

## Professional Development Meeting

Get a Life, Make a Living - 13 Steps to a balanced Life

Tuesday, June 18, 2002

Presenter: Penny Dakhil

RSVP by Friday, June 14, 2002

To RSVP for this dinner meeting, please call 916.650.8660 or email [edmercado@msn.com](mailto:edmercado@msn.com) and provide the attendee's name, company, telephone number, fax or e-mail address.

5:30 Registration	\$21.00 Member	Presentation will be held at the Sudwerk Brewery & Grill, 1375 Exposition Boulevard, Sacramento. Please call Sudwerk at 916-925-6623 for directions. Check our Web site <a href="http://www.apicsacramento.com">www.apicsacramento.com</a> for maps of the area. All times are approximate.
6:00 Dinner	\$24.00 Non-member	
7:00 Announcements	\$18.00 Full-time student	
7:10 Presentation	\$5.00 Speaker only	

## Upcoming CSUS Graduates: RCE Materials Management Program

Graduates of the CSUS RCE Materials Management Certificate Program will be walking across the stage to the applause of friends, family, instructors and colleagues June 19. They will join other graduates from the rest of RCE's portfolio of certificate programs for dinner, inspiration, and celebration.

The commitment to complete the certificate program is at least one year of classes, commuting, and time away from family. What they leave with is a broad understanding of the APICS body of knowledge, exposure to methods and practices in other firms, and a big jumpstart on passing the APICS CPIM certification exams. Many have also reported promotions or better job opportunities after graduation.

So, if you know a graduate, congratulate them. And if you want to go somewhere in your career, consider this and other educational programs affiliated with APICS to help you get there.



June 2002

Volume 17 Issue 11

### Inside this Issue ....

Message from the Board	2
Calendar	2
Electronic Newsletter	2
Annual Awards	2
APICS Career Center	3
Fundamentals Classes	3
Manex	3
CSUS/RCE Class Schedule	4
Online Classes	4
Data Mining	4
Company Coordinators	5
Chapter Contacts	6

## Message from the Board: Advantages Of APICS Membership

APICS is an educational organization, but it has so much more to offer, if you look closely. Did you know that there are more than 270 chapters in North America that serve as the local component of APICS membership? As an APICS member, you can use your local chapter to take advantage of:

- networking opportunities with professionals who encounter the same challenges and successes you experience
- instructor-led certification review classes that help prepare certification candidates for testing
- seminars and workshops specific to your geographic area and industry
- plant tours that provide tremendous insight into resource management operations and trends
- professional development workshops, study groups, and meetings with allied organizations that help you develop relationships and share ideas
- leadership opportunities that enable members to gain skills in areas outside their daily activities that enhance career growth and increase marketability.

— Bill Fuller, Newsletter Editor ✉

## Newsletter To Go 21st Century

APICSacramento is moving towards exclusive e-mail delivery of the newsletter. The chapter website home page now has an announcement for receiving the monthly newsletter via e-mail.

Electronic distribution will mean a more timely newsletter, delivered to your email inbox in Adobe Acrobat (pdf) format. This means newsletter delivery will be quick. One of the other advantages of offering the newsletter in electronic format will be navigation — you'll now be able to click on hypertext links to go to websites or send email! (Such as this [link to the APICS Sacramento website](#).)

If you haven't been receiving the newsletter by email, then please log it at the chapter website or send your email address to Geary Huss (VP Membership) at [gwhuss@hotmail.com](mailto:gwhuss@hotmail.com).

## APICSacramento Calendar



### June

- |    |  |
|----|--|
| 2  | Board of Directors Meeting held at Lyon's Restaurant 12noon.   |
| 18 | Professional Development Meeting held at Sudwerk Brewery & grill. 5:30pm. Ms. Penny Dakhil will speak on balancing life with career. |

### July

- |     |  |
|-----|--|
| TBD | Board of Directors Meeting held at Lyon's Restaurant (I-5 & Richards Ave.); 6pm. |
| N/A | Professional Development— <b>None held this month</b>                            |

## 2001-2002 Awards To Be Announced at June Meeting

Each year, the APICSacramento Board of Directors select the winners of the chapter's "Company of the Year" and "Member of the Year" recognition. There have been a lot of great contributions from within our chapter over the past year, and it's tough to pick just one winner!

