

## Calling All Members

The APICS Sacramento chapter has openings for dedicated people to help us keep the chapter active with relevant tours and presentations, networking opportunities and information.

We have a few specific areas that we'd like to fill. If you have a few hours a month that you can dedicate to the exploration of Operations Management, this is an excellent opportunity to extend your network at, at the same time, enhance your resume!

- In Marketing, we need someone interested in helping us find innovative ways to grow our membership base.
- A Vice President of Programs is needed to set up plant tours and educational speakers.
- The Company Coordinator is vital to keeping our member companies listing up to date with specific contacts and companies represented by our membership base.

If you are interested in leading any of these areas for APICS Sacramento, please contact our Chapter President, Andre Alves at [andre.alves@vsp.com](mailto:andre.alves@vsp.com) today.

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## Welcome New Members

APICS Sacramento would like to extend a warm welcome to our newest members. Please feel free to reach out to any Board Member if you need information about chapter support, APICS national or events. As with all members, we welcome your ideas and participation. Our chapter stays strong with the input, enthusiasm and participation from our membership base.

Welcome to all our new members:

Gloria Keltner	Hewlett Packard
Mike Oshaben	
Frans Loriaux	
Marcie Cavazos	Teleplan
Juan Lerma	Teleplan
Jennifer Parsons	Teleplan
Cindy Cruz	Teleplan
Michael Douglas	Teleplan
Dusty Harrison	Teleplan
Lisa Midel	Teleplan
James Ring	Teleplan
Martin Wahrenberg	Teleplan
Cinthy Sandoval	AgraQuest Inc.
Manish Prasad	AgraQuest Inc.

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# Calendar

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## April 2011

- 5 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel

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## May 2011

- 3 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel

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## June 2011

- 7 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
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## Employment Outlook

### Supply Chain and Operations Expected Hiring Up Significantly in 2011

APICS The Association for Operations Management and the Cameron School of Business at the University of North Carolina—Wilmington announced today the fourth quarter 2010 installment of the Operations Management Employment Outlook report.

Fourth quarter results show 64 percent of survey respondents with hiring responsibility anticipate engaging new employees within the next 12 months. In 2009, only 48 percent indicated anticipated hiring. This high level of expected hiring, when combined with a 50 percent decrease in expected layoffs (from 14 percent in 2009 to 7 percent in the fourth quarter report), indicates the highest level of net job growth in the operations and supply chain management professions since the global recession began.

“Throughout 2010, we saw incremental improvements in expected hiring in the operations and supply chain management professions,” said APICS chief executive officer Abe Eshkenazi, CSCP, CPA, CAE. “This significant increase in expected hiring and decrease in expected layoffs in the fourth quarter of 2010, which have manifested themselves in the most recent US Labor Department jobs report, are cause for optimism that 2011 may see increased job creation—at the highest level since the global recession began.”

Further, 49 percent of survey respondents with hiring responsibility are planning to hire within one or more of the following operational areas: execution and control of operations, purchasing/customer relationship management,

quality, resources planning, and supply chain management.

“Often, supply chain and operations management are a bellwether for the global economy as a whole. Increased expected hiring at this level across job functions has positive implications for a variety of sectors, including manufacturing,” said Drew Rosen, professor of operations management at the University of North Carolina Wilmington and a member of the research team. “This quarter’s results are very promising for professionals seeking employment.”

Employment Outlook data show demand for employees with “soft skills”—in addition to technical skills. Supply chain and operations management professionals who possess well developed oral and written communication skills and customer service skills, in addition to, the following operations knowledge, will fair best in the hiring process, according to the fourth quarter report.

The entire report is available to APICS members at [apics.org/research](http://apics.org/research). Members of the media may request a full report from Rebecca Balliet, senior marketing manager, at [rballiet@apics.org](mailto:rballiet@apics.org). Statistics are available based on gender, age, bonus, certification status, and geographic location. A condensed public version also is available.

