



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



— PDM Dinner Meeting —

– Are We Prepared? –

Tuesday, October 16, 2007

Our Speaker: Philip H. “Phil” Jordan
Retired Vallejo Police Officer
(See Bio on page 2)

The terrorist attack of September 11, 2001 changed the lives of the American public and showed the vulnerability of our country’s infrastructure. The possibility of another attack still looms and we must be prepared in all areas of our lives to meet the challenge. We must prepare ourselves to meet an unseen enemy, whose sole purpose is to destroy us. The speaker will share some thoughts and stimulate some discussion on how vulnerable our water, food, utilities and transportation systems are to attack. We will also ask ourselves, are we as prepared as we should be, can we do more, and are we committed enough to stop the next incident?

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse, 450 Bercut Dr, Sacramento. Please call (916) 650-8660, or email Ed Mercado at edmercado@msn.com and provide the attendee’s name, company, telephone number, fax or email address. \$25-members, \$29-nonmembers (includes dinner), \$5.00 for speaker only.



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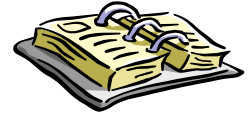
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Speaker's Bio: Philip H. "Phil" Jordan

APICS Sacramento Calendar



Phil is a retired police officer from the Vallejo Police Department. He served over 30 years in law enforcement including the US Army, Military Police Corps and the California Department of Corrections. He has a Bachelors Degree in Administration of Justice from Sacramento State and a Masters in Public Administration from Golden Gate University in San Francisco. He is a graduate of the Professional Safety Institute at Safety Center Inc. in Sacramento and was awarded a Safety Specialist Certificate in 2003.

Phil is an adjunct professor with Los Rios Community College District and has taught safety and security courses through the Sacramento Regional Public Safety Training Center. He has also taught the basic security officer course at the California Security Training Academy in Sacramento and has worked in the security field in a variety of positions. Phil is a lifelong learner and is happily married to Maggie McLaughlin-Jordan and lives in Sacramento.

October, 2007

- 2 Board of Directors meeting

- 10 Webinar: Five Critical Steps for Successful Value Stream Analysis; 2:00 pm EDT; Sandra Kay Miller, CPIM, CIRM, Master Black Belt, Vice President and Chief Information Officer, XStream Lean LLC; Level: Intermediate

- 16 Professional Development Meeting

November, 2007

- TBA Board of Directors meeting

- 6, 13, 20, 27, Dec. 4, 11 Webinar: Sales and Operations Planning (S&OP) How-Tos; 1:00 pm EDT; John R. Dougherty, CFPIM, Partners for Excellence; Level: Intermediate

- 20 Professional Development Meeting

For Sale!



Contact Melanie Hoots at melanie_hoots@hp.com to purchase.

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

THE APICS Supply Chain Against Hunger

There are more than **6 billion people** in the world and all of us, in one way or another, are connected. And every year, six million children never make it past age five due to hunger.

We have the power to change that.

The **APICS Supply Chain Against Hunger** is linking people and resources to build a supply chain of donations that will put food on the tables of the world's neediest families. Whether it's time, energy, or money, if every person gives a little, we can help respond to needy families and hopefully hunger will not be an issue in our country and in the world.

Whether you're part of a corporation, the media representative, a citizen of the world... You can make a difference. Join the APICS Supply Chain Against Hunger in fighting hunger in our country, and around the world.

For more information go to:
<http://www.apicsagainsthunger.org/>



APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

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Notable Quotes

Patience. A minor form of despair disguised as a virtue.—Ambrose Bierce, U.S. author.

Peace can endure only so long as humanity really insists upon it, and is willing to work for it and sacrifice for it.—Franklin D. Roosevelt, U.S. president.

All growth is a leap in the dark, a spontaneous unpremeditated act without benefit of experience.—Henry Miller, U.S. author.

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!
<http://www.apics.org/Resources/careercenter>

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information. A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/certification/maintenance>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$99 per viewing for APICS members or \$139 for non-members. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

APICSacramento Board Members

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APICS Consultants Directory

When you need reliable operations management information to help make business decisions, the APICS Online Consultants Directory connects you with the consultant, professor, interim manager, freelance specialist, or researcher you need to achieve your project goals. Find more information at <http://www.apics.org/Resources/Consultants/>.

Upcoming APICS Webinars

Sales and Operations Planning (S&OP) How-Tos Series

October 6, 13, 20, 27, December 4, and 11 ; 1:00 pm EDT;
Presented by John R. Dougherty, CFPIM
Partners for Excellence
Level: Intermediate

Preliminary Program Now Available

The program for the 2007 APICS International Conference & Expo is rapidly taking shape. At http://www.apics.org/education/conference/downloads/73781_Program.pdf, preview the program of exciting events, knowledgeable presenters, and excellent educational sessions that await you at APICS 2007 and

- *Plan* your conference experience
- *Coordinate* your schedule with your coworkers
- *Get approval* from your employer to attend

Early Registration Deadline Extended

Register by September 28th and save \$150

2007 APICS International Conference & Expo

October 21–23 - Denver, Colorado

International Educational Sessions

APICS 2007 has a strong global focus, and many of the educational sessions address operations management issues around the world. Here are just a few of the sessions from this year's lineup.

- **Demand Driven Process: S&OP and DRP in PepsiCo Supply Chain** - Learn from the experiences of Brazilian PepsiCo and its 2006 supply chain processes review.
- **Hewlett-Packard's RFID Pilot Tests in Brazil - Case Study** - Learn how Hewlett-Packard has used radio frequency identification tagging to achieve near-perfect order fulfillment and increased efficiency.
- **Reducing Total Delivered Costs through Continuous Improvement** - With operations around the world, reducing total delivered costs while meeting overall business objectives is paramount at Nestlé.
- **Lessons in Customer Collaboration in Asia** - As business continues to globalize, more and more companies will find themselves with customers throughout Asia.
- **BASF Success Case: Achieving Supply Chain Collaboration** - See how BASF's Latin America operation was able to reduce stock by 47 percent while increasing customer service.
- **Sourcing Globally with Minimum Risk** - Explore the complexities of a global supply chain, examining the attributes and costs associated with global sourcing risk.
- **Peak Oil - The Impact on Global Supply Chains** - The debate concerning Peak Oil is heating up. Coming soon.

Register now to increase your knowledge and stay up to date on operations management trends around the world.

Guide to APICS 2007

With more than 85 educational sessions, three general session speakers, four banquets and receptions, and more than 100 exhibitors, demonstrations, and new product launches, you can plan on three full days of learning, networking, and celebratory activities. Do you want more details? Please go to <http://www.apics.org/education/conference/> for information about:

- **Who Attends Conference**
- **Schedule at a Glance**
- **General Session Speakers**
- **Plant Tours**
- **Celebratory Events**
- **Educational Sessions**
- **Exhibitors List**
- **Housing & Travel Information**
- **Registration Details**

Stay Informed

To receive monthly updates about new speakers, educational sessions, and 50th anniversary events and celebrations, sign up for the **APICS 2007 e-Newsletter**.

See you in Denver, Colorado, USA - The Mile High City!

Note: APICS 2007 content is subject to change.