

No July PDM Dinner Meeting

APICS Corporate Award of Excellence Contest

Entries Due by July 15th

The APICS Corporate Awards of Excellence recognize organizations for significant contributions and performance excellence in operations management. There are three categories, including education, innovation in global ability, and technology partnership.

The **Education Award of Excellence** focuses on an organization's commitment to education investment and productivity based on the application of educational concepts.

The **Innovation in Global Ability Award of Excellence** recognizes an organization's achievement in keeping the global marketplace, workforce, environment, and economy in mind, whether the organization operates in more than one country or not.

The **Technology Partnership Award of Excellence** spotlights the types of success that can be reached when a technical provider and a corporate client work together.

If you believe you know of a company deserving of the APICS Corporate Award of Excellence, please consider placing an entry in the contest. APICS Sacramento would love to have a company from our region honored with this award!

To enter, go to www.apics.org. Click on 'about us,' then choose the awards category.

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APICS Defined

APICS builds knowledge and skills in operations management professionals to enhance and validate abilities and accelerate careers. We help our members and their organizations successfully compete and build a stronger global economy.

Your APICS membership provides access to networking opportunities, educational offerings, certifications and business opportunities. If you haven't checked out the main website lately, visit www.apics.org to see what you've been missing!

President's Message

Dear Members,

June was a busy month for us. Through all the planning and coordination efforts of many volunteers, we successfully hosted the Pacific Western District meeting. Our local members in attendance took advantage of the opportunity to network with peers from all over the Western District. I would like to express my deepest gratitude to everyone who took the time to volunteer at the event, as well as those "behind the scenes" individuals who helped with all the coordination required for such an event.

We also officially placed the new Board into effect in June. You will note some changes in the configuration of the Board; however, the names of the Members remain largely unchanged. Please take the time to welcome any new Board Members and express your thanks to those who are returning to serve the chapter.

There are some changes to the Board that have taken effect as the result of our efforts to be more effective in our service as a chapter. The position of Company Coordinators has been eliminated. We look to maximize the effectiveness of our current membership by utilizing all of the fantastic members that make up Apics Sacramento. As a member, your participation in Apics helps us 'spread the word' and increase our network of professionals. Kevin Moynihan, past Company Coordinator, has accepted the position of Treasurer; while past Treasurer Beverly Paul has moved to assume a Director at Large position. Charles Withrow, past Newsletter Editor, has assumed the larger task of Marketing for the chapter while maintaining his oversight of the newsletter.

I would again like to thank each and every one of these volunteers and Board Members for the time and effort they put into making Apics Sacramento a great chapter.

Pat McCarty



Calendar

July, 2009

No Board Meeting

No Professional Development Meeting

August, 2009

4 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel

18 Professional Development Meeting

September, 2009

1 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel

15 Professional Development Meeting

APICS Webinars

The convenience and flexibility of APICS Webinars enable organizations to educate a large number of employees at once, reduce travel expenses, and maintain consistent levels of productivity by eliminating time out of the office. Each 60-minute APICS Webinar features an educational discussion, case studies, and a Q&A session. All you need to participate is an Internet connection and a telephone. As an added benefit, registrants of each APICS Webinar receive a CD-ROM of the presentation after the event.

APICS Webinar Series: Now What? What to Do When the Unexpected Happens in Your Career

Presented by Peter Rice, Professional Guide, pnr LLC
Complimentary

Session One: July 8, 2009 | 1:00–2:00 p.m. CT
Session Two: July 15, 20 09 | 1:00–2:00 p.m. CT
Session Three: July 22, 2009 | 1:00–2:00 p.m. CT

Lightning has struck on your career and although you thought it would never happen to you now you are faced with personal and professional crisis. You're not alone. This three part series is designed to lend some insight, advice, and suggestions how to pick up and move forward when you are faced with the difficult situation of being downsized.



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For more information, contact
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APICS Fox Valley Technical College
Knowledge That Works

Editorial

The Uncomfort Zone: Will you Freak Out or Hunker Down?

By Robert Wilson

Sometimes motivation is forced upon us. Whether we sink or swim depends on how we react to the situation. How do you react in a crisis? The Chinese symbol for the word 'crisis' is the same symbol used for the word 'opportunity.' They are two sides of the same coin. It is all a matter of perspective. Will you find the opportunity in your next crisis?

Here is the story of a man who faced a crisis late in life, and how he dealt with it. He was a restaurant owner who went into bankruptcy when most people look to retire. He enjoyed a successful business in a small town at the edge of the Appalachian Mountains. It was a great location along a busy traffic route. He offered the best food around, and his restaurant was busy from sunrise to sunset. But it wasn't to last.

Over the course of 26 years, he was honored by the state Governor for his recipes and praised by then restaurant critic Duncan Hines in his news column Adventures in Good Eating. In 1956, a new interstate was put through, bypassing the small town by several miles. In two short years, the restaurant was closed and the property was auctioned to pay off creditors. At the age of 64, the restaurant owner was broke.

Unable to afford the cost of opening a new restaurant closer to the interstate, he reviewed his assets. All he had left was his knowledge of cooking and his delicious recipes. So he got into his car and drove. Town by town, he stopped at every restaurant and told the owners they would make better profit by using his recipes and his brand name, paying him a royalty.

Two short years later, in 1960, he had 400 restaurants serving his food. By 1963, he was making a profit of \$300,000 a year. In 1964, this enterprising restaurateur named Harlan Sanders sold Kentucky Fried Chicken to investors for \$2 million plus an annual salary of \$75,000.

When crisis strikes, you must ask yourself: What opportunity is presented?

Robert Evans Wilson, Jr. is a motivational speaker and humorist. He works with companies that seek to be more competitive and people who want to be innovators. For more information, please visit his website at www.jumpstartyourmeeting.com.

International Conference

APICS International Conference & Expo October 4-6, 2009 Toronto, Canada

**Stay Relevant in the Global Economy at APICS 2009
Ensure you have the most current skills to keep your
career on solid ground**

Enhance your marketability, your capability, and your Global Ability at the 2009 APICS International Conference & Expo. Hone the skills required to help your company survive and thrive now and through the recovery.

This year, we've developed six Learning Paths designed to expand your understanding of a variety of best practices and techniques critical to success in today's global economy. From navigating the global supply chain and lean operations to sales and operations planning, and much more, the 2009 Learning Paths offer real-world education on today's most pressing topics.

To register for this event, visit www.apics.org.

June Recap

The Western District Regional Meeting hosted by APICS Sacramento at the Air Museum at McClellan Park was a great success.

Attendees enjoyed two days of educational meetings, networking opportunities and time to become acquainted with others throughout the region.

The finale to the event was the networking dinner which included time to tour the Air Museum, a great buffet dinner held in the middle of the museum and a fantastic raffle where everyone was guaranteed a prize!

The event raised money for APICS as well as uniting us within our region and the chapter.

June Networking Dinner Recap

The Pacific Western District meeting was a great success. Hosted by the Air Museum at McClellan Park, it was a fun venue that included time to tour the aircraft and air memorabilia at the museum.



Apics Sacramento members and families enjoyed a fun dinner at the Air Museum, including lots of raffle prizes.



Attendees enjoyed free time while touring the Museum's collection of aircraft.

APICSacramento Board Members

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Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network.

And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

APICS Sacramento Company Coordinators

Company Coordinators serve as the principle communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because you haven't volunteered. To become a coordinator, email Charles Withrow at charles.withrow@atkearney.com.

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