

APICS



*The Association of Operations Management:
Advancing
Productivity,
Innovation, and
Competitive
Success*



Volume 21 Issue 6

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SEASON GREETINGS



No PDM Dinner Meeting for December

Message from the VP Marketing

The Answer is "YES !"

By Ed Mercado, CPIM

We receive a lot of questions from our customers about APICS and how it can meet their needs. Here are some FAQs that will hopefully reinforce or reinstate your perception of the real value of APICS to you and your firm.

Are APICS chapter members and other chapter customers from diverse industries and not only from manufacturing firms? **YES!** APICS is now the Association for Operations Management. The member roll, sign-in sheets for professional development meetings and student rosters for review classes include various diverse companies in manufacturing, food processing, wood products, healthcare, electronics, remanufacturing, distribution and logistics.

Does the APICS chapter open its activities to non-members as well as members? **YES !** Educational opportunities, review classes and seminars, the monthly professional development meeting, etc are open to non-members as well as members. Members, of course, are afforded discounts and password access to a members-only section of the website www.apics.org, among many other benefits.

Are there other chapter activities aside from the monthly professional development meeting (PDM)? **YES !** Aside from the PDM, there are CPIM review classes held throughout the year, in-house classes at various companies, small business classes, continual networking, etc. You may contact any member of the board for any questions regarding APICS, career, education, etc. We all respond swiftly.

Do the monthly professional development meeting topics cover other topics aside from technical subjects? **YES !** The chapter always includes a couple of personal development (so-called soft) topics per year. We recognize that a professional's true effectiveness is governed by *both* technical knowledge and personal capabilities including work-life balance, team leadership, career search, presentation skills, negotiation, project management, etc.

Aside from the speaker's topic, are there other benefits from attending the monthly (PDM) ? **YES!** Equally important is the regular opportunity to interact with fellow practitioners in the field from different companies. We also have joint events with other professional societies like the American Society for Quality (ASQ), the Project Management Institute (PMI) and the Institute of Supply Management (formerly NAPM).

Can a non-member undertake to attain CPIM ? **YES !** The CPIM exams are open to non-members as well as members. Members, though, get numerous discounts for review courses, the exams and other educational material.

Is there a certification maintenance requirement after one attains CPIM? **YES !** The continuing value of a professional certification entails ongoing contact with new developments in the field through attendance in PDM, various educational activities, teaching, chapter membership and volunteer work, publication and the like. The certification maintenance process requires CPIM holders to continually keep in touch with and contribute to developments in the field and apply for recertification every 5 years. *(Continued on Page 9)*

APICS Sacramento Calendar



December, 2005

NO Professional Development Meeting.

TBA Board of Directors meeting

7 Webinar: Applying Lean to Distribution and Customer Service
2:00 pm EST, Presented by Kirk D. Zylstra, University of Washington Business School, Level: Intermediate

14 Webinar: Improve Enterprise Information Systems with Lean Principles
2:00 pm EST, Presented by Mike Orzen and Steve Bell, Founders, Steady Improvement, Inc., Level: High-level overview, introductory to intermediate concepts

January, 2006

6 Board of Directors meeting at Lyon's I-5 and Richards about 6:00 PM.

17 Professional Development Meeting.

For Sale!



APICS
Sacramento
Denim Shirts
\$25.00

Contact Melanie Hoots at melanie_hoots@hp.com to purchase.

Computer Based CPIM Exams

Computer based CPIM exams are offered by Promissor.

All of the info you will need to register for an APICS exam can be found at <http://www.promissor.com/>

- Select "Professional Certification Exams" under the "Find Test Information" section.
- Select the "APICS..." option.

Read the "Description of New Registration Process (pdf)".

It has all the info you should need including how to get dates, locations, cost, and registration process.

Weber State University On-line APICS Certification Courses

SU Online is the virtual campus for Weber State University, delivering online courses via the World Wide Web. Five courses are offered in partnership with APICS:

- * Basics of Supply Chain Management
- * Master Planning of Resources
- * Detail Scheduling and Planning
- * Execution and Control of Operations
- * Strategic Management of Resources

Exam review courses can be taken collectively for CPIM certification or taken separately to suit the needs of the company or individual. For more information, go to <http://www.wsuonline.weber.edu>. Remember to tell them you're a member of Sacramento APICS! ☀

CIRM Courses Available On-Line

CIRM is a comprehensive educational program designed to help you understand the power of collaboration among organizational resources such as product development, marketing/sales, human resources, finance, and operations. The CIRM program enables you to effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity

On-line CIRM Courses are available at www.epiweb.net. Be sure to reference Sacramento APICS when registering.

