



*The Association of Operations Management:  
Advancing  
Productivity,  
Innovation, and  
Competitive  
Success*



Volume 22 Issue 1

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**No PDM Dinner Meeting for July**

## Website of Interest

### The Supply Chain

<http://www.websitetoolbox.com/tool/mb/jlbyrnes>

This site is a discussion forum for individuals interested in supply chains.

## APICS Year Wraps Up

### Bill Lodholz

Our APICS year wraps up on June 30<sup>th</sup> and a new year will begin. I would like take time and thank our chapter Board of Directors.

The programs and events we brought you would not have been possible without them.

VP Education – Melanie Hoots  
Asst VP Education – Herb Blake  
VP Membership – Pat McCarty  
VP Marketing – Ed Mercado  
VP Programs – Tim Kott  
Newsletter Editor – Alan Holst  
Webmaster – Randy Beck  
Director at Large – Brenda Marsh  
Director at Large - Glen Lewis

These folks have put a lot into this chapter, and will continue to do so in the future. So give a pat on the back the next time you see them.

As I say the chapter's year ends on June 30<sup>th</sup> and we will not have a Professional Development Meeting in July. Your board, however, will be planning of the new chapter year during this period. We will see you again in August!

## APICS Sacramento Calendar



### July, 2006

TBA Board of Directors meeting

No Professional Development Meeting in July

19 Webinar: Multiple Regression Forecasting, 2:00 pm EST, Presented by Robert Krueger, CPIM, Management Consultant, Level: Intermediate

### August, 2006

TBA Board of Directors meeting

9 Webinar: Applying Sun Tzu's Principles to the Supply Chain, 2:00 pm EST, Presented by Joseph L. Walden, CFPIM, Director, Supply Chain Research Institute, Level: Intermediate

15 Professional Development Meeting

16 Webinar: Beyond the Basics of Material Requirements Planning (MRP), 2:00 pm EST, Presented by Michael D. Ford, CFPIM, CSCP, Principal, TQM Works Consulting, Level: Advanced

# For Sale!



APICS  
Sacramento  
Denim Shirts  
\$25.00

Contact Melanie Hoots at [melanie\\_hoots@hp.com](mailto:melanie_hoots@hp.com) to purchase.

## Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

## Weber State University On-line APICS Certification Courses

SU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- \* Basics of Supply Chain Management
- \* Master Planning of Resources
- \* Detail Scheduling and Planning
- \* Execution and Control of Operations
- \* Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☀

## CIRM Courses Available On-Line

CIRM is a comprehensive educational program designed to help you understand the power of collaboration among organizational resources such as product development, marketing/sales, human resources, finance, and operations. The CIRM program enables you to effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity

On-line CIRM Courses are available at [www.epiweb.net](http://www.epiweb.net). Be sure to reference Sacramento APICS when registering.

## CPIM Courses Available On-Line

CPIM applies to many supply chain tasks and provides the necessary knowledge to thrive in today's global competitive environment-both in terms of reducing costs and increasing customer loyalty.

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

To register for your next CPIM exam, visit [www.asisvcs.com/publications/html/faq\\_apics.asp](http://www.asisvcs.com/publications/html/faq_apics.asp) or call Promissor Customer Care at 1-800-274-8399 or 610-617-5093.

# APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at [lodholz@watts.com](mailto:lodholz@watts.com).

## **Aerojet**

Joe Kammerer  
(916) 355-3083  
[joe.kammerer@aerojet.com](mailto:joe.kammerer@aerojet.com)

## **Agilent Technologies**

Chris J. Nelson  
(916) 788-5629  
[chris\\_j\\_nelson@agilent.com](mailto:chris_j_nelson@agilent.com)

## **Ames Company**

Alan Holst  
(530) 666-2493  
[holstam@watts.com](mailto:holstam@watts.com)

## **Apple Computer**

Sandy Madruga  
[smadruga@apple.com](mailto:smadruga@apple.com)

## **Applied Aerospace Structures Corp.**

Tom Samborski  
(209) 983-3202  
[tsamborski@aascworld.com](mailto:tsamborski@aascworld.com)

## **Artesyn Solutions**

John Walsh  
(916) 434-4869  
[johnwalsh@sac.slr.com](mailto:johnwalsh@sac.slr.com)

## **Baxter Planning Systems**

Kris Anderson, CSCP  
916-660-1540 x205  
[kanderson@bybaxter.com](mailto:kanderson@bybaxter.com)

## **Blue Rose Company**

Brenda Marsh  
(916)-261-3161  
[blurosecompany@sbcglobal.net](mailto:blurosecompany@sbcglobal.net)

## **California State University Sacramento**

Herb Blake  
(916) 278-7106  
[blakeh@csus.edu](mailto:blakeh@csus.edu)

## **CV Logistics**

Kevin Moynihan  
[kmoynihan@cvlogistics.com](mailto:kmoynihan@cvlogistics.com)

## **CSUS**

Linda McElroy  
(916) 278-4297  
[lmcelroy@csus.edu](mailto:lmcelroy@csus.edu)

## **Dade Behring**

Pat McCarty  
[Pat\\_McCarty@DadeBehring.com](mailto:Pat_McCarty@DadeBehring.com)

