

PDM Dinner Meeting

Tuesday, April 15th 2008

Our Speaker: Bill Lodholz

“Going Wireless”

The whole world seems to be going wireless. What with RF, RFID and WiFi, should my company be doing this too? How does it work? Do I have to do it? How do I implement? What's it going to cost me? The sheer volume of technology available can make this seem an overwhelming task. In the course of this presentation we will begin an exploration of these questions and come to a conclusion about “should I be doing this too?”

Participants will be able to:

- Identify the different wireless options
- Understand the steps required to implement a wireless solution
- Determine if wireless is right for them

Agenda

5:30 Registration
6:00 Dinner & Networking
7:00 Membership Meeting
7:10 Presentation

Location

Hungry Hunter Steakhouse,
450 Bercut Dr. Sacramento

Please RSVP with Tim Kott at
tkott@tescocontrols.com

* Please provide attendees name, company, telephone number, fax or email address. \$30 per person for dinner and speaker.

Inside this Issue ...

President's Message	2
Calendar	2
Inventory Workshop Recap	3
APICS Webinars	3
Editorial	4
Certification Maintenance	4
2008 Board Members	5
Career Opportunities	5
Company Coordinators	6

Speaker's Biography

William K. Lodholz holds a degree in accounting from Wayne State University in Detroit, MI. Bill has served in the US Air Force and has worked for AMES Company for more than 20 years. He and his team have implemented numerous wireless systems to increase efficiency while reducing cost. Most recently, he has overseen the implementation of AMES' corporate ERP system. Bill has been an APICS member for several years and is listed in the International Who's Who of Information Technology. He has been an active APICS member, including serving as Past President of APICSacramento.

President's Message

Dear Members,

If anyone has interest in joining the APICS Sacramento Chapter Board, April is the month to make that known! I would be happy to speak with anyone about the positions and responsibilities. Please feel free to email me at patricia.l.maccarty@siemens.com.

We have an exciting line up of speakers. Our speaker for the April PDM is well known to most of you, Bill Ludholz, from AMES Industries. Bill has given several interesting and informative presentations over the past several years. April's topic is entitled "Going Wireless", and promises to be very useful for any of you that are considering the use of new wireless technologies.

In May, we welcome Jeff Hickenbottom back for the PDM on the 20th. Jeff has spoken to us many times over the past few years, and is always a very interactive speaker. Jeff encourages audience participation, with question and answer sessions throughout his presentation.

Mel and Sue Nelson will speak to us in June. As many of you know, Mel is the new APICS Pacific Western District Director. He is our representation to National headquarters. Sue heads the marketing department for the District. Please set aside June 17th so that you can hear this highly energetic speaker... and feel free to bring any questions regarding the changes in APICS, this is your opportunity to ask and get immediate answers!

Pat McCarty



Calendar

April, 2008

- 1 Board of Directors Meeting
- OPEN TO ALL -
Location: Lyons Restaurant on Richards
- 15 Professional Development Meeting
Speaker: Bill Ludholz

May, 2008

- 6 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel
- 20 Professional Development Meeting
Speaker: Jeff Heickenbottom

June, 2008

- 3 Board of Directors Meeting
- OPEN TO ALL -
Location: Lyons Restaurant on Richards
- 17 Professional Development Meeting
Speaker: Mel Nelson

Inventory Workshop Recap

APICS Sacramento Chapter Completes Successful Inventory Workshop

The chapter just completed a successful offering of Basics of Inventory Management. The 6-hour workshop presented in two mid-afternoon sessions at a company in South Sacramento had 12 students from varied backgrounds including biotech, manufacturing, and distribution. The workshop was particularly effective with a thorough discussion of a real-world inventory data example from one of the participants.

Another offering of this ever popular workshop is planned between April and June. Other workshops also planned for the same period are:

- Effective Cycle Counting for Inventory Records Accuracy
- Conducting a Physical Inventory
- Materials Requirements Planning (MRP)

Each workshop is an effective combination of concepts, lecture, discussion and manipulation of actual inventory data. The cost for each workshop is still at the popular pricing of \$199 per student which includes a participant workbook and a certificate of completion.

The chapter can conduct any of these workshops at a company site with as little as 8 students. Contact any of the chapter board members at www.apicsacramento.com for any questions you might have.

Coming Soon!

We are in the process of adding Paypal to the APICSacramento website allowing members to pay for PDM's on-line. Stay Tuned for more information on this exciting new feature!



APICS Webinars

APICS is pleased to announce the latest development in training and education: APICS Webinars. Each APICS Webinar lasts about 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

For more information, including the latest information on future topics, dates and presenters, go to <http://apics.webex.com>. To register for upcoming Webinars, select Enroll.

Archived Events

Each APICS Webinar is archived and available for \$99 per viewing for APICS members or \$139 for non-members. To view an archived Webinar, visit <http://apics.webex.com> and select Recorded Events on the left navigation bar. The archived APICS Webinar begins at time of purchase.



Online CPIM Review Courses
Fox Valley Technical College
www.fvtc.edu/cpim

- Interactive Learning
- Self-Paced
- Industry-experienced Instructors
- FVTC online delivery since 1994
- Customized delivery available
- Video on CD
- 95% pass rate

For more information, contact
Anne Haberkorn, CFPIM, CIRM, Jonah
(920) 996-2897



Editorial

Can you Crash Proof Your Life?

By Brenda Marsh

I have been reading the book *CRASH PROOF: How to Profit from the Coming Economic Collapse* by Peter Schiff and I must say it has some interesting things to say about the U.S. economy. This book was released in 2007, and the author predicted our current economic situation very accurately. Those high-energy prices, high food prices, and the real estate market collapse seemed destined to happen based on our government's financial manipulations.

