**Aerojet Gencorp**

Hwy 50 Aerojet Road  
Rancho Cordova, CA 95742

**Ames Company Incorporates**

1485 Tanforan Ave  
Woodland CA 95776

**AMPAC Fine Chemicals**

PO Box 1718  
Rancho Cordova CA 95741

**A.T. Kearney**

255 California Street, Suite 1200  
San Francisco, CA 94111

**Baxter Planning Systems**

7123 Cedar Oaks Drive  
Granite Bay 95746

**Comtek Computer Systems**

3387 Industrial Blvd  
Rocklin CA 95765

**Constellation Wines**

US4614 Turner Rd  
Lodi CA 95242

**Diamond of California**

PO Box 1727  
Stockton CA 95201

**Digi International**

2900 Spafford St  
Davis CA 95618

**Eigen**

13366 Grass Valley Ave  
Grass Valley CA 95945

**Gel-Pak**

31398 Huntwood Ave  
Hayward CA 94544

**Genetech**

1000 New Horizon Way  
Vacaville CA 95688

**Global Pharm.Sourcing Group-J&J**

700 Eubanks Drive  
Vacaville CA 95688

**HB Fuller Company**

10500 Industrial Ave  
Roseville CA 95678

**Hewlett Packard**

8000 Foothills Blvd  
Roseville CA 95747

**Intel**

3031 Jimmy Way  
Roseville CA 95747

**Lares Research**

295 Lockheed Ave  
Chico CA 95973

**Lifetouch National Schools Studio**

2860 Fair Street  
Chico CA 95928

**NEC Electronic America**

7501 Foothills Blvd  
Roseville CA 95747

**New Star Lasers Inc**

9085 Foothills Blvd  
Roseville CA 95747

**Paragon Products**

4475 Golden Foothill Pkwy  
EIDorado Hills CA 95762

**Paragon Products**

4475 Golden Foothill Pkwy  
EIDorado Hills CA 95762

**PASCO Scientific**

10101 Foothills Blvd  
Roseville CA 95747

**PSGA**

700 Eubanks Drive  
Vacaville CA 95688

**Russell Warner Inc.**

2551 Albatross Way  
Sacramento CA 95815

**Seco Manufacturing Company Inc**

4155 Oasis Road  
Redding CA 96003

**Siemens Healthcare Diagnostics**

2040 Enterprise BlvdWest  
Sacramento CA 95691

**SMA**

4031 Alvis Ct  
Rocklin CA 95677

**Tesco Controls, Inc**

3434 52nd Ave  
Sacramento, CA 95823

**Thermogenesis**

2711 Citrus Rd  
Rancho Cordova CA 95742

**Thompson Technology Industries**

8451 Rovana Circle  
Sacramento CA 95828

**Thomson / Grass Valley**

400 Providence Mine Rd  
Nevada City CA 95959

**Umbrella Systems**

980 9th Street  
Sacramento CA 95814