

## November 17<sup>th</sup> Events

### Plant Tour

**Siemens Mobility Systems**  
**Tuesday, November 17, 2009**  
**(Meet at 3:15pm)**

Join us this month as we take a facilities tour of Siemens Mobility Systems in Sacramento. We will meet at 3:15 pm for this exciting one hour tour which begins promptly at 3:30pm. If you are interested in attending, please RSVP to Tim Kott at [pdm@apicsacramento.com](mailto:pdm@apicsacramento.com) by no later than November 13th.

Siemens Transportation Systems, Inc. (STS), headquartered in Sacramento, CA, is the number one supplier of light rail vehicles in North America with more than 800 light-rail vehicles ordered in the U.S. and Canada. The company is also known as one of the leading providers for rail equipment, services and systems integration for public transportation and Class 1 Railroads and has the only permanent U.S. light rail manufacturing facility on U.S. soil.

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## Networking Event

**Tuesday, November 17, 2009**  
**5:00 pm to 7:00 pm**

If you want to expand your network, polish your resume, and visit with your peers, join us for this fun filled event at JR's Texas BBQ for terrific food and stimulating conversation. This will be an excellent opportunity to have your resume reviewed by your peers from multiple industries and backgrounds. Bring several copies of your latest resume to pass around for peer review. A professional resume writer will be on hand for further discussion and guidance.

### Agenda

3:15 Plant Tour

5:00 Networking  
Event

Cost of this event  
is \$30 per person.

### Location

**Siemens Mobility**  
7464 French Road  
Sacramento, CA 95828

**JR'S BBQ**  
180 Otto Circle  
Sacramento, CA 95822

Please RSVP with Tim Kott at  
[pdm@apics.com](mailto:pdm@apics.com).

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## President's Message

Dear Members,

Save the date: November 17, we will be hosting a plant tour of Siemens Mobility in Sacramento. Directly following, we will be hosting a networking event to allow members and guests to mingle and polish our resumes. The networking event will be held at JR's BBQ in Sacramento.

Thank you to everyone who participated in our October survey. We received a lot of good feedback and are looking through and analyzing the results of this initial survey to make some improvements. Watch for another survey in January to help us help you!

We are working with Sierra College again this year in their adult education program to provide the CPIM course. We are also planning an in-house Lean Management series which will begin in January. This will be a seven week instructional, one afternoon / evening a week. Please watch for more details.

The board has also committed to focus more energy on working with other professional groups in the Sacramento area. We have solidified two joint meetings in the coming year with ISM. This is not only an excellent opportunity to network, but will provide a greater insight into the membership and workings of ISM as well. I hope you can make plans to attend one of these events.

Please remember to RSVP for the networking event and Siemens Mobility plant tour on November 17<sup>th</sup>. These events will take the place of our regular PDM dinner meeting this month. The newsletter will provide you with key details about these exciting events. You won't want to miss out!

Thank You  
Pat McCarty



## Calendar

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### November, 2009

- 3 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
  - 17 Plant Tour: Siemens Mobility  
RSVP required
  - 17 Networking Event:  
JR's BBQ in Sacramento  
RSVP required
- 

### December, 2009

- 2 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
- There will be no PDM Dinner  
Enjoy your holiday!
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### January, 2010

- 5 Board of Directors Meeting  
- OPEN TO ALL -  
Location: Panera at I80 and Truxel
- 19 Professional Development Meeting  
Location: Lion's Gate Hotel

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## Siemens Mobility

### **Siemens brings mobility division headquarters to Sacramento**

*Sacramento Business Journal, January 2009*

Imagine flying into Sacramento International Airport and having the timing of the luggage coming down the baggage carousel coordinated with the arrival of a light-rail train and the traffic on the streets.

Siemens AG wants to coordinate mobility operations to such fine details in cities around the globe. And the company is basing it all here in Sacramento.

Under a new corporate structure, Sacramento is now headquarters for Siemens Transportation Systems Inc.'s mobility division, which combines the manufacturer's units that develop operating systems for rail and road traffic; technology systems for airport logistics; postal automation and rail electrification; and rail cars for mass transit, regional and long-distance transportation.

Siemens made the change last year. Sacramento formally took over management of the division at the start of the company's new fiscal year on Oct. 1.

