



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



— PDM Dinner Meeting —



– Back From the Brink – an Alternative Kanban Process –

Tuesday, April 17, 2007

Our Speaker: Bill Lodholz, Watts Water Technology
(See Bio on page 2)

We designed a kanban process that uniquely identified control product and process. Kanbans were used in place of traditional paper work orders. Control programs were created to track the cards and audit the production process, a truly unique and foolproof system.

Or so we thought...

The system died a horrible death because of one small problem. We assumed that when we asked the user to pull the kanban cards when the containers were empty, that they would pull the kanban cards when the containers were empty. What we will discuss is how we took a failed kanban implementation, and by looking at things a bit differently, developed a process that is unique and foolproof. AND WORKS.

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse, 450 Bercut Dr, Sacramento. Please call (916) 650-8660, or email Ed Mercado at edmercado@msn.com and provide the attendee's name, company, telephone number, fax or email address. \$23.00 all attendees (includes dinner), \$5.00 for speaker only.

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Website of Interest

The Supply Chain

<http://www.websitetoolbox.com/tool/mb/jlbyrnes>

This site is a discussion forum for individuals interested in supply chains.

Speaker's Bio: Bill Lodholz

Bill Lodholz is a graduate of Wayne State University in Detroit, MI where he received a degree in accounting. After serving in the US Air Force as a navigator and audit officer he joined Ames Company, now a division of Watts Water Technology, as Cost Accountant. For the past 20 years Bill has been Information Technology Manager at Ames. In this capacity he and his team have developed a "paperless" purchasing system, bar code applications for time keeping, inventory control, quality control, and shipment processing and an integrated kanban shop floor control system. In the last two years he has overseen the implementation of the corporate ERP system at several corporate sites around the country.

Bill has been a member of APICS for several years and is listed in the International Who's Who of Information Technology. He is a frequent speaker for APICS chapters and other business societies. In the past Bill has been a member of the APICS Region 10 Staff and he is currently President of the Sacramento Chapter of APICS.

APICS Sacramento Calendar



April, 2007

- 3 Board of Directors meeting—6:00PM
Lyon's I-5 and Richards.
- 11 Webinar: Getting the Best Results from
Vendor-Managed Inventory; 2:00 pm
EDT; Michael W. Gozzo, CPIM, Presi-
dent, Total Business Consulting Group,
Inc.; Level: Basic
- 17 Professional Development Meeting—
Back from the Brink
- 18 Webinar: Lean Six Sigma for Service In-
dustry; 2:00 pm EDT; Ron Crabtree,
CPIM, CIRM, President, MetaOps, Inc;
Level: Basic

May, 2007

- TBA Board of Directors meeting
- 3 Webinar: Defining Six Sigma; 1:00 pm
EDT; Lee Binz, Certified Six Sigma
Black Belt, Fox Valley Technical College;
Level: Basic to Intermediate
- 15 Professional Development Meeting

Job Opportunity—Senior Buyer/Planner

Boston Scientific Corporation, Fremont, CA facility.

Responsibilities:

The Senior Buyer/Planner will procure materials and coordinate delivery schedules with suppliers to support BSC's Capital Equipment Manufacturing and Spare Parts Planning. Establishing, schedule, monitor, and plan production builds/resources utilizing SAP MRP system. Key focus of work content is to be given to both performing specific job related tasks and deploying best practices for enhancing organizational development where applicable.

Specific Duties and Responsibilities:

Procure raw and sub-contract materials while coordinating delivery schedules with suppliers in conjunction with production requirements and corporate inventory goals. Able to manage and complete multiple tasks at one time as assigned by group manager.

Provide material availability (and supplier commitment where applicable) information to applicable materials and manufacturing personnel as warranted to support service level requirements.

Plan, schedule, and monitor materials requirements as needed to support production builds in conjunction with meeting customer requirements and corporate inventory goals. Able to track and interpret parts specific data as needed to make relevant business decisions on production, purchasing, receiving and inventory.

Responsible for utilizing and maintaining an MRP II system to define procurement and scheduling needs to satisfy customer requirements and corporate inventory goals. Ability to understand formulas, strategies for analyzing data and conducting research on parts in order to problem solve any outstanding issues.

Support and represent materials department in related SAP and business system development/improvement initiatives.

Interface with suppliers to ensure quality, delivery, cost and service level performance targets are managed proactively and support supplier performance evaluation processes to optimize business relationships for BSC.

Review, approve and support the implementation of change requests (CR's) that have material related impacts, HIQC and MRB activities as required.

Maintain and assist in the development and production deployment of new products (NPI), quality standards (FDA, GMP, QSR, & ISO) and associated project/process improvements (WCM, kanbans, JIT, Dock-to-Stock). Must have ability to create project plans and identify key tasks/deliverables in developing such materials.

Responsible for analyzing and resolving material and/or data discrepancies while interfacing with representatives from Logistics, Receiving Inspection, Production, Cost Accounting and Inventory Control.

Assist in the evaluation, selection and monitoring of suppliers based on compliance, quality, service level and cost attributes. May also support and/or participate in defining deliverable requirements and engaging in commercial negotiations with suppliers.

Develop and maintain internal systems to ensure compliance with department procedures and quality standards (FDA, cGMP, QSR, ISO). Implement corrective actions as assigned by Quality, Materials and Manufacturing management. Maintain record of all required training in compliance with job function.

