

## Next Chapter Meeting

**JANUARY 2002 AFFAIR (Joint Gathering with NAPM) —  
HOSPITALITY SUITE GATHERING, NETWORKING AFFAIR**

**Thursday , January 24, 2002 — 6-9 PM**

**Holiday Inn Capital Plaza, 300 Jay Street, Sacramento**

The January 2002 affair will be a joint gathering with NAPM (National Association of Purchasing Management) which is changing its name to Institute of Supply Chain beginning 2002. The affair will be a hospitality suite gathering to provide networking opportunities to members and guests who reserve in advance. There will be no speaker and presentation. The cost is Free, but advance reservations by voice-mail are required. Hors d'oeuvres and refreshments will be served.

We have received comments that the monthly professional development meetings provide some, though not enough, time for networking among attendees. We recognize this constraint is dictated by the schedule for registration, dinner and the presentation. So we hope this January gathering will be well attended and provide more time for mingling with other professionals and practitioners in our field.

Remember, advance reservations are required. Voicemail (916) 650-8660. ☒

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### RSVP by Friday, January 18, 2002

To RSVP for this dinner meeting, please call 916.650.8660 or e-mail Ed Mercado at [edmercado@email.msn.com](mailto:edmercado@email.msn.com) and provide the attendee's name, company, telephone number, fax or e-mail address.

6:00p Registration	Free Member Free Non-member Free Full-time student Free Speaker only	Presentation will be held at the Holiday Inn at 300 J Street in Sacramento. Please call the Holiday Inn at (916) 446-0100 for directions. Check our Web site <a href="http://www.apicsacramento.com">www.apicsacramento.com</a> for maps of the area. All times are approximate.
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## Professional Development Meetings: What Happened in 2001

The Sacramento chapter of APICS wishes to thank the following speakers who presented various topics at our monthly professional development meetings (PDMs) during the year. We also wish to thank all members and others who attended the monthly affair and who submit the evaluations sheets afterward. Remember, you do not have to wait for a PDM to submit suggestions, whether they are on topic, speaker, format, etc.

The PDMs provide networking opportunities and present a variety of up-to-date and relevant topics that help members keep up with goings on in their profession. Also, by attending the monthly PDMs regularly, individuals who are CPIM-certified earn points towards certification maintenance, a requirement to keep the certification current. *[As with other professional designations, CPIM individuals need to carry out various relevant professional activities to maintain their CPIM certification. The APICS website has information on Certification Maintenance.]*

2001 PDM Speakers & Topics	
Jan 16	Joint Mtg with NAPM — Robert Dunn — Best Practices in Materials Management.
Jan 25	<b>Siemens Transportation — Plant Tour</b>
Feb 20	Bill Kirchmier w/Gerhard Plenhert — Advanced Planning and Scheduling / Finite Capacity Scheduling
Mar 20	Joy Montgomery — Crash Course in Communication
Apr 17	Randy Holt — US Postal Service: Improving Future Operations
May 15	Herb Blake — Integrating Planning & Control Systems with the Supply Chain
Jun 19	Mark Benskin — Cost Advantage of Integrated Supply Chain Solutions
July	No Meeting
Aug 21	Roger Krum — The Planning Process: Annual Sacramento Jazz Jubilee
Sep 18	Mark Stone — Arco Arena Operations Management
Oct 16	Don Bloomstine — Information Technology to the Future and Beyond
Nov 20	Ben Schlusell — Critical Performance Measures
Dec	No Meeting

Based on the list above, we know some of you may feel sorry for missing some meetings. We feel sorry for you too. We continually try to get interesting topics and speakers and, for the most part, we've been successful, as gathered from the evaluation sheets turned in after the presentations. The occasional raffle of fun items was also well received. We look forward to the coming year with more joint affairs with other professional organizations. We shall continue the liaison with NAPM (National Association of Purchasing Management), soon to be named Institute of Supply Management, in 2002. We have contacts too with ASQ, the American Society for Quality. Keep an eye out for events in 2002.

— Ed Mercado, Director of Programs ☿

## APICS Sacramento Calendar



### December

No Professional Development Meeting this month. Happy Holidays!

### January

TBD Board of Directors Meeting at Lyon's Restaurant, I-5 & Richards Road). 6pm.

24 JOINT MEETING WITH NAPM - Hospitality Suite Gathering & Networking Affair; 6pm; Holiday Inn at 300 J Street

## APICS Sacramento Newsletter Moving Towards Electronic Delivery

As mentioned in a recent newsletter, the APICS Sacramento newsletter is migrating towards an electronic format. The Board of Directors feels that this makes for a win/win situation for the membership.

Electronic distribution will mean a more timely newsletter, delivered to your email inbox in Adobe Acrobat (pdf) format. This will be a very quick means to deliver the newsletter. One of the other advantages of offering the newsletter in electronic format will be navigation — you'll now be able to click on hypertext links to go to websites or send email! (Such as this [link to the APICS Sacramento website.](#))

The hurdle in sending out the newsletter electronically is that we need each member's contact email address. If you are already receiving the newsletter via email, then we have your address. If you haven't been receiving the newsletter by email, then please send your email address to Geary Huss (VP Membership) at [gwhuss@hotmail.com](mailto:gwhuss@hotmail.com) so it can be added to the database. ☿

## Testimonials for APICS Training

**Please tell us why you are taking the APICS classes and what you are getting out of the classes:**

*Michelle McKenna –Hewlett-Packard Company:* I am a new buyer at HP with the North American supply chain organization. As part of my development, I am taking the APICS classes. I have been involved in manufacturing and I wish I had the exposure to this information a lot earlier. I would have been more effective. It's been great, very informative.