In a nutshell, Mr. Schiff states that the reason we are in such trouble is the fact that we are no longer a country that is manufacturing or producing things but one that is consuming. And the consuming part is all done by borrowing the money. This has led us to a huge trade deficit. Further, he states the government has been bailing itself out by putting more money into circulation (fiat dollars-no longer backed by gold), rather than addressing the actual problem of too much debt. The explanations and examples given for inflation, deflation, GDP (gross domestic product) and the CPI (consumer price index) make it easy to understand how we got to this point. We no longer save and sacrifice, because we are told everything is fine, so consume more. Will there be a correction and will it be painful? You bet...it is already starting. So, what can you do about it?

The author recommends a three-step plan. First, rethink your stock portfolio. Shift your portfolio into foreign investments that are safer, have higher yields and fit into your investment strategy. Secondly, look to gold or silver as part of your investment strategy. (Note: when this book was written, gold was around \$600 per troy ounce. It has been trading around \$1000 per ounce lately).

Finally: stay liquid. Have enough money to pay expenses for six months and keep some handy to acquire assets at bargain prices.

There are many doom and gloom financial books out there but Mr. Schiff makes this one a real interesting, logical review of our current financial situation. I think you will find it very educational and helpful in crash proofing your life.

Certification Maintenance

CPIM and CSCP designees must earn a total of 75 professional development points within 5 years of receiving their designation while CFPIM designees must earn a total of 100 professional development points in the same span of time. To find out more, go to <http://www.apics.org/certification/maintenance>

If you would like a handy spreadsheet to calculate your points, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject.

Add the AST&L CTL to your APICS Certification

APICS has formed a partnership with the American Society of Transportation and Logistics (AST&L). CSCP and CPIM/CFPIM designees can now obtain the AST&L Certification in Transportation and Logistics through a special waiver.

Layering credentials is an excellent way to increase the value of your APICS certification. For more information on the AST&L CTL, download the program brochure found at: http://www.astl.org/files/public/astlcertbrochure10_07.pdf

APICSacramento Board Members

President	Pat McCarty, CPIM	916-374-3157	patricia.l.maccarty@siemens.com
VP Marketing	Ed Mercado, CPIM	209-727-5504 ext. 5159	ed.mercado@starbuildings.net
VP Education	Herbert Blake, CPIM	916-278-7106	blakeh@csus.edu
Secretary / Treasurer	Beverly Paul, CPIM		bpaul@apicsacramento.com
VP Programs	Tim Kott	916-395-8800 ext. 2713	tkott@tescocontrols.com
VP Membership	Esther Odufuwa	916-276-8535	t_estherelim@yahoo.com
Director of Technology	Randy Beck	916-788-2412	rbeck@prideindustries.com
Newsletter Editor	Charles Withrow, CSCP		charles.withrow@atkearney.com
Director of Company Coordinators	Kevin Moynihan		kevin.moynihan@tasq.com
Past President	Bill Lodholz	530-666-2493	lodholz@wattsind.com
Director at Large	Casey Fallon	917-373-6673	cfallon@cswg.com
Director at Large	Glen Lewis	530-752-7135	galewis@ucdavis.edu
Director at Large	Brenda Marsh	916-261-3161	brcben@sbcglobal.net
Student Chapter Advisor, Chico	Tom Wilder	530-898-5376	twilder@csuchico.edu
Student Chapter President, Chico	J. Koury		jkoury@mail.csuchico.edu
APICS Society		800-444-APIC	http://www.apics.org
Chapter Voice Mail		916-650-8660	http://www.apicsacramento.com
Chapter Mailing Address	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network.

And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

APICS Sacramento Company Coordinators

Company Coordinators serve as the principle communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because you haven't volunteered. To become a coordinator, email Kevin Moynihan at kmoynihan@tasq.com.

Aerojet

Joe Kammerer
(916) 355-3083
joe.kammerer@aerojet.com

Agilent

Chris J. Nelson
(916) 788-5629
Chris_J_Nelson@agilent.com

Ames Company

Alan Holst
(530) 666-2493
holstam@wattsind.com

Apple Computer

Sandy Madruga
smadruga@apple.com

A.T. Kearney

Charles Withrow
charles.withrow@atkearney.com

Baxter Planning Systems

Kris Anderson
(916) 660-1540 ext 205
kanderson@bybaxter.com

Beutler

Stephanie Reid
loverofchristxx@aol.com

Blue Rose Company

Brenda Marsh
(916) 261-3161
blurosecompany@sbcglobal.net

California State University Sacramento

Herb Blake
(916) 278-7106
blakeh@csus.edu

Hewlett Packard

Tom Leard
(916) 748-8308
tom.lead@hp.com

Motion Control Engineering

James Gines
(916) 463-9354 Direct Line
jamesg@mceinc.com

NEC

Bill Myers
(916) 786-3900 x4666
Bill_Myers@necelam.com

Output Technology Solutions

John Sapp
(916) 939-5964
john_sapp@billing.com

Pasco Scientific

Michael Reeve
reeve@pasco.com

Siemens

Pat McCarty
916-374-3157
patricia.l.maccarty@siemens.com

TASQ Technology

Kevin Moynihan
kmoynihan@tasq.com

Tesco Controls

Tim Kott
tkott@tescocontrols.com

Varian

Chris Mathiot
(916) 632-3456 x373
chris.mathiot@varianinc.com

Hubbert Booze

Industrial Engineering Consultant
hbooze@attbi.com