

Deadlines for Registration

There are several noteworthy deadlines for registration of APICS events coming up quickly in August.

There is an APICS Extra Live online event “The People Factor in Supply Chain Excellence” was posted in last month’s newsletter and is hosted on August 11th.

For discount registration at the 2011 APICS International Conference and & Expo in Pittsburgh, please sign up by August 12 to save up to \$400.

The APICS Corporate Award entry submission deadline is August 19th. See page 3 of this newsletter for details.

Join Us

APICS Sacramento Board Meetings are held monthly at the Panera Bread company near I-80 and Truxel Road. If you would like to participate in APICS or have ideas for events or topics, please get in touch with us by attending a Board Meeting or writing our Chapter President, Andre Alves at andre.alves01@sap.com.

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President's Message

August is a busy month for APICS corporate, with online seminars, registration for Corporate Awards and the annual Conference & Expo and continuing training opportunities.

Locally, we encourage you to participate in the chapter by attending a Board Meeting, or submitting an article to be published in our newsletter. If your company is doing something new and exciting in its supply chain or operations, we'd love to hear about it. Submit entries to our writer, Kristin@justperfectprose, and we will work with you to get your company noticed.

In this issue, check out the article, "*Green is the New Lean*" on page four to see how automakers are redefining their focus on becoming Green and expanding their operations to regain revenue from green initiatives.

Our Board of Directors meets the first Tuesday of every month at the Panera Bread store at I-80 and Truxel Road. These meetings are open to all.

We look forward to hearing from you soon,

Andre' Alves
Chapter President

Calendar

August 2011

- 2 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel

September 2011

- 6 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel

October 2011

- 4 Board of Directors Meeting
- OPEN TO ALL -
Location: Panera at I80 and Truxel



APICS Corporate Award

Submit your entry by August 19, 2011 at www.apics.org

Be Recognized for Reaching New Levels of Performance Showcase your organization's innovations, collaborations, and achievements.

The APICS Corporate Awards of Excellence honor organizations for their superior contributions to the advancement of the operations management field. Enter your organization in the 2011 APICS Corporate Awards of Excellence. Highlight your organization's achievements.

Showcase your brightest ideas and most effective solutions in one of two categories:

The Education Award of Excellence focuses on an organization's commitment to education investment and productivity improvements based on the application of the APICS body of knowledge.

Innovation in Sustainable Productivity Award of Excellence

The Innovation in Sustainable Productivity Award of Excellence recognizes an organization's achievement in meeting complex and volatile customer demand patterns while simultaneously planning for long-term success.

Award Winners Receive:

- A commemorative award presented at the APICS International Conference & Expo
- Recognition in APICS publications and on our Web site
- Coverage in an APICS press release on industry newswires
- Acknowledgment in industry and business publications
- Use of the APICS Corporate Awards of Excellence logo

APICS Conference & Expo

October 23-25, 2011

David L. Lawrence Convention Center
Pittsburgh, Pennsylvania, USA

To register for the conference, visit www.apics.org

Encounter emerging strategies and real-world applications for sustainable productivity as shared by industry leaders in risk and change management, supply chain strategy, sustainability, and more.

APICS 2011 General Sessions

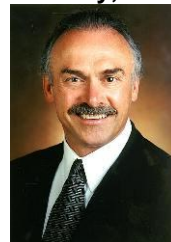
Sunday, October 23



Former Starbucks CEO, Jim Donald

As CEO of Starbucks from 2002 to 2008, Donald oversaw a period of record financial performance, growth, and deep commitment to corporate social responsibility. He will share with APICS 2011 attendees his experience as a leader focused on innovation, quality, service, and strong community relationships.

Monday, October 24



Legendary Pittsburgh Steeler
Rocky Bleier

Sponsored by PwC

Rocky Bleier's experiences on the football fields of America and battlefields of Vietnam provide an inspirational parallel to challenges all businesspeople face in today's competitive marketplace. This legendary Pittsburgh Steeler provides a motivational message of how ordinary people can become extraordinary achievers.

Green Is The New Lean

By: Abe Eshkenazi, APICS CEO - CSCP, CPA, CAE

It's hard to ignore the latest in lean when it comes from businesses such as Honda, General Motors, and Walmart. Earlier this week, BNET featured the story "Zero Factory Waste: Automakers Save Money, and Rake in Green PR." The story highlights the news that Honda is eliminating factory waste to landfills at 10 of its 14 North American plants, and the company is urging its suppliers to do the same.

"Automakers are finding that there are untapped revenue streams in what's called zero waste, some of which can be recycled internally for cost savings," writes Jim Motavalli. "Further, new recycling programs increase overall plant efficiency."

BNET quotes Ron Lietzke, a Honda spokesperson. "From a strict standpoint, sometimes it's cheaper to bring our waste to landfills. But getting the operations focused on saving waste tends to make the whole process more efficient, which leads to major cost savings in our factories."

Like Honda, Subaru's assembly plant in Lafayette, Indiana, is zero waste, and GM has changed more than 69 of its plants to be landfill-free. According to BNET's Motavalli, GM is using old cardboard to make acoustic headliner pads in Buick Lacrosses and paint sludge as filler in reusable shipping containers.

As far as encouraging suppliers to follow suit, Motavalli notes Walmart is the pioneer in the field. The company is working to eliminate 20 million metric tons of carbon dioxide from its supply chain by 2015. It actively is engaging more than 100,000 suppliers in the effort.

You think you're lean?