*Christopher Boyd – Jomed:* I am taking this class to receive my CPIM certification. ☿

# Seminars/Education

## Internships in Operations Management at California State University, Sacramento

At CSUS, we offer a concentration in Operations Management (OM) for our Business Administration students. We recently changed the concentration requirements: each OM student must complete an internship as part of their program of study. Our intention is to better enable graduating students to fulfill entry-level OM positions by having some solid experience working in the area.

What is an internship? It's a mutually beneficial work experience for the student and the employer for a minimum of 10 hours per week for 15 weeks during the semester (150 hours total). The nature of the work assignment is that it must be in the OM area; it must be degree enhancing and sufficiently diverse, complex, and challenging to significantly contribute to the student's professional development in Operations Management. Each internship must be paid in order for the student to receive academic credit.

To be eligible for an Internship, students must have a minimum GPA of 2.5, be second semester juniors with the completion of 75 units [15 in upper division business courses], including the core class in Operations Management (MGMT 180). Students may have completed, or be concurrently enrolled in, other OM electives such as Quality Management, Supply Chain/Logistics Management, Operations Planning & Inventory Control, and Operations Strategy & Design.

On a regular, on-going basis, we will need to match students with businesses to meet the internship requirement. If your company would be interested in participating in our internship program, please contact:

Bonnie Burnell  
Student Affairs Coordinator  
College of Business Administration  
Phone: (916) 278-5576  
E-mail: [burnellb@csus.edu](mailto:burnellb@csus.edu),

or visit their website at [www.csus.edu/cba/studentaffairs](http://www.csus.edu/cba/studentaffairs) and select Internships.

— Prof. Herbert Blake, CPIM

## Plan for Success – A Strategic Approach for Manufacturers

### Offered by Manex & SMUD

**What:** Successful companies achieve sustainable growth through strategic planning. Learn the elements of a strategic plan as well as the process for facilitating strategic planning. You'll review proven methods to increase efficiency, expand markets, become more competitive and build your business. Start your journey with a strategic business growth plan.

**Speaker:** **Chris Turner** has 20 years of international manufacturing experience using continuous improvement to achieve World-Class status. Before joining Manex, he worked for APW, Medtronic, J. W. Singer and other overseas firms.

**When:** Wednesday, January 23rd

**Where:** Sacramento Municipal Utility District — 6301 S Street, Sacramento, CA

**Time:** 8:30 a.m. to 12:00 Noon

**Cost:** \$99 per person (Plus a 15% discount to current APICS members)

**Contact:** SMUD Energy & Technology Center -- (916) 732-6738 or Manex, Roseville -- (916) 772-1006

## Meet the Newest Company Coordinator

The chapter's newest company coordinator is Tom Samborski, who is a Material/Purchasing Manager at Applied Aerospace Structures Corporation in Stockton. The company manufactures lightweight composite and metal assemblies for both aircraft and space applications. Tom is married, has two boys aged 13 and 10, and lives in the Stockton area. He loves to play and watch hockey and football. He also enjoys fishing and has recently started to get back into Scuba diving. Tom can be reached at [tsamborski@aascworld.com](mailto:tsamborski@aascworld.com).



APICS

Weber State University Online



# CSUS/RCE Materials Management Certification Class Schedule

Prepare for APICS CPIM exams and apply toward

Materials Management Certificate from CSUS/RCE. Call Ken Times, CSUS/RCE at (916) 278-4559 (Email: [timesk@csus.edu](mailto:timesk@csus.edu)) for more information or visit their Web site at [www.rce.csus.edu](http://www.rce.csus.edu) and follow the links:

- \* Certificate and Professional Development Programs
- \* Certificate Programs
- \* Certificate Programs (button)
- \* Materials Management Certificate Program.

Call (916) 278-4433 ext 0 to register ☒

# Weber State University On-line APICS Certification Courses

WSU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- \* Basics of Supply Chain Management
- \* Master Planning of Resources
- \* Detail Scheduling and Planning
- \* Execution and Control of Operations
- \* Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>☒

<b>Materials Management</b>		
Held at Pride Industries in Roseville on Tuesdays & Thursdays 6pm—9pm*		
<b>When</b>	<b>Class &amp; Course Code</b>	<b>Instructor</b>
9/18—10/18 *** CLOSED ***	Introduction to Materials Management	Melanie Hoots
10/23—11/15 *** CLOSED ***	Master Planning of Resources	Karen Hess
1/15—2/12	Detailed Scheduling and Planning	Staff
2/19—3/19	Execution and Control of Operations	Kelly Southerland
3/26—4/23	Strategic Management of Resources	Staff

*\*All Dates are subject to change.*

# APICSacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any

kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Melanie Hoots at (916) 785-1186.✉

## **Aerojet**

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## **Hewlett Packard**

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## **Institute of World Class Management**

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## **Menlo Logistics**

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## **Siemens Transportation Systems**

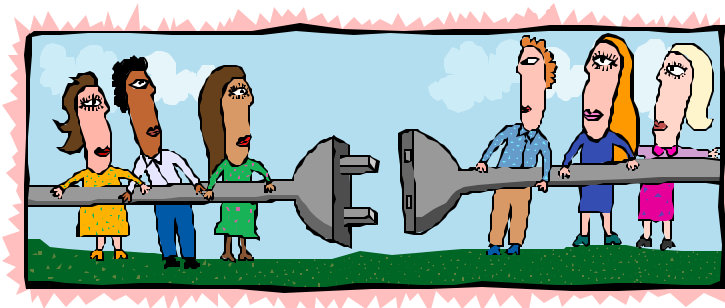
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We're on the Web!

[www.apicsacramento.com](http://www.apicsacramento.com)

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