



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



PDM Dinner Meeting

– Process Improvement with Effective Communication –

Tuesday, November 21, 2006

Our Speaker: Joy Montgomery

(See Bio on page 2)

Whether you manufacture tangible goods, develop software, or deliver services for your clients, your company experiences three perspectives. Your executive team has one perspective. The employees responsible for building or delivering your offering have another perspective. And your customers may have even different perspectives. Add to this the differences between people and attitudes and you have a challenge. These differences are preventing effective teamwork. These differences are preventing effective communication. All too often, these differences are costing you money.

Operations can include non-value added processes and steps that add to your overhead. Often, these processes have been in use so long that they aren't even noticed. They're just included because this is the way we've always done it.

Effective communication reconciles the perspectives and improves the processes that take place as your offering moves from the strategy stage in the executive suite into production and finally into the hands of your customers. Effective Communication increases understanding and helps you build a strong, focused team.

Agenda

- 5:30 Registration
- 6:00 Dinner & Networking
- 7:00 Membership Meeting
- 7:10 Presentation

Location

Hungry Hunter Steakhouse, 450 Bercut Dr, Sacramento. Please call (916) 650-8660, or email Ed Mercado at edmercado@msn.com and provide the attendee's name, company, telephone number, fax or email address. \$23.00 all attendees (includes dinner), \$5.00 for speaker only.

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Website of Interest

The Supply Chain

<http://www.websitetoolbox.com/tool/mb/jlbyrnes>

This site is a discussion forum for individuals interested in supply chains.

Speaker's Bio: Joy Montgomery

Joy Montgomery has done process improvement and team-building for more than 20 years. She uses common sense and constraints management concepts to help manufacturers and startups do things better, faster, and cheaper. Her passion is American Manufacturing. It can be profitable to keep America and Americans working. She wants to help you succeed!

Joy is a past president of the Mission Peak chapter of APICS. She has been a conference presenter for APICS and was a judge in the Donald W. Fogarty International Student Paper Competition. She is the Director of the Toastmasters District 57 Speakers Bureau. Joy is a senior member of the Society for Technical Communication. For STC, she is also a judge in the Northern California Technical Communication Competition and a Co-chair of the Gordon Scholarship Competition.

She's back here now, fresh from presenting this topic at the 2006 APICS International Conference in Orlando, Florida.

APICS Sacramento Calendar



November, 2006

TBA Board of Directors meeting

21 Professional Development Meeting— Process Improvement with Effective Communication, presented by Joy Montgomery.

December, 2006

TBA Board of Directors meeting

No Professional Development Meeting
Happy Holidays

13 Webinar: ERP Optimization for Lean Manufacturing Success; 2:00 pm EDT; presented by Dan Marino, CPIM, Senior Partner, Marino Associates, LLC; Level: Advanced

For Sale!



APICS
Sacramento
Denim Shirts
\$25.00

Contact Melanie Hoots at melanie_hoots@hp.com to purchase.

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

Weber State University On-line APICS Certification Courses

SU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☀

CIRM Courses Available On-Line

CIRM is a comprehensive educational program designed to help you understand the power of collaboration among organizational resources such as product development, marketing/sales, human resources, finance, and operations. The CIRM program enables you to effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity

On-line CIRM Courses are available at www.epiweb.net. Be sure to reference Sacramento APICS when registering.

CPIM Courses Available On-Line

CPIM applies to many supply chain tasks and provides the necessary knowledge to thrive in today's global competitive environment-both in terms of reducing costs and increasing customer loyalty.

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

To register for your next CPIM exam, visit www.asisvcs.com/publications/html/faq_apics.asp or call Promissor Customer Care at 1-800-274-8399 or 610-617-5093.

APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Bill Lodholz (530/666-2493) or email at lodholz@watts.com.

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Notable Quotes

Radical historians now tell the story of Thanksgiving from the point of view of the turkey.—Mason Cooley (b. 1927), U.S. aphorist. City Aphorisms.

The wild turkey is to the Thanksgiving offering what the tiger is to the tabby: a creature that knows better than to trust a human.—New York Times, Editorial 7 May 85.

No more turkey, but I'd like some more of the bread it ate.—*Dennis the Menace*, Hank Ketcham, Cartoonist.

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

http://www.apics.org/CareerCenter/careercenter_gateway.htm

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information.

A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars

Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$139 per viewing. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

CPIM and CFPIM designees: Earn one professional development point toward Certification Maintenance by participating in an APICS Webinar.

APICSacramento Board Members

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Ask APICS Industry Hotline

When APICS members need reliable operations management information to help make business decisions, the Ask APICS Industry Hotline is available to assist with their research needs. The hotline is organized by APICS in conjunction with the Rochester Institute of Technology. Contact Ask APICS by phone at (585) 475-2098, by fax at (585) 475-5240, or by e-mail at apics@rit.edu. Hours of operation are Monday-Friday, 8:30 a.m. to 2:30 p.m. ET.

Upcoming APICS Webinars

ERP Optimization for Lean Manufacturing Success

December 13, 2006; 2:00 pm EDT
Presented by Dan Marino, CPIM,
Senior Partner, Marino Associates,
LLC

Level: Advanced