

APICSacramento

September 2000

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**ERP Implementation at ALZA Corporation:
Lessons and Results**
Tuesday, September 19, 2000
Presenter: Thomas L. (Tom) Flosi

ALZA Corporation, a manufacturer of pharmaceutical drug delivery systems, recently implemented an ERP system. Mr Tom Flosi, Director of Materials and Systems will present actual front line experience on the overall process. The talk will cover the various stages of decision and implementation, and then focus on success and less than success. Mr Flosi will discuss both the quantitative and qualitative results, with actual examples of how the positive results could be used in a ROI justification. Specifically, the presentation will center of these points:

- How to manage a successful ERP selection and implementation process.
- What areas to focus on to assure success, and how to avoid problems.
- What areas to look for results in, and how to estimate and measure success to justify the system expenditure.

About The Speaker:

Thomas L. (Tom) Flosi is the Director Materials Management and Systems at ALZA Corporation in Vacaville. During his 30-year career, Tom has been a materials management

and manufacturing professional in a variety of industries, including pharmaceuticals, semiconductor, capital equipment, nutritional products and electronics. He has implemented major manufacturing systems, brought complex new products to market through the manufacturing process, and planned and coordinated plant start ups and shutdowns. He currently is responsible for all material management and information service activities for ALZA Corporation, a research-based pharmaceutical company with leading drug delivery technologies, after leading a major manufacturing systems implementation at ALZA.

He has Master of Science in Industrial Administration degree from Carnegie Mellon University and a Bachelor of Science in Mechanical Engineering from Northwestern University.

He has been a member of APICS for over 30 years and has been a frequent speaker at APICS and system user group meetings on system implementation and the future of manufacturing systems.☀

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RSVP by Friday, September 15, 2000

To RSVP for this dinner meeting, please call 916.650.8660 or e-mail Ed Mercado at edmercado@email.msn.com and provide the attendee's name, company, telephone number, fax or e-mail address.

5:30 Registration	\$21.00 Member
6:00 Dinner	\$24.00 Non-member
7:00 Membership meeting	\$18.00 Full-time student
7:20 Presentation	\$5.00 Speaker only

Presentation will be held at the Sudwerk Brewery & Grill, 1375 Exposition Boulevard, Sacramento. Please call Sudwerk Brewery & Grill at 916.925.6623 for directions. Check our Web site www.apicsacramento.com for maps of the area.

President's Message

The chapter Board of Directors is pleased to announce that we are formally endorsing the seminar programs offered by the California Manufacturing Technology Center. During the past year, we have supported several individual CMTC offerings, including Lean Manufacturing and Total Quality, and we feel it is in the best interest of our chapter members to extend that support on a continuing basis. We have found that the CMTC seminars are high-quality presentations and are completely relevant to the issues facing manufacturers today.

Beginning in September, APICS members will receive a 15% discount on all CMTC seminars, which range from half-day to three days in length. They are held at SMUD's Energy and Technology Center, perhaps the finest presentation facility in the Sacramento area. These seminars will be prominently advertised in the APICS Sacramento newsletter.

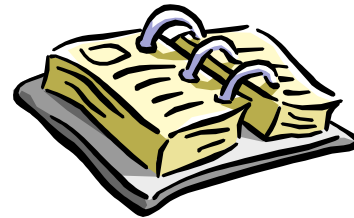
Cusack's Full Disclosure Extra – The California Manufacturing Technology Center is a private, nonprofit corporation partially funded through the cooperative efforts of the National Institute of Standards and Technology, the California Trade and Commerce Agency, and the California Community Colleges' Centers for Applied Competitive Technologies. CMTC is an affiliate of the NIST Manufacturing Extension Partnership and the California Manufacturing Technology Program.

CMTC is a consulting organization, specializing in quality systems, business and management, operations and engineering, and organizational development. APICS, of course, is an educational society focusing on many of the same areas and disciplines. We believe the two organizations complement each other nicely. While CMTC provides information on their services at these seminars, the seminars are not sales pitches for these services. We encourage all APICS members to take advantage of these excellent programs.

