

The Educational Society for Resource Management

APICSacram

The May Dinner Meeting is a joint meeting with the Sacramento chapter of the American Society for Quality (ASQ) at the Sacramento Marriott, starting at 6pm on May 15th.

Breakthrough Six Sigma—Jim Bandrowski

Pre-Dinner Presentation: Six Sigma Interactive Project—Ed Peterson

Thursday, May 15, 2003

The May Professional Dinner Meeting will be a joint meeting hosted by the Sacramento chapter of the American Society for Quality (ASQ) as the Sacramento Marriott at Rte 50 and Sunrise Boulevard. There will be a pre-dinner presentation on "Six Sigma Interactive Project" presented by Ed Peterson from Aerojet.

The main presentation will commence after dinner. The topic will be "Breakthrough Six Sigma." Six Sigma has brought superb statistical rigor, problem solving discipline and management commitment to organizations of all types. But many teams struggle to achieve dramatic improvement on their processes. Find out how your Six Sigma (and other types of quality teams) can unleash their imaginations in each of the five steps of the DMAIC process. Jim Bandrowski, using examples from numerous industries, will present a toolkit for injecting creativity into your Six Sigma or other quality approach to achieve quantum leaps in process performance and cost reduction.

Jim Bandrowski, president of Strategic Action Associates in Danville, CA, is author of *Corporate Imagination—Plus: Five Steps to Translating Innovative Strategies into Action* (1990, The Free Press division of Simon & Schuster). He is internationally known for how he helps management teams achieve breakthrough results through Six Sigma, strategic planning and change leadership. Jim's clients include Disney, Merck, Hewlett-Packard, TRW, Kodak, Electronic Arts, Chevron, Saudi Aramco, QualMed, Circuit City, Kaiser Permanente and many others. He delivers three-day *Breakthrough Six Sigma* courses in the executive education programs of the University of Chicago, the University of Wisconsin, Madison, and other schools.

RSVP by Monday, May 12th, 2003

To RSVP for this dinner meeting, please call 916.650.8660 or email edmercado@msn.com and provide the attendee's name, company, telephone number, fax or e-mail address.

5:15	Registration / Networking	\$20.00 All Attendees
5:30	Pre-Dinner Presentation	
6:30	Dinner	
7:10	Announcements	7:30 Evening Program

Presentation will be held at the **Sacramento Marriott Hotel, Hwy. 50 & Sunrise Blvd.** Call 916-638-1100 for directions or check our Web site www.apicsacramento.com for maps of the area. All times are approximate.



May 2003

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Message from the Board

APICS Sacramento Calendar



One of the most notable benefits of your APICS Sacramento chapter membership is the monthly chapter newsletter that you receive. The chapter board works as a team to provide the information you need on local and national APICS events and offerings along with training resources and class announcements that help you in developing your professional status as a member of APICS.

One of the ways that the newsletter itself helps you to save time is by being delivered to you electronically. Of the 400 or so copies of the newsletter sent out every month, over 250 of those are delivered electronically via email to chapter members, other regional APICS chapters, and interested parties.

One advantage of the electronic newsletter is that you get immediate delivery of the publication—there's no waiting for USPS delivery. Another big advantage of the electronic newsletter is that it is not limited in its scope or number of pages by things like printing and mailing costs.

As has been announced here over the past year, the chapter is moving towards an "all-electronic" newsletter delivery system; this will become effective with the July 2003 newsletter. There will be no more snail mail deliveries of the APICS Sacramento newsletter. If you are not currently receiving your newsletter electronically, you must contact us with your email address to ensure that you continue to receive delivery via the internet. You can do so by going to the chapter's website: www.apicsacramento.com. Look for the section heading "Sign up for the Electronic Newsletter."

We look forward to continuing to offer the content you want and need. If you have any questions or comments, please contact me at W_J_Fuller@sbcglobal.net.

Bill Fuller, Newsletter Editor

May 2003

- 14 APICS Board Meeting. 6:00pm; Lyons Restaurant. Bercut Rd. off of Richards Blvd & I-5.
- 15 Professional Development Meeting. Joint Meeting with American Society for Quality (ASQ). 5:15pm at Sacramento Marriott.

June 2003

- 17 Professional Development Meeting. Annual Awards Ceremony. Location TBD.
- 22 Annual Chapter Board Strategic Meeting

We Need Your Body...!

Yes, it's board nomination time. At May's PDM, board position elections will take place and we need a few spots on our board filled for next year. If you are interested in becoming more involved in the chapter, please contact me for potential positions, their responsibilities/time requirements, and the next steps. PLEASE! I look forward to hearing from you soon! M:-)

*Melanie Hoots
APICS Sacramento Chapter President*

Donate Your Resource Management Books

Soon the rains will stop and the sun will start to shine brighter and longer. Time to go through your bookshelf and thin out your collection! Please join APICS Sacramento in donating resource management books to local libraries. In tough economic times like these, companies are hungry for ideas to streamline operations and reduce cost. Your donation could make a difference for a local company.

You may bring your books to either the April or May professional development meetings. If this is not convenient, contact karen.hess@hp.com to make other arrangements.

We are looking for certification reference books as well as great books on any resource management topic. Once these books are collected, they will be sorted and delivered to county libraries in Sacramento, Yolo, El Dorado and Placer; our primary service area. Folks in other neighboring counties can use the inter-library loan program to check out these books as needed from their local facilities.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification in 2003. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your points, send an email to karen.hess@hp.com and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Sacramento Job Opportunities Notes

Are you seeking another job or career change? Don't forget to check out the APICS Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Carol Thompson , VP Job Opportunities

Las Vegas, Get Ready for APICS !