The balloting is currently underway, and the recipients will be announced at the June professional development meeting on Tuesday, June 18th. Who will be feted at this event? That remains to be seen, but please join the chapter at that time to congratulate our winners.

If you can't be there, we'll publish their names and achievements in the next newsletter.

## Looking for Qualified People?

Visit the premier resource management career site—the APICS Career Center. Employers on Fortune's 2002 "100 Best Companies to Work For" have posted with the APICS Career Center. Join the ranks of top companies like Starbucks, Johnson & Johnson, and Microsoft and post your job in the APICS Career Center where thousands of resource management professionals visit monthly. Gain access to hundreds of résumés posted online when you purchase a single or discounted multiple job posting package. Search the Career Center for professionals who specialize in supply chain management, ERP, materials management, logistics, planning and scheduling, purchasing, and more.

Here's what one APICS Career Center user has to say: *"I wanted to send a quick note to let you know how pleased I am with the results I received from a recent job posting I did on the APICS Web site. The number of responses and caliber of candidates has been very good. Also, the service you provided was excellent as well. Thank you."* -Jim Ortiz, HR Specialist II, Amgen Human Resources

## Lean Manufacturing — Become a World-Class Manufacturer

### Offered by Manex & SMUD

**What:** At this hands-on seminar, experience how Lean World-class manufacturing techniques could work at your facility. By reorganizing existing resources, you can reduce backlog, shorten lead-time, improve flow and achieve on-time delivery. Find out how to increase efficiency and boost productivity.

**When:** Wednesday, June 26th

**Where:** Sacramento Municipal Utility District — 6301 S Street, Sacramento, CA

**Time:** 8:30 a.m. to 12:00 Noon

**Cost:** \$99 per person (Plus a 15% discount to current APICS members)

**Contact:** SMUD Energy & Technology Center -- (916) 732-6738 or Manex, Roseville -- (916) 772-1006 or online at [www.manex.org](http://www.manex.org)

## Fundamentals of Materials and Operations Management

The Fundamentals of Materials and Operations Management program offers an exciting classroom-based, instructor-led educational opportunity for people new to materials and management operations—or people working in positions that interact with this field.

Participants gain practical, essential skills that help them become more effective and productive in their jobs. The four-module format of the course teaches basic concepts, techniques, and terminology.

This program is taught by APICS chapters, so contact your local chapter for course and exam information.

For professionals aspiring to APICS certification, Fundamentals establishes a solid entry-level base of knowledge upon which to build. The information below will enable you to view each of the four modules of Fundamentals based on your area of interest.

- **Fundamentals of Inventory Control** introduces participants to essential vocabulary and skills identifying and applying the basic principles of inventory management.
- **Fundamentals of Planning** teaches participants the principles of effective planning.
- **Fundamentals of Manufacturing Control** details priority and capacity management through the use of material requirements planning.
- **Fundamentals of Operations Management** maps out the relationship between goods and services and the operation of the systems.

For more information on the Fundamentals of Materials and Operations Management, contact your local chapter or call APICS Customer Service at (800) 444-2742 or (703) 354-8851 or email us at [service@apicshq.org](mailto:service@apicshq.org) and request stock # 04091.



CSUS/RCE Materials  
 Management  
 Certification Class  
 Schedule

Weber State University  
 On-line APICS Certification  
 Courses

WSU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- \* Basics of Supply Chain Management
- \* Master Planning of Resources
- \* Detail Scheduling and Planning
- \* Execution and Control of Operations
- \* Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>

Prepare for APICS CPIM exams and apply toward the Materials Management Certificate from CSUS/RCE. Call Ken Times or Jenni Helfrich at CSUS/RCE at (916) 278-4266 (Email: [timesk@csus.edu](mailto:timesk@csus.edu) & [jhelfrich@csus.edu](mailto:jhelfrich@csus.edu)) for more information or visit their Web site at [www.rce.csus.edu](http://www.rce.csus.edu) and follow the links:

- \* Certificate and Professional Development Programs
- \* Certificate Programs
- \* Certificate Programs (button)
- \* Materials Management Certificate Program.