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## APICSacramento Board Members and Contact Details

President	Andre Alves, CSCP, PMP, SCOR-P	916-847-6180	<a href="mailto:andre.alves@vsp.com">andre.alves@vsp.com</a>
Secretary	Pat McCarty, CPIM	916-374-3157	<a href="mailto:patricia.l.mccarty@siemens.com">patricia.l.mccarty@siemens.com</a>
Treasurer	Kevin Moynihan		<a href="mailto:kevin.moynihan@tasq.com">kevin.moynihan@tasq.com</a>
Director of Technology	Randy Beck	916-788-2412	<a href="mailto:rbeck@prideindustries.com">rbeck@prideindustries.com</a>
Past President	Bill Lodholz	530-666-2493	<a href="mailto:lodholz@wattsind.com">lodholz@wattsind.com</a>
Director at Large	Charles Withrow CPIM		<a href="mailto:Cwithrowchicago@aol.com">Cwithrowchicago@aol.com</a>
Director at Large	Glen Lewis, CPIM, CSCP	530-752-7135	<a href="mailto:galewis@ucdavis.ed">galewis@ucdavis.ed</a>

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APICS Society	<a href="http://www.apics.org">http://www.apics.org</a>	800-444-APIC	
Chapter Website/ E-Mail	<a href="http://www.apicsacramento.com">http://www.apicsacramento.com</a>		<a href="mailto:info@apicsacramento.com">info@apicsacramento.com</a>
Chapter Mailing Address	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

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## Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network. And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

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## APICSacramento Organization Directory

The listing below represents a sample of the companies and organizations represented by the Sacramento Chapter of APICS. If you are employed or affiliated with an organization not listed, please contact us. As a way of increasing our reach, we ask that each of you “spread the word” of your membership affiliation with APICS. And, if you are interested in becoming a member or attending a PDM dinner meeting, please feel free to reach us for more information at [info@apicsacramento.com](mailto:info@apicsacramento.com).

**Aerojet Gencorp**

Hwy 50 Aerojet Road  
Rancho Cordova, CA 95742

**Ames Company Incorporates**

1485 Tanforan Ave  
Woodland CA 95776

**AMPAC Fine Chemicals**

PO Box 1718  
Rancho Cordova CA 95741

**A.T. Kearney**

255 California Street, Suite 1200  
San Francisco, CA 94111

**Baxter Planning Systems**

7123 Cedar Oaks Drive  
Granite Bay 95746

**Comtek Computer Systems**

3387 Industrial Blvd  
Rocklin CA 95765

**Constellation Wines**

US4614 Turner Rd  
Lodi CA 95242

**Diamond of California**

PO Box 1727  
Stockton CA 95201

**Digi International**

2900 Spafford St  
Davis CA 95618

**Eigen**

13366 Grass Valley Ave  
Grass Valley CA 95945

**Gel-Pak**

31398 Huntwood Ave  
Hayward CA 94544

**Genetech**

1000 New Horizon Way  
Vacaville CA 95688

**Global Pharm.Sourcing Group-J&J**

700 Eubanks Drive  
Vacaville CA 95688

**HB Fuller Company**

10500 Industrial Ave  
Roseville CA 95678

**Hewlett Packard**

8000 Foothills Blvd  
Roseville CA 95747

**Intel**

3031 Jimmy Way  
Roseville CA 95747

**Lares Research**

295 Lockheed Ave  
Chico CA 95973

**Lifetouch National Schools Studio**

2860 Fair Street  
Chico CA 95928

**NEC Electronic America**

7501 Foothills Blvd  
Roseville CA 95747

**New Star Lasers Inc**

9085 Foothills Blvd  
Roseville CA 95747

**Paragon Products**

4475 Golden Foothill Pkwy  
EIDorado Hills CA 95762

**PASCO Scientific**

10101 Foothills Blvd  
Roseville CA 95747

**PSGA**

700 Eubanks Drive  
Vacaville CA 95688

**Russell Warner Inc.**

2551 Albatross Way  
Sacramento CA 95815

**Seco Manufacturing Company Inc**

4155 Oasis Road  
Redding CA 96003

**Siemens Healthcare Diagnostics**

2040 Enterprise BlvdWest  
Sacramento CA 95691

**SMA**

4031 Alvis Ct  
Rocklin CA 95677

**Tesco Controls, Inc**

3434 52nd Ave  
Sacramento, CA 95823

**Thermogenesis**

2711 Citrus Rd  
Rancho Cordova CA 95742

**Thompson Technology Industries**

8451 Rovana Circle  
Sacramento CA 95828

**Thomson / Grass Valley**

400 Providence Mine Rd  
Nevada City CA 95959

**Umbrella Systems**

980 9th Street  
Sacramento CA 95814