CPIM Courses Available On-Line

CPIM applies to many supply chain tasks and provides the necessary knowledge to thrive in today's global competitive environment-both in terms of reducing costs and increasing customer loyalty.

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

To register for your next CPIM exam, visit www.asisvcs.com/publications/html/faq_apics.asp or call Promissor Customer Care at 1-800-274-8399 or 610-617-5093.

APICS Sacramento Company Coordinators

Our Company Coordinators serve as the principal communication links between the Sacramento Chapter of APICS and their companies and fellow employees. If you work for one of the companies listed below and need APICS Chapter information of any kind, please feel free to contact them.

If you do not see your company listed below, it is because *you* haven't volunteered. To become a coordinator, call Brenda Marsh (916) 447-8205 or email at brcben@sbcglobal.net.

Aerojet

Joe Kammerer
(916) 355-3083
joe.kammerer@aerojet.com

Agilent Technologies

Chris J. Nelson
(916) 788-5629
chris_j_nelson@agilent.com

Ames Company

Alan Holst
(530) 666-2493
holstam@watts.com

Apple Computer

Sandy Madruga
smadruga@apple.com

Applied Aerospace Structures Corp.

Tom Samborski
(209) 983-3202
tsamborski@aascworld.com

Artesyn Solutions

John Walsh
(916) 434-4869
johnwalsh@sac.slr.com

Baxter Planning Systems

Norman Flores
(916) 660-1540 ext 212
nflores@bybaxter.com

Blue Rose Company

Brenda Marsh
(916) 447-8205
brenda@blurosecompany.com

California State University Sacramento

Herb Blake
(916) 278-7106
blakeh@csus.edu

CV Logistics

Kevin Moynihan
kmoynihan@cvlogistics.com

CSUS

Linda McElroy
(916) 278-4297
lmcelroy@csus.edu

Dade Behring

Pat McCarty
Pat_McCarty@DadeBehring.com

Hubbert Booze

Industrial Engineering Consultant
hbooze@attbi.com

Hewlett Packard

Tom Leard
(916) 748-8308
tom_leard@hp.com

Motion Control Engineering

James Gines
(916) 463-9354 Direct Line
jamesg@mceinc.com

NEC

Bill Myers
(916) 786-3900 x 4666
Bill_Myers@necelam.com

Output Technology Solutions

John Sapp
(916) 939-5964
john_sapp@billing.com

Pasco Scientific

Michael Reeve
reeve@pasco.com

Sacramento Bee

Stephanie Reid
loverofchristxx@aol.com

Solectron

John Walsh
(916) 434-4869
johnwalsh@sac.slr.com

Varian

Chris Mathiot
(916) 632-3456 x373
chris.mathiot@varianinc.com

Notable Quotes

Live in each season as it passes; breathe the air, drink the drink, taste the fruit, and resign yourself to the influences of each. Let them be your only diet drink and botanical medicines.—Henry David Thoreau

I like to compare the holiday season with the way a child listens to a favorite story. The pleasure is in the familiar way the story begins, the anticipation of familiar turns it takes, the familiar moments of suspense, and the familiar climax and ending.—Fred Rogers (Mr. Rogers)

Check Out the APICS Career Center Online

Whether you are in the market for a job or just want to keep your options open, you'll want to search the APICS Career Center for available jobs, or to post your resume...the perfect fit could be waiting for you!

http://www.apics.org/CareerCenter/careercenter_gateway.htm

And don't forget that APICS is a great place to network with the employees of the region's leading employers. Not only can you mix, mingle, and network but you also receive valuable professional development information.

A job opportunity can be discovered anywhere, don't miss the chance to find one through your own local network

APICSacramento Job Opportunities Notes



Are you seeking another job or career change? Don't forget to check out the APICS-Sacramento Job Opportunities located at <http://www.apicsacramento.com>. You can also find national job opportunities by checking out the national APICS web site located at <http://www.apics.org>.