"We're very excited about it," Bob Burris, deputy director for Sacramento Area Commerce & Trade Organization, said of Sacramento Siemens' new authority. "In combination with its recent expansion and new contract with Salt Lake City to supply its light-rail vehicles, it elevates its stature there on a national and international level."

Siemens is in the midst of a \$26 million expansion of its light-rail car assembly plant in south Sacramento, and will hire 200 people during the next few years. The company will hire 30 to 40 welders by the end of September for the local plant.

Mike Wiley, Sacramento Regional Transit District's general manager and chief executive officer, said looking at the movement of people and goods, rather than the movement of vehicles, is an emerging trend. Siemens has structured itself to provide "private-sector support to that evolving view of mobility."

"We can't just continue to add more capacity," he said. "We have to look at using what we have better and managing it. All of that needs to be fully coordinated. Siemens is positioning itself to provide supportive service to accomplish that."

*melanieturner@bizjournals.com | 916-558-7859*

## APICS Workshop

### **Strategic Management of Resources**

November 16-18, 2009

APICS Member \$1,095 | Non-Member \$1,345

*Registration now open*

Explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. This course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change.

To register for this workshop, go to [www.apics.org](http://www.apics.org).

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## PDM Dinner Review

October's PDM Dinner was held at the Lion's Gate Hotel, with Donald Clark as our featured speaker. We enjoyed a delicious meal, and a fantastic talk about the importance of balancing supply with demand to maintain an efficient operation. Our thanks go out to Don for his well balanced presentation!



*Pat McCarty (right) presents Donald Clark with a token of appreciation.*



*Pat McCarty and Donald Clark pose for a post presentation photo.*

## Hot Topics Spot

### APICS Sacramento Now On Linked-In!

The Sacramento APICS Chapter has just established a new networking group on Linked-In, a highly successful business-oriented social networking site. The APICS Sacramento Group was created to help strengthen and extend the local network of professionals in Sacramento. Please be on the lookout for your invitation to join.

### The New APICS Blogs Have Launched!

[APICS Blogs](#) will enable you to see the world through the eyes of fellow operations and supply chain management professionals, and share your point of view on a variety of topics. Connect with your colleagues interactively through APICS Blogs and grow professionally.

Specific blogs are available for students/young professionals and International peers.

Visit the website at [www.apics.org](http://www.apics.org) to see what the buzz is about!

## Webinars

The convenience and flexibility of APICS Webinars enable organizations to educate a large number of employees at once, reduce travel expenses, and maintain consistent levels of productivity by eliminating time out of the office.

Each 60-minute APICS Webinar features an educational discussion, case studies, and a Q&A session. All you need to participate is an Internet connection and a telephone. As an added benefit, registrants of each APICS Webinar receive a CD-ROM of the presentation after the event.

### APICS Webinars are offered in two formats: Live and On Demand

Live APICS Webinars – Learn and participate in the discussion as it occurs.

On-Demand APICS Webinar Events – Access the education anytime, anywhere. APICS Webinars on Demand are discounted for APICS members, some are free!

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## APICSacramento Board Members

President	Pat McCarty, CPIM	916-374-3157	<a href="mailto:patricia.l.mccarty@siemens.com">patricia.l.mccarty@siemens.com</a>
Secretary	Andre Alves, CSCP		<a href="mailto:andre.alves@vsp.com">andre.alves@vsp.com</a>
VP Marketing	Charles Withrow, CSCP		<a href="mailto:charles.withrow@atkearney.com">charles.withrow@atkearney.com</a>
VP Education	Herbert Blake, CPIM, PhD	916-278-7106	<a href="mailto:blakeh@csus.edu">blakeh@csus.edu</a>
Treasurer	Kevin Moynihan		<a href="mailto:kevin.moynihan@tasq.com">kevin.moynihan@tasq.com</a>
VP Programs	Tim Kott	916-395-8800 ext. 2713	<a href="mailto:tkott@tescocontrols.com">tkott@tescocontrols.com</a>
VP Membership	Esther Odufuwa	916-276-8535	<a href="mailto:t_estherelim@yahoo.com">t_estherelim@yahoo.com</a>
Director of Technology	Randy Beck	916-788-2412	<a href="mailto:rbeck@prideindustries.com">rbeck@prideindustries.com</a>
Past President	Bill Lodholz	530-666-2493	<a href="mailto:lodholz@wattsind.com">lodholz@wattsind.com</a>
Director at Large	Melanie Hoots, CPIM		<a href="mailto:melanie.hoots@hp.com">melanie.hoots@hp.com</a>
Director at Large	Glen Lewis, CPIM, CSCP	530-752-7135	<a href="mailto:galewis@ucdavis.edu">galewis@ucdavis.edu</a>