George "Q" Cusack, CPIM
President ☀

Professional Development Meeting Location Change

Starting in September, the monthly Professional Development Meetings will be held at Sudwerk Brewery & Grill. The address is 1375 Exposition Boulevard, Sacramento. ☀



APICS Sacramento Calendar

September

- 5 Board of Directors meeting at Lyons on I-5 & Richards Blvd.
- 19 Professional Development Meeting at Sudwerk Brewery & Grill. Thomas L. (Tom) Flosi will present: "ERP Implementation at ALZA Corporation: Lessons and Results."

October

- 3 Board of Directors meeting at Lyons on I-5 & Richards Blvd.
- 17 Professional Development Meeting at Sudwerk Brewery & Grill. Jill Becker-Bossi will present: "e-Procurement Lessons Learned: Experiences from the Battlefield."

November

- 7 Board of Directors meeting at Lyons on I-5 & Richards Blvd.
- 21 Professional Development Meeting at Sudwerk Brewery & Grill. Speaker and topic to be announced.

December

No Professional Development Meeting scheduled.

January

Joint Professional Development Meeting with NAPM. Topic: "Business Practices."

Seminars

Earn ISO 9000 Certification to Improve Quality and Win Customers

Commit to an ISO 9000 program and you'll improve productivity and gain a marketing edge. At this seminar, you'll find out how to get started implementing ISO 9000, a quality standard recognized worldwide. You'll also get an update on the new customer satisfaction standards required for certification. This Fall, the International Organization for Standardization (ISO) will release updated requirements to certify your Quality Management System.

ISO Certification opens the doors to contracts with international and Fortune 500 companies. Learn about the new requirements early, so you'll be ahead of your competition.

Achieving ISO certification is more than just a marketing tool to secure customers. In a 1996 Quality Systems Update survey, 95% of respondents derived internal benefits from documenting procedures for ISO 9000 certification. The quality programs improved internal communication, increased operational efficiency and reduced expenses for scrap and reworking.

“Preference is being given to vendors with ISO certification.”

Jim McElligot,
HemoStat Laboratories

At this seminar, you'll learn:

- What is involved in getting certified

- How successful firms met the standards
- Who should be on the quality team

In addition, the seminar will cover the ISO 9000 Family of Documents, implementation steps, and accreditation and registration procedures.

Presenter: A Senior Consultant with the California Manufacturing Technology Center, Wade Reynolds has more than 22 years of experience implementing Quality Management Systems and securing ISO 9000 certification.

Mr. Reynolds was an Examiner for the Malcolm Baldrige National Quality Award and a Senior Examiner for the California Governor's Golden State Quality Award. He earned a BS in Industrial Science, and is a RAB Certified Lead Auditor, ASQ Certified Quality Auditor and ASQ Certified Quality Engineer.

“CMTC made it easy to understand and comply with the ISO 9000 requirements.”

Don Whitaker, Ceronix

When: Wednesday, September 13, from 8:30 a.m. to noon.

Where: Sacramento Municipal Utility District, 6301 S Street, Sacramento, CA.

Cost: \$49 per person (Minus APICS discount)

Contact: SMUD Energy & Technology Center at (916) 732-6738

or

CMTC Roseville at (916) 772-1006☼

APICS Sacramento Small Business Classes

Presented in partnership with Sierra College, MAP, and CACT.

Your instructor for both classes will be Bob Naquin.

Inventory Essentials for Small Business (including Retail)

8713.101, Thursdays, October 5 & 12, 6:30-9:30PM

Sierra College Rocklin Campus, Room S-103

\$76

Inventory Cycle Counting for Small Retail and Manufacturing Businesses

8714.101, Thursday, November 9, 6:30-9:30PM

Sierra College Rocklin Campus, Room S-103

\$41

Sign up for both and pay only \$106!

