



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



— PDM Dinner Meeting —

– Critical Success Factors – For a successful ERP Implementation

Tuesday, June 12, 2007

Our Speaker: Ramona L. Memmott

(See Bio on page 2)

The APICS dictionary defines Enterprise Resource Planning System as: "An Accounting oriented information system for identifying and planning the enterprise-wide resources needed to take, make, ship, and account for customer orders. An ERP system differs from MRP II systems in technical requirements such as Graphical User Interface, relational database, use of fourth generation languages and computer-aided software engineering tools in development, client-server architecture, and open system portability. SYN. Customer Oriented Manufacturing Management System." In simple terms, an ERP system helps a company become more efficient and productive by integrating the basic transaction programs for all departments, allowing quick access to timely information. At some time during a person's career in manufacturing they will become part of an ERP implementation.

However, the statistics of successful ERP system implementation projects are disappointing. An estimated 25% - 50% of all implementation projects experience some type of failure during their course, forcing some very expensive and time-consuming restarts. Implementing an ERP system is very challenging due to limited resources, few employees trained in system implementations, and most employees currently working at full capacity in the day-to-day activity. Early in the process the organization must make a determination about what software to purchase. But, before the selection process begins the company must define their goals and objectives. After the software is purchased the implementation process begins. Often times, cultures must be changed and new process put into place for the software to perform the task for which it is purchased. This presentation focuses on the critical success factors for a successful ERP implementation.

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse, 450 Bercut Dr, Sacramento. Please call (916) 650-8660, or email Ed Mercado at edmercado@msn.com and provide the attendee's name, company, telephone number, fax or email address. \$23.00 all attendees (includes dinner), \$5.00 for speaker only.



Volume 22 Issue 12

Inside this Issue ...

Calendar	2
Speaker Bio	2
Website of Interest	2
On-Line Courses (Weber State, CIRM and CPIM)	3
Company Coordinators	4
APICS Career Center	4
Notable Quotes	4
Certification Maintenance	5
APICS Sacramento Job Opportunities Notes	5
APICS - Society Headquarters Update	5
2006-2007 Board Members	6
Ask APICS Industry Hotline	
Upcoming Webinar	6

**Speaker's Bio:
Ramona L.
Memcott**



Website of Interest

The Supply Chain

<http://www.websitetoolbox.com/tool/mb/jlbyrnes>

This site is a discussion forum for individuals interested in sup-

APICS Sacramento Calendar



Ramona L. Memcott, CPIM, C.P.M., has spent over 20 years in the manufacturing industry with responsibilities in manufacturing consulting, training, production planning, materials management, purchasing, outsourcing, and supplier development. During which time, she was on three different project teams for the installation of MRP systems, and has been involved with more than 40 ERP installations. Currently, Ramona is the purchasing/inventory manager for Natural Trends in Provo, UT.

An active member of APICS, Ramona is currently serving on the Board of Directors for the APICS Education and Research foundation, Region 10 staff and an instructor for CPIM certification classes for the Sundance Chapter. She also served as the chairperson for the 1999 International Conference, Vice President Educational Development on the APICS Board of Directors, Vice President Region 10, Chairperson of the Awards Committee, Co-Chair of the 1997 TEAM Workshop, and president of the Sundance Chapter. Ramona has presented at local chapter meetings, region meetings, and the International Conference.

June, 2007

- | | |
|----|--|
| 5 | Board of Directors meeting |
| 12 | Professional Development Meeting |
| 13 | Webinar: Analyzing and Reducing Forecast Error; 2:00 pm EDT; Scott Roy, CFPIM, CIRM, CPA, Logistics Manager Wells' Dairy Inc.; Level: Intermediate |

July, 2007

- | | |
|-----|----------------------------------|
| TBA | Board of Directors meeting |
| 17 | Professional Development Meeting |

For Sale!



APICS
Sacramento
Denim Shirts
\$25.00

Contact Melanie Hoots at melanie_hoots@hp.com to purchase.

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

Weber State University On-line APICS Certification Courses

SU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☀

CIRM Courses Available On-Line

CIRM is a comprehensive educational program designed to help you understand the power of collaboration among organizational resources such as product development, marketing/sales, human resources, finance, and operations. The CIRM program enables you to effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity

On-line CIRM Courses are available at www.epiweb.net. Be sure to reference Sacramento APICS when registering.

CPIM Courses Available On-Line

CPIM applies to many supply chain tasks and provides the necessary knowledge to thrive in today's global competitive environment-both in terms of reducing costs and increasing customer loyalty.

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

To register for your next CPIM exam, visit www.asisvcs.com/publications/html/faq_apics.asp or call Promissor Customer Care at 1-800-274-8399 or 610-617-5093.

APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

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Notable Quotes

People prefer to follow those who help them, not those who intimidate them.

- C. Gene Wilkes -

Don't measure yourself by what you have accomplished, but by what you should have accomplished with your ability.

- John Wooden -

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

http://www.apics.org/CareerCenter/careercenter_gateway.htm

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information.

A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APIC-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars

Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$139 per viewing. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

CPIM and CFPIM designees: Earn one professional development point toward Certification Maintenance by participating in an APICS Webinar.

APICSacramento Board Members

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Ask APICS Industry Hotline

When APICS members need reliable operations management information to help make business decisions, the Ask APICS Industry Hotline is available to assist with their research needs. The hotline is organized by APICS in conjunction with the Rochester Institute of Technology. Contact Ask APICS by phone at (585) 475-2098, by fax at (585) 475-5240, or by e-mail at apics@rit.edu. Hours of operation are

Upcoming APICS Webinars

Analyzing and Reducing Forecast Error

June , 2007; 2:00 pm EDT
Presented by Scott Roy, CFPIM,
CIRM, CPA, Logistics Manager
Wells' Dairy
Level: Intermediate