Qualifications:

Bachelor of Science in Operations Management, Engineering, Business Administration or related discipline is highly preferred. Or, equivalent combination of education, professional training and/or relevant experience. A minimum of 5+ year in a team-based Operations environment. Strong Word, Excel, PowerPoint, Project, and Access skills. Able to create documents, spreadsheets, graphs, presentations and project schedules. Strong understanding of MRP systems (SAP is preferred). Functional experience or training from peripheral disciplines such as Financial Accounting, Economics, or Engineering preferred. Demonstrated ability to handle multiple tasks at one time to complete tasks in parallel. Must have good attention to detail and demonstrated track record of professionalism in executing relevant work activities. Experience in implementing and using lean tools such as kanbans, pull systems, value stream mapping, etc. Excellent verbal and written communication skills with the ability to elevate issue to upper levels of management. Strong analytical skills to make quantitative projections/recommendations. Ability to effectively organize projects, produce status reports or other relevant collateral materials.

CONTACT:

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Sr. Service Planning Analyst
Boston Scientific Corporation

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For Sale!



APICS
Sacramento
Denim Shirts
\$25.00

Contact Melanie Hoots at melanie_hoots@hp.com to purchase.

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

Weber State University On-line APICS Certification Courses

SU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☀

CIRM Courses Available On-Line

CIRM is a comprehensive educational program designed to help you understand the power of collaboration among organizational resources such as product development, marketing/sales, human resources, finance, and operations. The CIRM program enables you to effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity

On-line CIRM Courses are available at www.epiweb.net. Be sure to reference Sacramento APICS when registering.

CPIM Courses Available On-Line

CPIM applies to many supply chain tasks and provides the necessary knowledge to thrive in today's global competitive environment-both in terms of reducing costs and increasing customer loyalty.

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

To register for your next CPIM exam, visit www.asisvcs.com/publications/html/faq_apics.asp or call Promissor Customer Care at 1-800-274-8399 or 610-617-5093.

APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

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Notable Quotes

The future is made of the same stuff as the present.—Simone Weil

The future is the worst thing about the present.—Gustave Flaubert

Opening a shop is easy; what's hard is keeping it open.—
Chinese proverb

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

http://www.apics.org/CareerCenter/careercenter_gateway.htm

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information.

A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars

Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$139 per viewing. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

CPIM and CFPIM designees: Earn one professional development point toward Certification Maintenance by participating in an APICS Webinar.

The Educational Society for
Resource Management
PO Box 13249
Sacramento CA 95813

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Ask APICS Industry Hotline

When APICS members need reliable operations management information to help make business decisions, the Ask APICS Industry Hotline is available to assist with their research needs. The hotline is organized by APICS in conjunction with the Rochester Institute of Technology. Contact Ask APICS by phone at (585) 475-2098, by fax at (585) 475-5240, or by e-mail at apics@rit.edu. Hours of operation are

Upcoming APICS Webinars

Defining Six Sigma

May 3, 2007; 1:00 pm EDT
Presented by Lee Binz, Certified Six Sigma Black Belt, Fox Valley Technical College

Level: Basic to Intermediate

Job Opportunity—Purchasing, Planning, and Materials Manager, Mt View

Responsibilities:

The **Purchasing, Planning, and Materials Manager** will direct and coordinate all activities associated with the entire Purchasing, Planning & Materials functional areas.

Specific Duties and Responsibilities:

Responsible for the development, implementation, and monitoring of plans for Purchasing & Materials. Determine (from examination of sales orders, manufacturing schedules, and inventory control records) the quantities/delivery schedules for assemblies/finished goods to sustain scheduled production and desired finished goods levels. Monitor the warehousing and instrument manufacturing assembly areas to meet schedules and maintain customer service levels.

Review progress of projects.

Ensure resource requirements are met for projects.

Evaluate and assess the developmental/skill needs of staff on a continuous basis to ensure appropriate competencies exist to meet project assignments.

Ensure that the staff is assigned to appropriate work tasks.

Act as resource on technical/logistical issues.

Review capacity availability by plant and product families. Identify areas where unconstrained net requirements cannot be met and work with Manufacturing and Marketing to develop resource allocation strategies.

Monitor product flows to ensure timely product production, shipping, and receipts in the distribution centers to ensure inventory targets are met.

Participate in the Supplier Management Program and lead efforts to sustain the raw materials pipeline and vendor partnerships.

Position Qualifications:

The position is required to have a Bachelors degree in a related field. The position prefers a minimum of 5+ years of experience in the applicable field, 3+ years in a management role with overall purchasing and inventory management responsibility. The candidate would also have knowledge of MRP, ISO, vendor negotiations and contracts. SAP experience is highly preferred.

CONTACT:

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Karl Krueger

Sr. Service Planning Analyst

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Call for PDM Presentations

We are now planning next year's programs and invite you to submit an abstract to be a speaker. We want a slate of speakers ready to go for our PDM's (professional development meetings). We know we have some of the brightest and most talented manufacturing professionals in country—right here in this region! So, we'd like to hear from you!

Here's what we want from you:

- 50 to 100 word abstract that describes your talk.
- A brief bio that describes your background and experiences.
- A title.
- Your contact information (including emails).

All of the above on a single page, please.

Guidelines:

We would like speakers on both the 'hard' and 'soft' skills. We want a good mix of topics that will help each of us grow both professionally and personally. Presentations should be approximately 45 to 50 minutes in length to be followed by a 10 to 15 minute Q&A session.

We need you to do it! This is a great way to improve your communication skills, share your knowledge with your peers, showcase your employer, and grow! We want to hear from you!

Please submit your abstract and bio to **APICS Sacramento** at lodholzb@watts.com.