There are also many companies, consultants, and career counselors who can assist with items such as: resume writing, cover letters, interviewing skills, negotiating skills, as well as personal goals and objectives. Check out the yellow pages under Career or Vocational for this type of assistance.

Certification Maintenance Notice

If you earned your CPIM before 1999, you must submit a maintenance application by the month of your original certification. Find out more at <http://www.apics.org/Certification/Maintenance/maintenance.asp>. If you would like a handy spreadsheet to calculate your point, go to our web site www.apicsacramento.com and scroll down to 'certification maintenance' and put "certification maintenance" in the subject. Don't delay! Once the deadline passes for you, you must earn additional points to regain your certification status.

APICS Webinars

Get Tangled in Our Web of Education

APICS is pleased to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q&A period. All you need is an Internet connection and telephone to participate. Invite your colleagues to join you. As an added benefit, you will receive a CD-ROM of the presentation after the event.

Upcoming APICS Webinars

View a list of upcoming APICS Webinars topics and dates. Go to <http://apics.webex.com> for quick and easy access to the latest information on future topics, dates, and presenters.

Registration Information

To register for an APICS Webinar, visit and select Enroll.

Archived Events

Were you unable to participate in an APICS Webinar? Each APICS Webinar is archived and available for \$99 per viewing. Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. The archived APICS Webinar begins at time of purchase.

CPIM and CFPIM designees: Earn one professional development point toward Certification Maintenance by participating in an APICS Webinar.

APICS Sacramento Board Members

President	Bill Lodholz	530/666-2493	lodholz@watts.com
VP Education	Melanie Hoots, CPIM	916/785-1186	melanie_hoots@hp.com
Asst. VP Education	Herb Blake		blakeh@csus.edu
VP Membership	Pat McCarty	916/374-3157	Pat_McCarty@DadeBehring.com
VP Marketing	Ed Mercado, CPIM	209/727-5504 x13	edmercado@msn.com
Treasurer/Secretary	Beverly Paul, CPIM	916/984-9554	bpaul@apicsacramento.com
Director of Technology	Randy Beck	916/788-2412	rbeck@prideindustries.com
VP Programs	Tim Knott		tknott@tescocontrols.com
Newsletter Editor	Alan Holst	530/666-2493	holst@watts.com
Company Coordinator Manager	Open		
Director at Large	Glen Lewis	209/342-1509	glen.lewis@delmonte.com
Director at Large	Brenda Marsh	916/447-8205	brcben@juno.com
Passport Manager	Open		
CSU Chico Faculty	Tom Wilder		twilder@csuchico.edu
CSUS Continuing Education	Carla Vincent	(916) 278-4524	vincent@csus.edu
APICS Society		800/444-APIC	Web site: www.apics.org
Chapter Voice Mail:	916/650-8660	Chapter Website:	www.apicsacramento.com
Chapter mailing address:	APICS Sacramento Chapter PO Box 13249 Sacramento, CA 95813		

Ask APICS Industry Hotline

When APICS members need reliable operations management information to help make business decisions, the Ask APICS Industry Hotline is available to assist with their research needs. The hotline is organized by APICS in conjunction with the Rochester Institute of Technology. Contact Ask APICS by phone at (585) 475-2098, by fax at (585) 475-5240, or by e-mail at apics@rit.edu. Hours of operation are Monday-Friday, 8:30 a.m. to 2:30 p.m. ET.

Upcoming APICS Webinars

Applying Lean to Distribution and Customer Service

December 7, 2005, 2:00 pm EST
Presented by Kirk D. Zylstra
University of Washington Business School
Level: Intermediate