The 2003 APICS International Conference and Exposition is bringing its own "entertainment" to Las Vegas in the guise of experienced speakers facilitating hands-on educational sessions, an exhibit hall hosting a wide variety of solutions providers, and a game show that is promised to be about as subdued and solemn as everything else in Las Vegas! Move over Pat Sajak, here comes APICS' own Keith Summers.

Interactivity is definitely the buzz that surrounds the 2003 APICS conference, and the featured flight to fill the bill is the six-session series, "Interactive Supply Chain Management Experience," October 6-9, with its "You Are the Middle Link" game show hosted by Summers. "The game show, the fifth session in the series, is intended to pull together the supply chain management (SCM) concepts shared in the previous four sessions in an interactive and fun way. Participants and the audience will have the chance to 'act out' the learning in a low-risk environment and learn how others react to their decisions. Theory is one thing, but add the human element, and you are in for an interesting time," said Summers.

The Interactive Supply Chain Management Experience is "a real-world laboratory where the participants interact with buyers and sellers and investors and executives as they try to make good business decisions. APICS practitioners work everyday to stay competitive in the manufacturing, logistics, and distribution functions of their respective supply chains. They network regularly with APICS consultants and academicians for additional supply chain insights," said William T. Walker, CFPIM, CIRP, event developer. "Management wants to learn all it can about managing inventory and capacity investment risk; executives want to avoid any kind of disruption to their international supply chain networks."

According to Walker, the value of this educational experience is bringing practitioners and their management together to experience firsthand how supply chain decisions affect customers, shareholders, trading partners, suppliers, employees, and competitors. "It moves everyone's perspective from 'how am I successful within the four walls of my company?' to 'how can I be successful when I'm dependent on other trading partners outside the four walls?'" said Walker.

Karen Alber, CFPIM, 2003 APICS Conference Committee chair, said that these interactive learning sessions will present an in-depth look at APICS' five advanced supply chain management principles. "There will be a high level of audience participation, with collaboration, interaction, games, and multiple voting scenarios, culminating in a team competition (game show) and a structured, interactive postmortem of real-world results."

By knowing and understanding the five advanced SCM principles, each decision maker is better equipped to handle the competition. "Competition is about focusing on the right things and executing those things better than anyone else in the eyes of the customer," said Walker. The "velocity" and "variability" principles focus on the right things to make the design of a supply chain network competitive. The "vocalize" and "visualize" principles execute those things better than the competition in the operation of a supply chain network. The "value" principle makes a clear cause-and-effect connection between daily decisions and execution with the creation of value for customers and shareholders, according to Walker.

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Materials Management Certification Program

Prepare for the APICS CPIM exam while earning an academic certification from CSUS. Please contact Lisa Sbragia at sbragial@csus.edu or (916) 278-4805 or visit www.cce.csus.edu and look for Business Operations under Courses & Programs. Each of the six Materials Management courses are offered twice each year. Please call (916) 278-4433 to register.

All courses are held at PRIDE Industries in Roseville on Mondays and Wednesdays from 6 – 9 p.m. Dates and times are subject to change. Please visit www.cce.csus.edu for up-to-the-moment course schedules.

Weber State University On-line APICS Certification Courses

WSU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☺

CIRM Courses Available On-Line

On-line CIRM Courses are available at www.epiweb.net. Be sure to reference Sacramento APICS when registering.

Materials Management

Held at Pride Industries in Roseville on Mondays & Wednesdays 6pm—9pm *(dates / times subject to change)*

When	Class & Course Code	Course Code	Instructor
Apr 21—May 19, 2003	Strategic Management of Resources	03SMM1031	Terrell Thruston
June 2—23, 2003	Purchasing	03RMM0081	Scott Hillis

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The Interactive Supply Chain Management Experience sessions and speakers are

- Velocity: Build a Competitive Infrastructure, Michael Clark, CPIM
- Variability: Leverage Worldwide Logistics, William T. Walker, CFPIM, CIRM
- Vocalize: Synchronize Supply with Demand, Rhonda Lummus, Ph.D., CFPIM, CIRM
- Visualize: Measure Performance Globally, Terry Lunn, CFPIM, CIRM
- Game Show: You Are the Missing Link, Keith Summers
- Value: Supply Chain Creates Net Value, Bill Latham, CFPIM, CIRM.

In a rare moment of seriousness Summers said, "As a member of the supply chain, you are in the middle of things whether you realize it or not." So learn about your role, your decisions, and their impact in a fun, engaging environment at the 2003 APICS International Conference and Exposition.

APICSacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Melanie Hoots at (916) 785-1186 or JT Smith at (916) 359-2289. □

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Upcoming APICS Webinars for May

APICS Webinars offer you the opportunity to interact with industry experts right from your own office. Gather two or more of your colleagues to take advantage of these great ON-LINE learning opportunities. Visit <http://www.apics.org/webinars/> for the top five learning objectives of each event and to register for the following courses. The cost for each 60-minute APICS Webinar is only \$99 USD. Register today; space is limited! Enter campaign code ZJB43F when registering.

- **May 14, 2003 @ 2:00pm EDT: A Blueprint for Competitive Supply Chains**
- **May 21, 2003 @ 2:00pm EDT: Military Logistics: Applying Planning and Execution to the Civilian World**

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

http://www.apics.org/CareerCenter/careercenter_gateway.htm

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information. A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

Carol Thompson
VP Job Opportunities

We're on the Web!

www.apicsacramento.com

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