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APICS Society	<a href="http://www.apics.org">http://www.apics.org</a>	800-444-APIC	
Chapter Website/ E-Mail	<a href="http://www.apicsacramento.com">http://www.apicsacramento.com</a>		<a href="mailto:info@apicsacramento.com">info@apicsacramento.com</a>
Chapter Mailing Address	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

## Check Out APICS Career Opportunities Online

Are you seeking another job or career change? Don't forget to check out the APICSacramento Job Opportunities located at <http://www.apicsacramento.com>. A job opportunity can be discovered almost anywhere, so don't miss the chance to find one through your own local network.

And whether you are in the market for a job or just want to keep your options open, you will also want to search the APICS Career Center for available jobs, or to post your resume... the perfect fit could be waiting for you! <http://www.apics.org/Resources/careercenter>.

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## APICS Sacramento Organization Directory

The listing below represents a sample of the companies and organizations represented by the Sacramento Chapter of APICS. If you are employed or affiliated with an organization not listed, please contact us. As a way of increasing our reach, we ask that each of you "spread the word" of your membership affiliation with APICS. And, if you are interested in becoming a member or attending a PDM dinner meeting, please feel free to reach us for more information at [info@apicsacramento.com](mailto:info@apicsacramento.com).

**Aerojet Gencorp**

Hwy 50 Aerojet Road  
Rancho Cordova, CA 95742

**Ames Company Incorporates**

1485 Tanforan Ave  
Woodland CA 95776

**AMPAC Fine Chemicals**

PO Box 1718  
Rancho Cordova CA 95741

**A.T. Kearney**

255 California Street, Suite 1200  
San Francisco, CA 94111

**Baxter Planning Systems**

7123 Cedar Oaks Drive  
Granite Bay 95746

**Comtek Computer Systems**

3387 Industrial Blvd  
Rocklin CA 95765

**Constellation Wines**

US4614 Turner Rd  
Lodi CA 95242

**Diamond of California**

PO Box 1727  
Stockton CA 95201

**Digi International**

2900 Spafford St  
Davis CA 95618

**Eigen**

13366 Grass Valley Ave  
Grass Valley CA 95945

**Gel-Pak**

31398 Huntwood Ave  
Hayward CA 94544

**Genetech**

1000 New Horizon Way  
Vacaville CA 95688

**Global Pharm.Sourcing Group-J&J**

700 Eubanks Drive  
Vacaville CA 95688

**HB Fuller Company**

10500 Industrial Ave  
Roseville CA 95678

**Hewlett Packard**

8000 Foothills Blvd  
Roseville CA 95747

**Intel**

3031 Jimmy Way  
Roseville CA 95747

**Lares Research**

295 Lockheed Ave  
Chico CA 95973

**Lifetouch National Schools Studio**

2860 Fair Street  
Chico CA 95928

**NEC Electronic America**

7501 Foothills Blvd  
Roseville CA 95747

**New Star Lasers Inc**

9085 Foothills Blvd  
Roseville CA 95747

**Paragon Products**

4475 Golden Foothill Pkwy  
EIDorado Hills CA 95762

**Paragon Products**

4475 Golden Foothill Pkwy  
EIDorado Hills CA 95762

**PASCO Scientific**

10101 Foothills Blvd  
Roseville CA 95747

**PSGA**

700 Eubanks Drive  
Vacaville CA 95688

**Russell Warner Inc.**

2551 Albatross Way  
Sacramento CA 95815

**Seco Manufacturing Company Inc**

4155 Oasis Road  
Redding CA 96003

**Siemens Healthcare Diagnostics**

2040 Enterprise BlvdWest  
Sacramento CA 95691

**SMA**

4031 Alvis Ct  
Rocklin CA 95677

**Tesco Controls, Inc**

3434 52nd Ave  
Sacramento, CA 95823

**Thermogenesis**

2711 Citrus Rd  
Rancho Cordova CA 95742

**Thompson Technology Industries**

8451 Rovana Circle  
Sacramento CA 95828

**Thomson / Grass Valley**

400 Providence Mine Rd  
Nevada City CA 95959

**Umbrella Systems**

980 9th Street  
Sacramento CA 95814