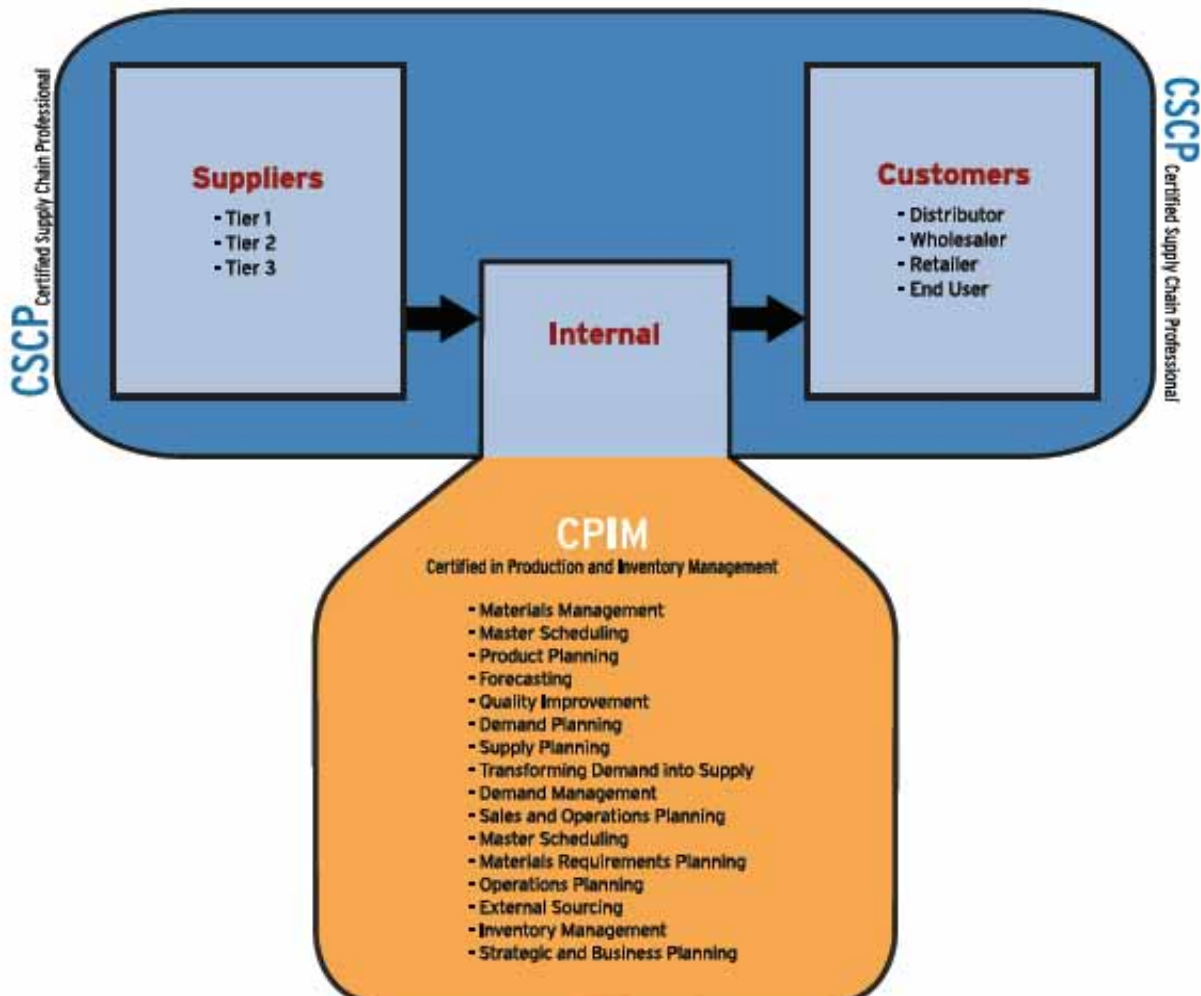
APICS Certifications Professional Advancement through Education

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management. APICS' certification programs are recognized worldwide as the standard of professional competence in production and inventory management and enterprise resources management. On March 8, 2005, APICS announced the expansion of its certification programs with the development of the new industry certification—APICS Certified Supply Chain Professional (CSCP) designation. With the addition of the CSCP designation, APICS enhances its validation of the disciplines within operations management, specifically production, inventory, and supply chain management, and the integration of operations within the enterprise.

The APICS Certified in Production and Inventory Management (CPIM) certification provides a common platform for individuals to evaluate their knowledge of production and inventory management. CPIM focuses primarily on manufacturing and provides an in-depth view of materials management, master scheduling, production planning, forecasting, and quality improvement within the confines of the operation. Building on the depth of the CPIM knowledge, the CSCP certification will take a broader view, extending the CPIM knowledge outside a company's internal operations to encompass all the steps throughout the supply chain—from suppliers through the company to the end consumer—and how to effectively manage the integration of these activities to maximize a company's value chain.

Candidates in both the CPIM and CIRM programs should definitely continue to pursue their APICS certifications. The three certifications (CPIM, CIRM, and CSCP) are completely separate and distinct programs that concentrate on specific disciplines in the field of operations management.