Call (916) 278-4433 ext 0 to register ☒

<b>Materials Management</b>		
Held at Pride Industries in Roseville on Tuesdays & Thursdays 6pm—9pm <i>(subject to change)</i>		
<b>When</b>	<b>Class &amp; Course Code</b>	<b>Instructor</b>
<i>Fall Schedule TBD</i>	Introduction to Materials Management	TBD
<i>Fall Schedule TBD</i>	Master Planning of Resources	TBD
<i>Fall Schedule TBD</i>	Detailed Scheduling and Planning	TBD
<i>Fall Schedule TBD</i>	Execution and Control of Operations	TBD
<i>Fall Schedule TBD</i>	Strategic Management of Resources	TBD
<i>Fall Schedule TBD</i>	Purchasing	TBD

**From the  
 May  
 2002 Issue of  
 APICS  
 Magazine**

**Realistically Mining the Data** By Dave Turbide, CFPIM, CmfGE, CIRM

**Summary**

- As computer systems have become more comprehensive, integrated, and complex, finding the data needed to make the important decisions has become more and more difficult.
- Advanced planning systems (APS) have evolved into fast and sophisticated tools, but they also enable plans to be constantly regenerated, which introduces a new set of problems.
- Reality-based priority management (RPM) is an approach to information retrieval that focuses on the activities that are most likely to cause a delay.

# APICSacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any

kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Melanie Hoots at (916) 785-1186.✉

## **Aerojet**

Steve Reingold  
(916) 355-2552  
[steven.reingold@aerojet.com](mailto:steven.reingold@aerojet.com)

## **Agilent Technologies**

Norman Flores  
(916) 788-6254  
[norman.flores@agilent.com](mailto:norman.flores@agilent.com)

## **Ames Company**

Alan Holst  
(530) 666-2493  
[holstam@wattsind.com](mailto:holstam@wattsind.com)

## **Apple Computer**

Sandy Madruga  
[smadruga@apple.com](mailto:smadruga@apple.com)

## **Applied Aerospace Structures Corp.**

Tom Samborski  
(209) 983-3202  
[tsamborski@aascworld.com](mailto:tsamborski@aascworld.com)

## **California State University Sacramento**

Herb Blake  
(916) 278-6722  
[blakeh@csus.edu](mailto:blakeh@csus.edu)

## **Coherent**

Leah Geckeler  
(530) 889-5295  
[Leah\\_Geckeler@cohr.com](mailto:Leah_Geckeler@cohr.com)

## **Hewlett Packard**

Jerald Erickson  
(916) 785-0877  
[jerry\\_erickson@hp.com](mailto:jerry_erickson@hp.com)

## **Karen Hess**

(916) 748-9346  
[karen\\_hess@hp.com](mailto:karen_hess@hp.com)

## **Institute of World Class Management**

Gerhard Plenert  
(916) 536-9751  
[Plenert@aol.com](mailto:Plenert@aol.com)

## **Menlo Logistics**

Curtis Andrade  
[andrade.curtis@menlolog.com](mailto:andrade.curtis@menlolog.com)

## **Motion Control Engineering**

Pamela Do  
(916) 463-9495  
[PamelaD@mceinc.com](mailto:PamelaD@mceinc.com)

## **NEC**

Gail Reinke  
[GReinke@el.nec.com](mailto:GReinke@el.nec.com)

## **Output Technology Solutions**

John Sapp  
(916) 939-5964  
[john\\_sapp@billing.com](mailto:john_sapp@billing.com)

## **Pasco Scientific**

Michael Reeve  
[reeve@pasco.com](mailto:reeve@pasco.com)

## **Siemens Transportation Systems**

Ron Hazard  
(916) 681-3278  
[Ron.Hazard@sts.siemens.com](mailto:Ron.Hazard@sts.siemens.com)