## **Hubbert Booze**

Industrial Engineering Consultant  
[hbooze@attbi.com](mailto:hbooze@attbi.com)

## **Hewlett Packard**

Tom Leard  
(916) 748-8308  
[tom\\_leard@hp.com](mailto:tom_leard@hp.com)

## **Motion Control Engineering**

James Gines  
(916) 463-9354 Direct Line  
[jamesg@mceinc.com](mailto:jamesg@mceinc.com)

## **NEC**

Bill Myers  
(916) 786-3900 x 4666  
[Bill\\_Myers@necelam.com](mailto:Bill_Myers@necelam.com)

## **Output Technology Solutions**

John Sapp  
(916) 939-5964  
[john\\_sapp@billing.com](mailto:john_sapp@billing.com)

## **Pasco Scientific**

Michael Reeve  
[reeve@pasco.com](mailto:reeve@pasco.com)

## **Sacramento Bee**

Stephanie Reid  
[loverofchristxx@aol.com](mailto:loverofchristxx@aol.com)

## **Solectron**

John Walsh  
(916) 434-4869  
[johnwalsh@sac.slr.com](mailto:johnwalsh@sac.slr.com)

## **Varian**

Chris Mathiot  
(916) 632-3456 x373  
[chris.mathiot@varianinc.com](mailto:chris.mathiot@varianinc.com)

## Notable Quotes

Freedom is the by-product of economic surplus.—Aneurin Bevan (1897–1960), British Labour politician.

Learning is like rowing upstream; not to advance is to drop back.—Chinese proverb.

The society based on production is only productive, not creative.—Albert Camus (1913–1960), French-Algerian philosopher, author.

## Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

[http://www.apics.org/CareerCenter/careercenter\\_gateway.htm](http://www.apics.org/CareerCenter/careercenter_gateway.htm)

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information.

A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

## APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

## Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your point, go to our web site [www.apicsacramento.com](http://www.apicsacramento.com) and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

### APICS Webinars

#### Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

#### Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

#### Registration Information

To register for an APICS Webinar, visit and select Enroll.

#### Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$139 per viewing. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

**CPIM and CFPIM designees:** Earn one professional development point toward Certification Maintenance by participating in an APICS Webinar.

### APICSacramento Board Members

President	Bill Lodholz	530/666-2493	<a href="mailto:lodholz@watts.com">lodholz@watts.com</a>
VP Education	Melanie Hoots, CPIM	916/785-1186	<a href="mailto:melanie_hoots@hp.com">melanie_hoots@hp.com</a>
Asst. VP Education	Herb Blake		<a href="mailto:blakeh@csus.edu">blakeh@csus.edu</a>
VP Membership	Pat McCarty	916/374-3157	<a href="mailto:Pat_McCarty@DadeBehring.com">Pat_McCarty@DadeBehring.com</a>
VP Marketing	Ed Mercado, CPIM	209/727-5504 x13	<a href="mailto:edmercado@msn.com">edmercado@msn.com</a>
Treasurer/Secretary	Beverly Paul, CPIM	916/984-9554	<a href="mailto:bpaul@apicsacramento.com">bpaul@apicsacramento.com</a>
Director of Technology	Randy Beck	916/788-2412	<a href="mailto:rbeck@prideindustries.com">rbeck@prideindustries.com</a>
VP Programs	Tim Kott		<a href="mailto:tknott@tescocontrols.com">tknott@tescocontrols.com</a>
Newsletter Editor	Alan Holst	530/666-2493	<a href="mailto:Holstam@watts.com">Holstam@watts.com</a>
Company Coordinator Manager	Joe Kammerer	916-355-3083	<a href="mailto:Joe.Kammerer@aerojet.com">Joe.Kammerer@aerojet.com</a>
Director at Large	Glen Lewis	209/342-1509	<a href="mailto:glen.lewis@delmonte.com">glen.lewis@delmonte.com</a>
Director at Large	Brenda Marsh	916/447-8205	<a href="mailto:brcben@juno.com">brcben@juno.com</a>
Passport Manager	Open		
CSU Chico Faculty	Tom Wilder		<a href="mailto:twilder@csuchico.edu">twilder@csuchico.edu</a>
CSUS Continuing Education	Carla Vincent	(916) 278-4524	<a href="mailto:vincent@csus.edu">vincent@csus.edu</a>
APICS Society		800/444-APIC	Web site: <a href="http://www.apics.org">www.apics.org</a>
Chapter Voice Mail:	916/650-8660	Chapter Website:	<a href="http://www.apicsacramento.com">www.apicsacramento.com</a>
Chapter mailing address:	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

## Ask APICS Industry Hotline

When APICS members need reliable operations management information to help make business decisions, the Ask APICS Industry Hotline is available to assist with their research needs. The hotline is organized by APICS in conjunction with the Rochester Institute of Technology. Contact Ask APICS by phone at (585) 475-2098, by fax at (585) 475-5240, or by e-mail at [apics@rit.edu](mailto:apics@rit.edu). Hours of operation are Monday-Friday, 8:30 a.m. to 2:30 p.m. ET.

## Upcoming APICS Webinars

### Beyond the Basics of Material Requirements Planning (MRP)

August 16, 2006; 2:00 pm EST  
Presented by Michael D. Ford,  
CFPIM, CSCP, Principal, TQM  
Works Consulting

Level: Advanced