CSCP/CPIM Educational Relationship



CBA On Line Job Board

The CSUS Office of Student Affairs recently launched an online Business Job Board and it has been an overwhelming success. They have had numerous employers already post their positions and hundreds of students have accessed the site. If you have a position you would like to post student assistants(TA) or have business colleagues who would like to hire business students please share this link with them. The new program will meet the employer's needs while providing internship/employment opportunities in the community to CSUS business students. The new online Job Board can be accessed at: www.cba.csus.edu/bjb Please log in and follow the directions to post your current or any future positions. If you have any questions, please feel free to contact CSUS office.

Carol Downey
Office of Student Affairs [Tahoe Hall, 2065]
College of Business Administration
California State University, Sacramento
916 | 278 | 5875 [Tel]
916 | 278 | 3887 [Fax]
downeycr@csus.edu
www.cba.csus.edu/Student_Affairs

Job Opportunity

POSITION: Production Control Manager
RECRUITER: Aletha Hickey
DUTIES:
* Manage and lead 25 - 50 employees in 24/7 semiconductor Manufacturing facility.
* Set Line Control direction for Production and support groups and monitor execution.
* Daily analysis of line scheduling, line balance, factory capacity, equipment setup, and customer requirements to set Production plan.
* Frequent interaction with Engineering, Line Maintenance, and Planning to set line priorities.
* Oversee accuracy and efficiency of approximately 10 - 12 daily and monthly reports.
* Interact with Human Resources, Health & Safety, and Payroll to Ensure thorough comprehension of Company policies and procedures. Administer company policies and procedures including performance standards, salary administration, attendance, timecards and effective investigations.
Hire, train, evaluate, determine pay raises, promote, discipline, and terminate employees while adhering to Company EEO Policy.

QUALIFICATIONS:
MINIMUM QUALIFICATIONS:
2-4 years supervisory experience in semiconductor field
B.S. or A.S. degree, or equivalent in education and directly related experience

In-depth knowledge of Production Control concepts such as constraint theory, lean manufacturing, line leveling, and line scheduling
Strong, demonstrated leadership competencies including:
Decision making skills
Verbal and written communication skills
Interpersonal skills
Team management skills
Analytical skills, with ability to "drill down" to root cause identification
Ability to multi-task in a fast paced environment
Strong working knowledge of MS Office Suite

PREFERRED QUALIFICATIONS:
Access/SQL database experience
Manufacturing simulation experience
Fluency with programming languages
3-5 years Production Control/Production Management experience in semiconductor field
B.S. degree in Engineering or Science, or equivalent in education
And directly related experience

HOW TO APPLY:
You can apply by submitting your resume on-line; go to http://resumebuilder.webhire.com/resume_add.asp?company=necel . Fill in the required information as noted by the red stars and paste in your resume. Click the submit resume button to send your resume to NEC's resume database.

Message from the VP Marketing (cont.)

(Continued from Page 2)

Can the APICS Sacramento chapter use volunteers ? **YES !** The chapter always welcomes volunteer help from any member, anytime throughout the year. The chapter is run by an all-volunteer board. This is always a great opportunity for personal and professional development and networking.

All members get the monthly APICS publication "The Performance Advantage" and the catalog of Educational Materials. These are fine but are there other sources of ideas to make businesses run better ? **YES !** Members get exclusive [Members-Only] access to online articles, real-time solutions to real-life challenges [Ask APICS service], 10 targeted electronic discussion lists [enables thousands of subscribers to exchange challenges and ideas], a new COPS (Communities of Practice) listserv that promotes exchange of ideas. We cannot overemphasize the great value of exchange of ideas and networking in our PDMS.

Are there any more member benefits? **YES!** Members are provided career placement services, savings averaging 20% on APICS bookstore materials, more discounts on educational events and the APICS International Conference, online access to the APICS dictionary, and more. The chapter website is continually updated with new information on classes, professional development meetings and career opportunities.

YES, there's a whole lot more. If you haven't checked our websites lately, this is a good opportunity to see what new things are happening. You may also contact any board member at any time with any question. Aside from our board members who are from different companies, you may also contact any of our 21 company coordinators - check the latest online chapter newsletter.

www.apicsacramento.com www.apics.org