## **Solectron**

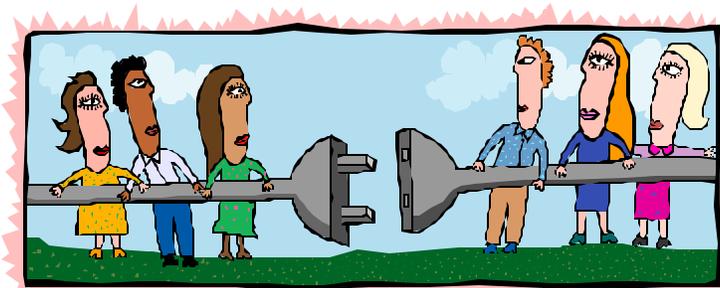
John Walsh  
(916) 434-4869  
[johnwalsh@sac.slr.com](mailto:johnwalsh@sac.slr.com)

## **At-Large**

Brenda Marsh  
[brcben@juno.com](mailto:brcben@juno.com)

Charles Holmes  
[cnm@inreach.com](mailto:cnm@inreach.com)

Michele Langhorst  
[Msktty@yahoo.com](mailto:Msktty@yahoo.com) ✉



We're on the Web!

[www.apicsacramento.com](http://www.apicsacramento.com)

Edited by  
Bill Fuller  
Lettershop services by  
PRIDE Industries  
June 2002 Issue

### APICSacramento Board Members

President	Melanie Hoots, CPIM	916/785-1186	<a href="mailto:melanie_hoots@hp.com">melanie_hoots@hp.com</a>
VP Education	Terrell Thruston, CPIM	916/748-2653	<a href="mailto:terrell_thruston@hp.com">terrell_thruston@hp.com</a>
Asst. Dir. Of Programs	Michele Langhorst	916/561-4863	<a href="mailto:Msktty@yahoo.com">Msktty@yahoo.com</a>
VP Membership	Geary Huss, CPIM		<a href="mailto:Gwhuss@hotmail.com">Gwhuss@hotmail.com</a>
Acting VP Marketing	Melanie Hoots, CPIM	916/785-1186	<a href="mailto:melanie_hoots@hp.com">melanie_hoots@hp.com</a>
Treasurer/Secretary	Beverly Paul, CPIM	916/984-9554	<a href="mailto:bpaul@apicsacramento.com">bpaul@apicsacramento.com</a>
Director of Technology	Randy Beck	916/788-2412	<a href="mailto:rbeck@prideindustries.com">rbeck@prideindustries.com</a>
Director of Programs	Ed Mercado, CPIM	209/727-5504 x13	<a href="mailto:edmercado@msn.com">edmercado@msn.com</a>
Director of Publicity (Newsletters)	Bill Fuller, PMP	916/393-0753	<a href="mailto:W_J_Fuller@hotmail.com">W_J_Fuller@hotmail.com</a>
Special Projects	Karen Hess, CPIM, CIRM	916/748-9346	<a href="mailto:Karen_hess@hp.com">Karen_hess@hp.com</a>
Company Coordinator Manager	JT Smith	916/359-2289	<a href="mailto:Jtsmith411@yahoo.com">Jtsmith411@yahoo.com</a>
Director at Large	Bill Lodholz	530/666-2493	<a href="mailto:lodholz@wattsind.com">lodholz@wattsind.com</a>
Director at Large	Glen Lewis	209/342-1509	<a href="mailto:glen.lewis@delmonte.com">glen.lewis@delmonte.com</a>
Past President	George Cusack, CPIM	916/684-5200 x3224	<a href="mailto:Gcusack@alldata.com">Gcusack@alldata.com</a>
CSU Chico Faculty	Tom Wilder		<a href="mailto:twilder@csuchico.edu">twilder@csuchico.edu</a>
Student Chapter President	TBD		
CSUS RCE	Tim Schoost	916/278-4813	<a href="mailto:schoost@csus.edu">schoost@csus.edu</a>
APICS Society		800/444-APIC	Web site: <a href="http://www.apics.org">www.apics.org</a>
Chapter Voice Mail		916/650-8660	<a href="http://www.apicsacramento.com">www.apicsacramento.com</a>