To register, call: (916) 781-0590☼





CSUS/RCE Materials Management Certification Class Schedule

Prepare for APICS CPIM exams and apply toward Materials Management Certificate from CSUS/RCE. Call LeAnn Fong-Batkin, CSUS/RCE at (916) 278-4433 ext. 115 for more information or visit their Web site at www.csus.edu/rce and follow their links: Certificate Programs, and Materials Management Call (916) 278-4433 ext 0 to register.☀

Materials Management Held at Hewlett Packard in Roseville	
When	Class & Course Code
9/14/00 6:00 PM	Information Session (free)-- call 916.278.4433 ext 0 to register
9/26/00 - 10/26/00	Introduction to Materials Management 00FMM0011
10/30/00 - 11/27/00 (no class 11/22/00)	Master Planning of Resources 00FMM1001
1/17/01 - 2/14/01	Detailed Scheduling and Planning 01SMM1011
2/21/01 - 3/21/01	Execution and Control of Operations 01SMM1021
4/2/01 - 4/30/01	Strategic Management of Resources 01SMM1031
5/14/01 - 6/6/01	Purchasing 01RMM0081

Supply Chain Management Held on the CSUS Campus	
When	Class & Course Code
9/13/00 6:00 PM	Information Session CSUS University Union Free-- call 916.278.4433 ext 0 to register
10/2/00 - 10/25/00	Introduction to Supply Chain Management 00FSC0011
10/30/00 - 11/29/00	Detailed Scheduling and Planning 00FSC0091
1/17/01 - 2/21/01	Logistics 01SSC0031
2/21/01 - 3/19/01	Process Management and Reengineering 01SSC0041
3/21/01 - 4/16/01	Survey of IT Software for Materials Purchasing and Supply Chain Management 01SSC0051
4/23/01 - 5/16/01	Strategic Alliances 01SSC0071
5/21/01 - 6/18/01	E-Commerce 01RSC0061
6/25/01 - 7/23/01	Supply Chain Management Work Project 01RSC0081

Certification Maintenance

Q. How much does certification maintenance cost?

A. The cost to apply for certification maintenance is \$75 for APICS members and \$150 for nonmembers. Payment must be by check or money order, made payable to APICS, and included with your application in order for your application to be processed.

Q. What is lifetime certification and how do I attain it?

A. Upon reaching age 62, an APICS-certified professional is certified for life. No further reporting is necessary, except to send written notification to APICS with supporting documentation of proof of age (e.g., copy of birth certificate, driver's license, passport). APICS then will send you confirmation of your lifetime status.☀

Welcome New Members

Anand Chellam	Rapidium Incorporated
Lilia Cheng	Output Technology Solutions
Aaron Dahnke	E&J Gallo
Kam Hamidieh	Rapidium Incorporated
David McDaniel	Rapidium Incorporated
Gregg Pearce	Applied Aerospace Structure
Raghav Rajan	Rapidium Incorporated☀

Volunteer Needed

The Sacramento Chapter of APICS is seeking a dedicated and tenacious individual to join our Board of Directors as Director of Membership. This position will be responsible for member retention communications and administration of the Company Coordinator program. This individual will also assist the Vice President of Marketing with direct contact of prospective new members, both corporate and individual. If you have an interest in helping our chapter grow and prosper, please contact Melanie Hoots at (916) 785-7751. ☀



Employment Opportunity

California State University's Office of Regional and Continuing Education is seeking instructors for their Materials Management Certificate programs and CPIM certification review classes. If you are a CPIM with a desire to teach others, please contact George Cusack at (916) 684-5200 X3224. ☀

APICS Sacramento e-Mail List

Would you like to receive local chapter news updates, seminar and course announcements, and upcoming meeting highlights via e-mail? Stay in-

APICS Company Coordinators

Our Company Coordinators serve as the principal communication link between the Sacramento Chapter of APICS, their companies, and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call George Cusack at (916) 684-5200 X3224, or Melanie Hoots at (916) 785-7751. ☀

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Pride Industries

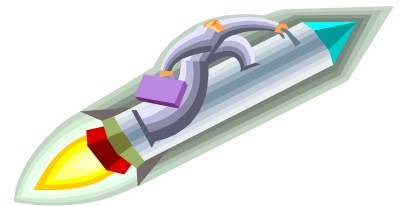
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At-Large

Brenda Marsh
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formed with late breaking chapter news. Send an e-mail with your area of interest to: rbeck@apicsacramento.com and we will add you to our e-mail list. This list is confidential, and will be used only by the Board of Directors for chapter business. ☀



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