Lean management is defined in the APICS Operations Management Body of Knowledge (OMBOK) Framework as "an approach to management methods that focuses on reducing or eliminating waste in all facets of the system." Further, under "principles of lean management," the APICS OMBOK Framework emphasizes that lean "is applied not only in production but across the entire enterprise, with broad application in the service industries as well. Lean management involves the systematic identification and elimination of waste throughout the entire value stream."

The combination of lean and sustainability is logical. Both are concerned with the elimination of waste. The increasing emphasis on sustainability - coming from governments, customers, and corporate leaders - is motivating organizations to become more creative in their applications to standard business practices. The result is a shift in the perspectives of supply chain and operations management professionals that is leading to inspiring innovations from the field.

This also was the perspective of the APICS Conference Committee when selecting the theme "*Achieving Sustainable Productivity: Meeting Customer Demand in an Unpredictable World*" for the 2011 APICS International Conference & Expo. The conference program this year is rich with ideas attendees can apply immediately in their work. For example, the Sustainability learning path features a Lean and Green Simulation, presented by Mike Loughrin, CFPIM, CIRM, CSCP, chief executive officer at Transformance Advisors. Loughrin's presentation will give participants information on transforming supply chains with an emphasis on environmental performance. Not only are his ideas socially responsible, they also aim to give companies advanced performance and competitive advantage.

For more ideas, attend the 2011 APICS International Conference and Expo, October 23-25, in Pittsburgh, Pennsylvania. Register at www.apics.org.

APICS Live~August

APICS Extra Live: The People Factor in Supply Chain Excellence.

Presented by:
Ron Crabtree, CIRM, CSCP, MLSSBB
President, MetaOps
Author, "Lean Culture"

Date: August 11, 2011

Time: 1:00 p.m.–2:00 p.m. CT

Attend APICS Extra Live to gain deeper insight into the July/August APICS magazine article "Shared Agenda," which explores the importance of building trust among suppliers and partners.

APICSacramento Board Members and Contact Details

President	Andre Alves, CSCP, PMP, SCOR-P	916-847-6180	andre.alves01@sap.com
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Treasurer	Kevin Moynihan		kevin.moynihan@tasq.com
Director of Technology	Randy Beck	916-788-2412	rbeck@prideindustries.com
Past President	Bill Lodholz	530-666-2493	lodholz@wattsind.com
Director at Large	Charles Withrow CPIM		Chas.withrow@gmail.com
Director at Large	Glen Lewis, CPIM, CSCP	530-752-7135	galewis@ucdavis.edu

APICS Society	http://www.apics.org	800-444-APIC
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Chapter Mailing Address	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813
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Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network. And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

APICSacramento Organization Directory

The listing below represents a sample of the companies and organizations represented by the Sacramento Chapter of APICS. If you are employed or affiliated with an organization not listed, please contact us. As a way of increasing our reach, we ask that each of you “spread the word” of your membership affiliation with APICS. And, if you are interested in becoming a member or attending a PDM dinner meeting, please feel free to reach us for more information at info@apicsacramento.com.

Aerojet Gencorp

Hwy 50 Aerojet Road
Rancho Cordova, CA 95742

Ames Company Incorporates

1485 Tanforan Ave
Woodland CA 95776

AMPAC Fine Chemicals

PO Box 1718
Rancho Cordova CA 95741

A.T. Kearney

255 California Street, Suite 1200
San Francisco, CA 94111

Baxter Planning Systems

7123 Cedar Oaks Drive
Granite Bay 95746

Comtek Computer Systems

3387 Industrial Blvd
Rocklin CA 95765

Constellation Wines

US4614 Turner Rd
Lodi CA 95242

Diamond of California

PO Box 1727
Stockton CA 95201

Digi International

2900 Spafford St
Davis CA 95618

Eigen

13366 Grass Valley Ave
Grass Valley CA 95945

Gel-Pak

31398 Huntwood Ave
Hayward CA 94544

Genetech

1000 New Horizon Way
Vacaville CA 95688

Global Pharm.Sourcing Group-J&J

700 Eubanks Drive
Vacaville CA 95688

HB Fuller Company

10500 Industrial Ave
Roseville CA 95678

Hewlett Packard

8000 Foothills Blvd
Roseville CA 95747

Intel

3031 Jimmy Way
Roseville CA 95747

Lares Research

295 Lockheed Ave
Chico CA 95973

Lifetouch National Schools Studio

2860 Fair Street
Chico CA 95928

NEC Electronic America

7501 Foothills Blvd
Roseville CA 95747

New Star Lasers Inc

9085 Foothills Blvd
Roseville CA 95747

Paragon Products

4475 Golden Foothill Pkwy
El Dorado Hills CA 95762

PASCO Scientific

10101 Foothills Blvd
Roseville CA 95747

PSGA

700 Eubanks Drive
Vacaville CA 95688

Russell Warner Inc.

2551 Albatross Way
Sacramento CA 95815

Seco Manufacturing Company Inc

4155 Oasis Road
Redding CA 96003

Siemens Healthcare Diagnostics

2040 Enterprise BlvdWest
Sacramento CA 95691

SMA

4031 Alvis Ct
Rocklin CA 95677

Tesco Controls, Inc

8440 Florin Road
Sacramento, CA 95828

Thermogenesis

2711 Citrus Rd
Rancho Cordova CA 95742

Thompson Technology Industries

8451 Rovana Circle
Sacramento CA 95828

Thomson / Grass Valley

400 Providence Mine Rd
Nevada City CA 95959

Umbrella Systems

980 9th Street
Sacramento CA 95814